





Please find our Research on Bloomberg BRYG <GO>)

5th December 2016

	Last close	Daily chg (%)	Chg YTD (%)
Indices			
Dow Jones	19170.42	-0.11%	+10.02%
S&P 500	2191.95	+0.04%	+7.24%
Nasdaq	5255.65	+0.09%	+4.96%
Nikkei	18274.99	-0.82%	-3.19%
Stoxx 600	339.357	-0.44%	-7.23%
CAC 40	4528.82	-0.70%	-2.33%
Oil /Gold			
Crude WTI	51.68	+1.21%	+38.92%
Gold (once)	1175	+0.61%	+10.60%
Currencies/Rates			
EUR/USD	1.06605	+0.46%	-1.86%
EUR/CHF	1.07835	+0.27%	-0.83%
German 10 years	0.199	-27.80%	-68.57%
French 10 years	0.728	-7.74%	-25.79%
Euribor	-0.313	0.00	+138.93%

Economic releases :

Date 5th-Dec

9h50 FR Markit Composite PMI Nov. (52.3 E) 9h55 DE Marketi composite PMI (54.9E) 11h00 EUZ- Retail Sales Oct. 14h30 US - Gallup Consumer Spending 16h00 ISM Services/Non Manuf. (55.2E)

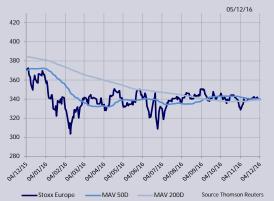
Upcoming BG events

Date	
5th-Dec	Reverse roadshow in Paris / Construction
5th-Dec/ 6th-Dec	ATOS (BG Paris Roadshow CFO & IR)
8th-Dec	Reverse roadshow Brewers Netherlands, Belgium
12th-Dec	Jean-Pierre Petit, Président des Cahiers Verts de l'Economie.
13th-Dec	Jean-Pierre Petit, Président des Cahiers Verts de l'Economie.

Recent reports :

Date	
29th-Nov	Morphosys We want MORe! (Fair Value EUR65 BUY)
28th-Nov	Fashion E-Commerce: Serving Consumers not Uberising Them! Coverage initiation of ZALANDO, YOOX, H&M,
25th-Nov	Brewers
23rd-Nov	SPIRITS : Rising to the Generation Y challenge
22nd-Nov	ORPEA More than ever a BUY
21st-Nov	Innate - Still time to jump on the bandwagon

List of our Reco & Fair Value : Please click here to download



BG's Wake Up Call

DASSAULT SYSTÈMES

SELL, Fair Value EUR64 (-8%)

Feedback from "High-tech growth drivers" investor lunch in Paris

On Friday, Dassault Systèmes held an investor lunch in Paris, focusing on High-tech growth drivers. The key takeaways from this presentation made by Olivier Ribet (VP High-Tech Industry) are that: 1) the High-tech industry accounts for 11-12% of sales and is up c. 30%; 2) all the industries DS addresses are impacted by High-tech; 3) DS has won a lot of flagship customers in High-tech, but the fast-moving nature of this industry creates challenges: new profiles in sales and R&D teams, retraining the indirect channel...

SHIRE PLC

BUY, Fair Value: 6,800p (+48%)

Feedback from SHP's ASH call. Questions remain about ACE910's safety profile SHP held a sell-side call last Friday afternoon, during which they discussed data presented at the ASH Congress, and involving the combination of Feiba with a biosimilar of ACE910. Overall, we note that 1/ such combo might lead to a strong increase in thrombin, which might explain some recent side effects seen in ROG's Phase III trial a few weeks ago); 2/ TMA is not an AE that could be explained by the latter mechanism, and rather by the mAb nature of ACE910 (but that remains to be confirmed)... Thus strengthening our cautious stance regarding its safety profile.

In brief...

