22nd December 2016

Hotels

AccorHotels

Price EUR35.89

Bloomberg

Market Cap (EU	nth High / Low (EUR) 41			CCP.PA 0 / 30.0 10,218 1 152
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	6.8%	2.1%	-6.1%	-10.3%
Travel&Leisure	3.6%	3.3%	-3.0%	-11.9%
DJ Stoxx 600	6.0%	5.3%	6.0%	-1.4%
	2015	2016e	2017e	2018e
P/E	22.5x	21.5x	17.5x	15.3x
Div yield (%)	2.8%	2.8%	3.1%	3.2%

New lease contract portfolio restructuring in Australia

Fair Value EUR42 (+17%)

BUY

ANALYSIS

AC FP

- Management announced yesterday evening a new restructuring of lease contract in Australia. In fact, the agreement concerns a portfolio of 31 hotels (4 097 rooms), owned by a subsidiary of Abu Dhabi Investment Authority (ADIA) and managed by AccorHotels under lease contract.
- Under the restructuring, AccorHotels will convert 15 lease contracts (triple-net) into 50-year management contracts, extend the management term of 1 hotel also to 50 years and will acquire the remaining 15 hotels for a total of AUD\$200m (EUR137m).
- Management announced that the deal will be accretive to group 2017 EBIT, but provided no detail
 or precise numbers. As of 30th June 2016 (before FRHI deal) AccorHotels operated 207 hotels in
 Australia with a total of 27 355 rooms representing 5.2% of the group total.

VALUATION

• At the current share price, the stock is trading 9.9x EV/EBITDA 2016e and 8.5x 2017e.

NEXT CATALYSTS

FY results on 22nd February

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Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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BUY ratings 72%

NEUTRAL ratings 0%

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