Utilities

ENGIE

Price EUR12.20

Bloomberg **ENGLEP ENGIE.PA** Reuters 12-month High / Low (EUR) 16.5 / 11.3 29,710 Market Cap (EUR) Ev (BG Estimates) (EUR) 70,164 Avg. 6m daily volume (000) 5 804 3y EPS CAGR -20.6% 1 M 3 M 6 M 31/12/15 Absolute perf. 4.1% -13.2% -11.9% -25.3% -10.6% Utilities 4.4% -4.5% -4.3% DJ Stoxx 600 5.9% 5.5% 9.4% -2.3% YEnd Dec. (EURm) 2015 2016e 2017e 2018e Sales 69,883 65,666 64,457 65,535 -1.8% 1.7% -6.0% % change **EBITDA** 11,261 10,794 10,593 10,881 **EBIT** -3,2436,182 5,900 6,095 -4.6% % change NS 3.3% 2.589 2.409 2.204 2.313 Net income % change -6.9% -8.5% 5.0% 2015 **2016**e 2017e 2018e Operating margin 9.2 9.3 -4.6 9.4 3 7 Net margin 3.7 3 7 36 ROE 10.2 5.0 4.6 4.8 ROCE 6.8 4.3 4.1 4.2 Gearing 61.5 55.5 60.0 60.2 (EUR) 2015 2016e 2017e 2018e **EPS** 2.04 1.01 0.97 1.02 % change -50.7% -3.1% 4.7% P/E 12.1x 12.5x 12.0x 6.0x FCF yield (%) 0.8% 27.7% 10.7% 13 3% Dividends (EUR) 1.00 1.00 0.70 0.70 Div yield (%) 8.2% 8.2% 5.7% 5.7% EV/Sales 1.1x 1.1x 1.1x 1.1x EV/EBITDA 6.6x 6.5x 6.6x 6.4x EV/EBIT NS 11.4x 11.5x 11.9x

Improved visibility following nuclear provisions announcement

Fair Value EUR14,8 (+21%)

BUY

As expected, Engie announced yesterday the increase in its nuclear provisions by EUR1.8bn due to a 130bp decrease in the discount rate, which mechanically led us to adjust downward our FV to EUR14.8 per share. As a consequence, we have lowered our EPS forecasts as from 2017e by c. 5% in order to reflect higher dismantling provisions and higher financial charges. In all, we believe that this announcement was already priced-in by the market and that it paradoxically improves visibility on the stock. We now expect the company to keep delivering its transformation plan with new disposals awaited (E&P particularly). Buy recommendation maintained.

ANALYSIS

- Yesterday morning, a few minutes before the market opened, Engie announced that it had
 received the opinion of the Commission for Nuclear Provisions (CNP) regarding the revaluation
 of the company's nuclear provisions for its Belgian nuclear fleet.
- As expected, the discount rate used for these provisions has been lowered by 130bps to 3.5% (inflation rate unchanged at 2.0% and real interest rate at 1.5% vs. 3.8% before). As a consequence, nuclear provisions have been increased by EUR1.8bn. This led us to mechanically lower our FV to EUR14.8 per share yesterday morning. This still implies theoretical upside of c. 20% vs. the current company share price.
- Note that the EUR1.8bn increase implies higher sensitivity than that initially announced by Engie (EUR1.1bn change in nuclear provisions for a 100bp change in the discount rate) mainly due to undisclosed new industrial assumptions and despite the fact that the CNP report takes into account the 10-year extension of Doel 1 and Doel 2.
- At the P&L level, we lower our recurring EPS forecasts as from FY 2017 (by 5.6% and 5.3% in 2017e and 2018e notably) due to higher dismantling provisions leading to higher financial charges (due to the negative impact of unwinding the discount on provisions), and based on the sensitivity provided by Engie during Q3 2016 results: a EUR100m negative impact for a 100bp decrease in the nuclear provisions discount rate. Our recurring EPS expectations now stand at EUR1.01 per share/EUR0.92 per share/EUR0.97 per share for 2016e/2017e/2018e respectively.
- We believe this announcement was already priced-in by the market as shown by yesterday's stock performance (+1.9% vs. CAC40 at +0.9%). In all, it paradoxically improves the visibility we have on the stock as the two previous short-term negative catalysts are now behind us (update on nuclear provisions and downward revisions to consensus estimates). We now expect the company to keep delivering its transformation plan with new disposals awaited (particularly the exploration & production assets for which Neptune Oil & Gas Ltd' interest has recently been reported). Buy recommendation maintained.

VALUATION

- At the current share price, the stock trades at 6.4x its 2016e EV/EBITDA multiple.
- Buy, FV @ EUR14.8

NEXT CATALYSTS

- Further disposals including notably the exploration & production (E&P) assets, the Polaniec power
 plant in Poland, the remaining thermal assets in Australia (notably the Loy Yang B and the Kwinana
 power plants) or the port project in northern Chile and the IEM2 power plant project, also in Chile
- 2nd March 2017: FY 2016 results

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Stock rating

BUY

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Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

SELL

Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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