ENGIE, Enea obtained the exclusive rights for negotiating the acquisition of Engie Energia Polska

ROCHE, More detailed results from GALLIUM supportive of Gazyva use in 1L iNHL

SOFTWARE AG, Acquisition of Zementis: capturing opportunities in artificial intelligence

VINCI, Vinci Energy Investor Day feedback

TMT

Dassault Systèmes Price EUR69.90 DSY FP Bloomberg Reuters DAST PA 12-month High / Low (EUR) 78.8 / 64.4 Market Cap (EURm) 17.981 Ev (BG Estimates) (EURm) 16,304 Avg. 6m daily volume (000) 249.3 3y EPS CAGR 11 7% 6 M 31/12/15 1 M 3 M Absolute perf. -1.5% -10.3% -1.4% -5.2% Softw.& Comp 0.2% -0.6% -6.9% 0.8% DJ Stoxx 600 2.4% -3.2% -1.4% -7.2% YEnd Dec. (€m) 2015 2016e 2017e 2018e Sales 2.839 3 0 5 5 3.359 3.681 96% % change 76% 10.0% EBITDA 897 1,009 1,129 1,269 EBIT 633.2 693.9 824.4 960.5 9.6% 18.8% 16.5% % change Net income 617.4 709 9 778 2 870 5 15.0% 9.6% 11.9% % change 2015 2016e 2017e 2018e Operating margin 29.8 31.2 31.9 32.8 Net margin 14.2 15.2 16.1 17.2 ROE 11.5 12.2 12.8 13.5 28.9 41 4 52.9 ROCE 34.3 -38.7 Gearing -44.1 -55.2 -65.0(€) 2015 2016e 2017e 2018e EPS 2.37 2.71 2.97 3.30 % change 14.4% 9.5% 11.2% P/E 29.5x 25.8x 23.5x 21.2x FCF yield (%) 3.0% 4 1% 4 6% 5.0% Dividends (€) 0 4 2 0 45 0.53 0.61 Div yield (%) 0.6% 0.6% 0.8% 0.9% EV/Sales 5.9x 5.3x 4.7x 4.1x EV/EBITDA 18.5x 16.2x 13.9x 11.8x EV/EBIT 19.7x 17.1x 14.6x 12.4x



Feedback from "High-tech growth drivers" investor lunch in Paris Fair Value EUR64 (-8%)

On Friday, Dassault Systèmes held an investor lunch in Paris, focusing on High-tech growth drivers. The key takeaways from this presentation made by Olivier Ribet (VP High-Tech Industry) are that: 1) the High-tech industry accounts for 11-12% of sales and is up c. 30%; 2) all the industries DS addresses are impacted by High-tech; 3) DS has won a lot of flagship customers in High-tech, but the fast-moving nature of this industry creates challenges: new profiles in sales and R&D teams, retraining the indirect channel...

ANALYSIS

- A significant growth driver, an increasingly complex industry. High-tech accounts for 11-12% of Dassault Systèmes' sales and is one of the fastest-growing vertical with licence revenues up c. 30%. Dassault Systèmes made significant inroads in High-tech through the acquisition of MatrixOne in 2005 (PDM), and a total of 17 acquisitions allowed the company to build a large set of solutions for virtual testing, electromagnetic simulation, systems engineering, supply chain optimisation, advanced materials, digital marketing, PCB (printed circuit board) fatigue simulation, manufacturing execution, plastic injection simulation, etc. Demand from OEMs (consumer electronics, security, control & instrumentation, and software, computing & communication equipment) and suppliers (contract manufacturing services, technology suppliers, semiconductors) is driven by IoT, wearables, robotics, home automation or connected cars, with an increasingly complex ecosystem. Hot topics include shorter lifecycles, continuous innovation, customisation, modularity, intelligence, compliance, 5G networks, IP, cost/technology balance, 3D printing...
- **High-tech beyond High-tech**. High-tech companies address virtually all the industries Dassault Systèmes serves: Automotive, Aerospace, Healthcare, Consumer Goods (wearables), Retail (Auchan, Darty...). Customer experience is redefined through digital with the advent of new networks to access richer content, apps and services, on a continuous innovation mode. The challenge here for DS is to deliver transformative solutions covering ideation, engineering, manufacturing, supply, sales, marketing and maintenance. The advantage of DS' 3DExperience platform is that it provides enterprise governance, continuous integration and delivery, co-simulation of systems and physical models, and traceability and reuse of design and IP.
- On a winning streak, but challenges to face. DS won a lot of customer references in High-tech during the past 12-24 months, with deals with increasing value as they not only address engineers, but sales, marketing and service teams as well. Flagship customers in High-tech on DS' 3DExperience platform include Huawei, Ericsson, Google, Nokia or NXP. In semiconductors, most of the M&A deals (e.g. NXP-Freescale, NXP-Qualcomm) are positive for DS. The choice of Ericsson for the 3DExperience platform in February 2016 after an 18-month competitive process involving 13 vendors was all about business and digital transformation. So far, DS has launched 10 Industry Solutions Experiences dedicated to High-tech companies, out of which 3 are for SMBs and sold through indirect channels. However, indirect sales partners, which were used to mechanical and electrical design have to be retrained on mechatronics. For existing customers, the challenge for the migration to V6 from V5 is related to the move to a larger scope, not the data model. In addition, the fast-changing nature of the High-tech industry has urged Dassault Systèmes to recruit sales and R&D profiles beyond the PLM area: expertise in connected objects, robotics, etc.

