28th November 2016

Food & Beverages

Campari

Div yield (%)

Price EUR9.06

CPR IM Bloomberg Reuters CPR.MI 12-month High / Low (EUR) 10.1/6.9 Market Cap (EUR) 5,262 Avg. 6m daily volume (000) 1 212 1 M 6 M 31/12/15 3 M 4.0% Absolute perf. -7.1% 13.3% -2.8% Food & Bev. -5.6% -8.6% -7.5% -8.8% DJ Stoxx 600 -0.2% 0.1% -1.8% -6.4% 2015 2016e 2017e 2018e P/E 28.2x 25.5x 19.9x 18.4x

1.0%

1.0%

1.1%

1.1%

Sale of Sella & Mosca and Teruzzi & Puthod

Fair Value EUR10.7 (+18%)

ANALYSIS

On Friday, Campari announced the sale of 100% of Sella & Mosca and Teruzzi & Puthod. This completes the exit from the Italian still wine business, which was announced in 2015. The two companies generated sales of EUR21.4m and EBITDA of EUR3.2m in 2015. The transaction will incur a cash payment of EUR57m at the closing of the deal (before the end of 2016) and the balance in four years. This corresponds to an expected multiple of 13.9 times the overall proforma EBITDA in 2016e.

VALUATION

• We maintain our Buy recommendation and our Fair value of EUR10.7.

NEXT CATALYSTS

• Diageo: conference call on December 1st

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BUY

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SELL ratings 11,4%

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