### 10th November 2016

### Insurance

P/E

Div yield (%)

### Zurich Insurance Group

### Price CHF259.70

Bloomberg	ZURN VX			
Reuters	ZURN.VX			
12-month I	272.1 / 196.0			
Market Cap	39,093			
Avg. 6m da	579.7			
	1 M	3 M	6 M	31/12/15
Absolute per	rf. 1.3%	7.4%	23.0%	0.5%
Insurance	4.1%	5.9%	2.6%	-13.8%
DJ Stoxx 600	0.0%	-1.4%	2.0%	-7.1%

20.1x

6.4%

2015 2016e 2017e 2018e

10.5x

6.4%

11.0x

6.4%

### Fair Value CHF270 (+4%)

### ANALYSIS

- Q3 2016 net income came to USD912m vs. USD207m last year, above consensus (USD772m). Q3 operating profit came to USD1208m vs. USD256m last year, also above consensus (USD1040m).
- In P&C, operating profit was USD618m (vs. a USD183m loss last year). The reported combined ratio was 98.5% (consensus 98%) vs. 108.9% in Q3 2015. Excluding catastrophes (1.9 point vs. 6 points) and PYD (1.8 point vs. negative 3.7 points), the underlying combined ratio was 98.4% vs. 99.2% in Q3 2015 and a very strong 94.7% in Q2 3016.
- Operating profit in Life was up 11% yoy to USD365m, mainly driven by EMEA and Latam and favourable experience relative to assumptions (EMEA and Apac). NBV margin was 17.1% vs. 23.9% in Q3 2015. Inflows were USD2.2bn vs. USD2.7bn in Q3 2015.
- Operating profit at Farmers was up 12% to USD392m, mainly driven by a better fortune at Farmers Re. Operating profit from Management Services rose 2%.
- NAV per share was CHF211 vs. CHF207 at end-June. Solvency (Z-ECM model) at end-September was 113% vs. 107% at end-June (remember the comfort range is 100-120%). Net cash remittances for the 2014-2016 period will be >USD10bn vs. target at >USD9bn, making us confidention dividend prospects (no cut).
- -> A decent set of numbers, highlighting the fact that Zurich is on the right track.

### VALUATION

Based on our current estimates, our SOTP valuation is CHF270.

### NEXT CATALYSTS

• Investors' Day on 17th November. FY 2016 numbers on 9th February 2017.

Olivier Pauchaut, opauchaut@bryangarnier.com

**NEUTRAL** 

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BUY ratings 56,7%

NEUTRAL ratings 31,8%

SELL ratings 11,5%

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London	Paris	New York	Munich	New Delhi	
Beaufort House	26 Avenue des Champs Elysées	750 Lexington Avenue	Widenmayerstrasse 29	The Imperial Hotel Janpath New Delhi 110 001 Tel +91 11 4132 6062	
15 St. Botolph Street	75008 Paris	New York, NY 10022	80538 Munich		
London EC3A 7BB	Tel: +33 (0) 1 56 68 75 00	Tel: +1 (0) 212 337 7000	Germany	+91 98 1111 5119	
Tel: +44 (0) 207 332 2500	Fax: +33 (0) 1 56 68 75 01	Fax: +1 (0) 212 337 7002	+49 89 2422 62 11	Fax +91 11 2621 9062	
Fax: +44 (0) 207 332 2559	Regulated by the	FINRA and SIPC member		Geneva	
Authorised and regulated by the	Financial Conduct Authority (FCA) and the			rue de Grenus 7	
Financial Conduct Authority (FCA)	Autorité de Contrôle prudential et de			CP 2113	
	resolution (ACPR)			Genève 1, CH 1211 Tel +4122 731 3263	
				Fax+4122731 3243	

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