VALUATION

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- Dassault Systèmes' shares are trading at est. 17.1x 2016 and 14.6x 2017 EV/EBIT multiples.
- Net cash position on 30th September 2016 was EUR1,502.4m (net gearing: -41%).

NEXT CATALYSTS

FY16 results on 2nd February 2017 before markets open.

Click here to download Analyst :



Gregory Ramirez 33(0) 1 56 68 75 91 gramirez@bryangarnier.com Sector Team : Richard-Maxime Beaudoux Thomas Coudry Dorian Terral

Return to front page

SELL

Return to front page

BUY

Shire PLC Price 4,590p

Healthcare

Bloomberg Reuters 12-month High / L Market Cap (GBPn Ev (BG Estimates) Avg. 6m daily volu 3y EPS CAGR	n) (GBPm)		5,323	SHP LN SHP.L 3 / 3,480 41,490 58,446 2,751 14.0%
	1 M	3 M	6 M 31	1/12/15
Absolute perf.	3.6%	-4.4%	3.2%	-2.3%
Healthcare	0.9%	-8.6%	-10.1%	-15.5%
DJ Stoxx 600	2.4%	-3.2%	-1.4%	-7.2%
YEnd Dec. (USDm)	2015	2016e	2017e	2018e
Sales	6,100	10,953	14,821	15,765
% change		79.6%	35.3%	6.4%
EBITDA	2,924	4,609	6,695	7,371
EBIT	2,785	4,334	6,250	6,851
% change		55.6%	44.2%	9.6%
Net income	2,310	3,305	4,646	5,321
% change		43.1%	40.6%	14.5%
	2015	2016e	2017e	2018e
Operating margin	45.7	39.6	42.2	43.5
Net margin	37.9	30.2	31.4	33.8
ROE	23.5	11.0	14.0	14.3
ROCE	16.2	5.1	7.2	8.2
Gearing	14.7	71.6	55.1	37.6
(USD)	2015	2016e	2017e	2018e
EPS	3.89	4.25	5.04	5.77
% change	-	9.0%	18.7%	14.5%
P/E	14.9x	13.7x	11.5x	10.1x
FCF yield (%)	6.4%	NM	6.2%	8.6%
Dividends (USD)	0.23	0.20	0.22	0.30
Div yield (%)	0.4%	0.3%	0.4%	0.5%
EV/Sales	8.8x	6.8x	4.8x	4.2x
EV/EBITDA	18.5x	16.1x	10.6x	9.0x
EV/EBIT	19.4x	17.1x	11.3x	9.7x

Feedback from SHP's ASH call. Questions remain about ACE910's safety profile Fair Value: 6,800p (+48%)

SHP held a sell-side call last Friday afternoon, during which they discussed data presented at the ASH Congress, and involving the combination of Feiba with a biosimilar of ACE910. Overall, we note that 1/ such combo might lead to a strong increase in thrombin, which might explain some recent side effects seen in ROG's Phase III trial a few weeks ago); 2/ TMA is not an AE that could be explained by the latter mechanism, and rather by the mAb nature of ACE910 (but that remains to be confirmed)... Thus strengthening our cautious stance regarding its safety profile.

