### 9th November 2016

### Utilities E.ON

### Price EUR6.42

Bloomberg Reuters 12-month High , Market Cap (EU Ev (BG Estimate Avg. 6m daily vo 3y EPS CAGR	EOA GY EONGn.DE 8.5 / 6.1 12,836 47,968 12 180			
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	1.7%	-21.4%	-13.0%	-28.2%
Utilities	0.7%	-7.5%	-5.5%	-10.1%
DJ Stoxx 600	-1.4%	-1.9%	1.0%	-8.4%
YEnd Dec. (EURm)	2015	2016e	2017e	2018e
Sales	116,218	110,095	112,801	124,326
% change		-5.3%	2.5%	10.2%
EBITDA	7,557	6,595	6,640	6,511
EBIT	4,369	3,003	3,815	3,693
% change		-31.3%	27.0%	-3.2%
Net income	-6,999	1,401	2,004	1,948
% change		NS	43.1%	-2.8%
	2015	2016e	2017e	2018e
Operating margin	3.8	2.7	3.4	3.0
Net margin	-6.0	1.3	1.8	1.6
ROE	-36.7	7.3	10.0	9.3
ROCE	9.5	6.7	8.1	7.7
Gearing	50.1	53.3	51.3	50.1
(EUR)	2015	2016e	2017e	2018e
EPS	-3.67	0.74	1.05	1.02
% change	-	NS	43.1%	-2.8%
P/E	NS	8.7x	6.1x	6.3x
FCF yield (%)	16.0%	1.0%	10.0%	12.8%
Dividends (EUR)	0.50	0.39	0.38	0.32
Div yield (%)	7.8%	6.1%	5.9%	5.0%
EV/Sales	0.4x	0.4x	0.4x	0.4x
EV/EBITDA	6.2x	7.3x	7.3x	7.6x
	10.8x	16.0x	12.7x	13.4x

### 9M 2016 results - first take: another EUR6.1bn writedown linked to Uniper

Fair Value EUR10,2 (+59%)

BUY

E.ON unveiled its 9M 2016 results this morning. 9M EBITDA fell 13% yoy, in line with consensus expectations. Adjusted EBIT from core business reached EUR1,937m up 13% yoy on the back of the strong performance achieved in renewables. However, the group posted a EUR9.3bn net loss mainly attributable to the EUR6.1bn writedown in the company's stake in Uniper. FY16 guidance remains unchanged with adjusted EBIT expected at EUR2.7-3.1bn. No change to Buy recommendation and FV of EUR10.2.

### ANALYSIS

- E.ON unveiled its 9M 2016 results this morning. 9M adjusted EBITDA reached EUR3,640m down 13% yoy but broadly in line with consensus expectations. Q3 EBITDA fell 17% yoy. Adjusted EBIT reached EUR2,311m, 1.5% above consensus expectations but down c. 4% yoy. However, 9M adjusted EBIT from core business reached EUR1,937m up 13% yoy on the back of the strong performance achieved in the renewables division (+38% yoy mainly thanks to the commissioning of Amrumbank West and Humber Gateway wind farms) and in the customer solutions' business (+13%). Q3 adjusted EBIT from core business was broadly flat at EUR248m.
- The group posted a 9M EUR9.3bn net loss (EUR6.4bn loss for Q3) mainly attributable to the EUR6.1bn writedown in the company's stake in Uniper in order to reflect the lower market value (vs. book value). The net loss is exclusively attributable to discontinued operations and is not cash-effective. 9M adjusted net income reached EUR641m down 8% yoy, c. 20% above consensus' expectations.
- Finally, E.ON reaffirmed its guidance for FY2016 with adjusted EBIT expected to total EUR2.7-3.1bn and adjusted net income to total between EUR0.6bn and EUR1.0bn.
- Conclusion: Except for the negative EUR6.1bn writedown attributable to Uniper, global metrics and comments reported by the group were pretty much in line with market expectations. 2016 guidance was confirmed on the back of a solid performance coming from Renewable business. Positive.

### VALUATION

- At the current share price, the stock trades at 7.3x its 2016e EV/EBITDA multiple
- Buy, FV @ EUR10.2

### **NEXT CATALYSTS**

15th March 2017: FY16 results

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Analyst : Xavier Caroen 33(0) 1.56.68.75.18 xcaroen@bryangarnier.com Sector Team : Pierre-Antoine Chazal

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	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock				
	will feature an introduction outlining the key reasons behind the opinion.				

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## BRYAN, GARNIER & CO

London	Paris	New York	Munich	New Delhi	
Beaufort House	26 Avenue des Champs Elysées	750 Lexington Avenue	Widenmayerstrasse 29	The Imperial Hotel Janpath New Delhi 110 001 Tel +91 11 4132 6062	
15 St. Botolph Street	75008 Paris	New York, NY 10022	80538 Munich		
London EC3A 7BB	Tel: +33 (0) 1 56 68 75 00	Tel: +1 (0) 212 337 7000	Germany	+91 98 1111 5119	
Tel: +44 (0) 207 332 2500	Fax: +33 (0) 1 56 68 75 01	Fax: +1 (0) 212 337 7002	+49 89 2422 62 11	Fax +91 11 2621 9062	
Fax: +44 (0) 207 332 2559	Regulated by the	FINRA and SIPC member		Geneva	
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Financial Conduct Authority (FCA)	Autorité de Contrôle prudential et de			CP 2113 Genève 1, CH 1211	
	resolution (ACPR)			Tel +4122 731 3263	
				Fax+4122731 3243	

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