ANALYSIS

Feiba and ACE910's combo might lead to an excessive thrombin generation. SHP held a sellside call last Friday afternoon during which they discussed data regarding the combination of Feiba with a biosimilar of ACE910/Emicizumab. Obviously, their reading has to be done with cautious due to the lack of clarity about the biosimilar nature of the FIXa and FX antibody that was used, or more simply because they are based on *in vitro* experiments... But we would note that 1/ the cocktail might lead to an excessive dose-related thrombin generation (peak values of > 500nM while the normal range is c.50-120nM); 2/ this might explain the thromboembolic events seen in ROG's Phase III trial in Hemophilia A with inhibitors. Of note, rVIIa is also known to affect thrombin generation (Aljamali *et al*, 2009); so such complications can be expected with the different bypassing therapies commercially available.

Questions also remain about the potential causes of thrombotic microangiopathies (the other types of severe adverse events detected in ROG's study – which, in concrete terms, are small vessels occlusions), as such AEs cannot be related to a rise in thrombins. One of the presenters noted that some monoclonal antibodies are known to induce TMAs, and raised the potential role of the complement cascade... Admittedly, complement hyperactivation is a pathogenic effector known to lead to endothelial damage microvascular thrombosis in different diseases (Noris *et al*, 2012), but we would not draw hasty conclusions about this without any confirmatory clinical data.

Caution is still warranted. Detailed data from a large pivotal trial, and preferably over a long period, remain the sole judge. But recent events call for a degree of caution, in our view. As a reminder, we see ACE910 as a potential game-changer in Haemophilia with inhibitors given the strong efficacy observed in a small Phase Ib study... But we are quite cautious about its safety profile due to some weaknesses in its mechanism of action (lower binding affinity to FIX and X relative to a natural or recombinant FVIII, etc.).

VALUATION

BUY reiterated with a FV of GBp6,800. We leave our estimates unchanged knowing 1/ we currently expect a strong decline in Feiba's sales starting from 2018 (i.e. ACE910's first year on the market); 2/ we believe sales from FVIII therapies are also to suffer, though to a much lesser extent... Which could prove to be conservative if the different safety issues were to be confirmed.

NEXT CATALYSTS

Q4 16/Q1 17: Phase III results of ROG's ACE910 in Haemophilia A patients with inhibitors.

Click here to download



Analyst : Mickael Chane Du 33(0) 1 70 36 57 45 mchanedu@bryangarnier.com Sector Team : Eric Le Berrigaud Marion Levi Hugo Solvet

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Return to front page

Utilities	
ENGIE	
Price EUR11.54	

Bloomberg Reuters 12-month High / Market Cap (EUF Avg. 6m daily vo	-	ENGI FP NGIE.PA .5 / 11.3 28,091 5 858		
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	-9.2%	-21.1%	-14.5%	-29.3%
Utilities	-5.2%	-12.1%	-10.8%	-15.0%
DJ Stoxx 600	2.4%	-3.2%	-1.4%	-7.2%
	2015	2016e	2017e	2018e
P/E	10.7x	11.5x	11.8x	11.3x
Div yield (%)	8.7%	8.7%	6.1%	6.1%

Enea obtained the exclusive rights for negotiating the acquisition of Engie Energia Polska Fair Value EUR15.6 (+35%) BUY

ANALYSIS

Polish utility Enea revealed on Friday evening that it has obtained the **exclusive rights from Engie to conduct further negotiations** regarding the acquisition of 100% of shares from Engie in Engie Energia Polska, which owns the c. **1.9GW Polaniec power plant**. The exclusive rights granted to Enea will be valid until the end of 2016.

No financial details have been unveiled by Enea. However, it has been previously reported in the press that Enea's bid could amount to about EUR220m. This was said not to be the highest bid received, as a Chinese consortium proposed about EUR400m for these assets. However, the Polish government is stepping up efforts to sell local assets to Enea arguing that the Polish utility, owned by the State, will ensure energy security within the country.

Despite the **tepid implied valuation** (we estimated Poland assets' EBITDA to amount to c. **EUR50m**), we view this new potential sale as **positive for Engie** as it confirms that **the company** is **successfully delivering its EUR15bn disposals programme** (more than EUR6bn have already been completed or about to be completed). Earlier this month, Isabelle Kocher, CEO of Engie, revealed that **the company was expecting to completed its disposals plan ahead of its end-2018 deadline**.

VALUATION

- Buy, FV @ EUR15.6
- At current share price, the stock is trading at 6.2x its 2016e EV/EBITDA multiple

NEXT CATALYSTS

- Further disposals including notably the E&P assets, the remaining thermal assets in Australia (Loy Yang B and Kwinana power plants) or the port project in northern Chile and the IEM2 power plant, still in Chile.
- Update on nuclear provisions which could occur by the end of the year. As a reminder, a
 100bps decrease in the discount rate would imply a c. EUR1.1bn increase in provisions hence
 an EUR0.5 per share negative impact on our FV and a c. EUR100m headwind at the pre-tax
 income level (linked with higher dismantling provisions).
- March 2nd 2017: FY-16 results

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Pierre-Antoine Chazal, pchazal@bryangarnier.com

Healthcare Roche

Bloomberg

Div yield (%)

Price CHF220.60

More detailed results from GALLIUM supportive of Gazyva use in 1L iNHL Fair Value CHF285 (+29%)

ANALYSIS

ROG VX

- GALLIUM phase III study had been stopped early after the IDMC stated at an interim analysis in May 2016 that the primary endpoint had been reached. The study was comparing Gazyva/CT (i.e. CHOP or CVP or bendamustine) followed by maintenance therapy with Gazyva alone for up to 2 years to rituximab/CT and then rituximab for the same period of time in 1,401 patients with indolent NHL previously untreated.
 - The primary endpoint was investigator-assessed PFS and risk reduction was 34% in favour of Gazyva (HR=0.66, p=0.0012). It was 29% under an independent review, which was a secondary endpoint (p=0.0138). Secondary endpoints overall delivered mixed results with positive data with time to next treatment (HR=0.68, p=0.0094), but less positive ones with OS (94% vs 92.1% at 3 years) and response rates (ORR: 88.5% vs 86.9%). The exploratory endpoint of minimal residual disease reported good results with MRD negativity in 92% vs 84.9% of the patients, however only measured in less than 60% of the total number of patients treated in the two arms.
- Somewhat surprising is the overall safety profile because compared to rituximab, Gazyva is a humanised CD20 antibody and could have therefore been expected to show less infusionrelated reactions and overall side effects. But the opposite happened and Gazyva showed a rate of grade 3 or more side effects of 74.6% vs 67.7% for rituximab.

VALUATION

It is hard to say where Gazyvo will be able to go at peak. It is fair to say that we see no momentum in reported guarterly sales so far. The drug should end slightly below the CHF200m mark in 2016. So far our peak sales are CHF1.5bn in 2022, but will adjust in the course of 2017 depending on how the drug picks up with new data shared in congresses. GALLIUM data still have to be filed.

NEXT CATALYSTS

- By year-end: first phase III data with ACE910 in haemophilia
- 28 December 2016: PDUFA date for Ocrevus in PPMS and RRMS Click here to download

Eric Le Berrigaud, eleberrigaud@bryangarnier.com

BUY

Reuters				ROG.VX	
12-month High / L	ow (CHF)		278.5 / 220.1		
Market Cap (CHFm	ı)			154,985	
Avg. 6m daily volu	me (000)			1 303	
	1 M	3 M	6M 3	31/12/15	
Absolute perf.	-1.6%	-9.2%	-15.1%	-20.2%	
Healthcare	0.9%	-8.6%	-10.1%	-15.5%	
DJ Stoxx 600	2.4%	-3.2%	-1.4%	-7.2%	
	2015	2016e	2017e	2018e	
P/E	16.4x	14.1x	13.5x	13.4x	

3.7%

4.3%

4 4%

4 5%

Return to front page

Software AG Price EUR32.78

TMT

Bloomberg Reuters 12-month High / Market Cap (EUF Avg. 6m daily vo	S	SOW GR OWG.DE .9 / 25.3 2,589 207.9		
	1 M	3 M	6 M 3	1/12/15
Absolute perf. Softw.& Comp.	0.0%	-10.6%	-5.8%	24.1%
SVS	-0.6%	-6.9%	0.8%	0.2%
DJ Stoxx 600	2.4%	-3.2%	-1.4%	-7.2%
	2015	2016e	2017e	2018e
P/E	14.1x	13.9x	13.0x	12.2x
Div yield (%)	1.7%	1.8%	2.0%	2.1%

Acquisition of Zementis: capturing opportunities in artificial intelligence Fair Value EUR40 (+22%)

BUY

ANALYSIS

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- **On Friday, Software AG announced the acquisition of Zementis.** Founded in 2004 and based in San Diego, CA, Zementis provides the ADAPA (Adaptive Decision and Predictive Analytics) decision engine for structuring predictive models, which is key for machine learning and artificial intelligence. As part of a partnership with Software AG, ADAPA has been embedded in Software AG's Digital Business Platform (DBP) since 2015 and has become key on recent large deals in IoT (e.g. Bosch). ADAPA works on Amazon, Microsoft Azure and SAP HANA environments.
- No significant impact to our model. We estimate the impact of this acquisition on revenues and profit is below 1%, which means Zementis generates annual revenues below EUR8-9m. The deal price has not been disclosed, but we deem it is in the range of that of previous "bolt-on" acquisitions, i.e. an EV/sales multiples between 3x and 7x, i.e. a couple of tens of million euros, in our view. Finally, Software AG's P&L in Q4 2016 will be impacted between non-IFRS operating profit and EBIT by a couple of hundred thousand euros of acquisition related costs.

VALUATION

- Software AG's shares are trading at est. 9.1x 2016 and 8.0x 2017 EV/EBIT multiples.
- Net cash position on 30th September 2016 was EUR93.4m (net gearing: -8%).

NEXT CATALYSTS

FY16 results on 26th January 2017 before markets open.

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Gregory Ramirez, gramirez@bryangarnier.com

Return to front page

Construction & Building Materials

VINCI Price EUR60.34

Bloomberg DG FP SGEF.PA Reuters 12-month High / Low (EUR) 69.7 / 56.9 Market Cap (EURm) 36,035 Avg. 6m daily volume (000) 1 515 1 M 3 M 6 M 31/12/15 Absolute perf. -6.9% -13.0% -9.7% 2.0% 2.5% 3.4% Cons & Mat 1.3% -2.6% 2.4% -3.2% -1.4% -7.2% DJ Stoxx 600 2015 2016e 2017e 2018e P/E 16.8x 15.5x 14.1x 13.4x Div yield (%) 3.0% 3.4% 4.0% 3.8%

Vinci Energy Investor Day feedback

Fair Value EUR74 (+23%)

ANALYSIS

Vinci Energy is a key business within Vinci. It weighs 31% of Contracting Revenues (26% of consolidated figures) and 52% of the Contracting EBIT (15% of group fig.) vs only 31% back in 2010, with almost half of sales outside France. This is a dynamic business (2005-15 CAGR of more than 11% for sales and more than 12% for EBIT) with good EBIT margin (5.6% in 2015 vs 3.4% for Contracting). Vinci Energies is strongly diversified, with businesses in 51 countries, for c100.000 clients (for an average order book of EUR45k). 73% of sales are new construction (o/w two third considered recurring), 23% maintenance and facilities management and 4% design/consulting.

The group is not a simple electrical installer and service provider any more, but a multi-technical specialist in various markets (infrastructures, industry, buildings, ICT), with exposure to promising ones (energy transition with solar-based energy, cloud infrastructures, industry automatisation...). Vinci is the leader in France with 13% of the market, #2 in Europe (< 3% market share), with further room for consolidation (notably outside of Europe). 180 deals have been closed in the last 10 years, at 7x EBIT on average, while peers trade at 10x. Vinci Energy can generate each year 5% of revenues growth through acquisitions with its FCF. Net debt /EBITDA stands at 0.8x.

An investor day which was a good reminder that Vinci Energy is, together with Vinci Airports, a key development priority of the group, generating growth with good profitability and limited risks.

VALUATION

EUR74 derived from a SOTP, with Vinci Energy valued 10x EBIT.

NEXT CATALYSTS

FY results to be released on 7 February 2017.

Eric Lemarié, elemarie@bryangarnier.com

Return to front page

BUY

Bryan Garnier stock rating system

For the purposes of this Report, the Bryan Garnier stock rating system is defined as follows:

Stock rating

BUY	Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a
	recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of
	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock
	will feature an introduction outlining the key reasons behind the opinion.
NEUTRAL	Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to
	be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary
	event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key
	reasons behind the opinion.
SELL	Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a
	recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of
	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock
	will feature an introduction outlining the key reasons behind the opinion.

Distribution of stock ratings

BUY ratings 55.7%

NEUTRAL ratings 33.5%

SELL ratings 10.8%

Bryan Garnier Research Team

	J			
Healthcare Team	Pharmaceuticals	Eric Le Berrigaud <i>(Head of Equities)</i>	33 (0) 1 56 68 75 33	eleberrigaud@bryangarnier.com
	Biotech/Medtech	Mickael Chane-Du	33 (0) 1 70 36 57 45	mchanedu@bryangarnier.com
	Medtech/Biotech	Hugo Solvet	33 (0) 1 56 68 75 57	hsolvet@bryangarnier.com
Consumer Team	Luxury/Consumer Goods	Loïc Morvan	33 (0) 1 70 36 57 24	lmorvan@bryangarnier.com
	Beverages	Nikolaas Faes	33 (0) 1 56 68 75 72	nfaes@bryangarnier.com
	Retailing	Antoine Parison	33 (0) 1 70 36 57 03	aparison@bryangarnier.com
	Luxury /Consumer Goods	Cedric Rossi	33 (0) 1 70 36 57 25	crossi@bryangarnier.com
	Food & Beverages	Virginie Roumage	33 (0) 1 56 68 75 22	vroumage@bryangarnier.com
TMT	Video Games / Payments	Richard-Maxime Beaudoux	33 (0) 1 56 68 75 61	rmbeaudoux@bryangarnier.com
	Telecom	Thomas Coudry	33(0) 1 70 36 57 04	tcoudry@bryangarnier.com
	Software & IT Services	Gregory Ramirez	33 (0) 1 56 68 75 91	gramirez@bryangarnier.com
	Semiconductor	Dorian Terral	33 (0) 1 56 68 75 92	dterral@bryangarnier.com
Utilities		Xavier Caroen	33 (0) 1 56 68 75 18	xcaroen@bryangarnier.com
		Pierre-Antoine Chazal	33 (0) 1 56 68 75 06	pachazal@bryangarnier.com
Insurance		Olivier Pauchaut <i>(Head of Research)</i>	33 (0) 1 56 68 75 49	opauchaut@bryangarnier.com
Hotels/Business Services	S	Bruno de La Rochebrochard	33 (0) 1 56 68 75 88	bdelarochebrochard@bryangarnier.com
Construction/Infrastruct	ures/Building Materials	Eric Lemarié	33 (0) 1 70 36 57 17	elemarie@bryangarnier.com
Automotive & Parts		Xavier Caroen	33 (0) 1 56 68 75 18	xcaroen@bryangarnier.com
Marketing		Sophie Braincourt	33(0) 1 56 68 75 36	sbraincourt@bryangarnier.com
Market Data & Informati	ion Systems Manager	Eric Monnier	33(0) 1 56 68 75 63	emonnier@bryangarnier.com

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London

Beaufort House 15 St. Botolph Street London EC3A 7BB Tel: +44 (0) 207 332 2500 Fax: +44 (0) 207 332 2559 Authorised and regulated by the Financial Conduct Authority (FCA)



Paris

26 Avenue des Champs Elysées 75008 Paris Tel: +33 (0) 1 56 68 75 00 Fax: +33 (0) 1 56 68 75 01 Regulated by the Financial Conduct Authority (FCA) and the Autorité de Contrôle prudential et de resolution (ACPR)

New York 750 Lexington Avenue New York, NY 10022 Tel: +1 (0) 212 337 7000 Fax: +1 (0) 212 337 7002 FINRA and SIPC member

Munich

Widenmayerstrasse 29 80538 Munich Germany +49 89 2422 62 11

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