



29th November 2016

BG's Wake Up Call

	Last close	Daily chg (%)	Chg YTD (%)
Indices			
Dow Jones	19097.9	-0.28%	+9.60%
S&P 500	2201.72	-0.53%	+7.72%
Nasdaq	5368.81	-0.56%	+7.22%
Nikkei	18307.04	-0.27%	-3.56%
Stoxx 600	339.827	-0.77%	-7.10%
CAC 40	4510.39	-0.88%	-2.73%
Oil /Gold			
Crude WTI	47.08	+5.30%	+26.56%
Gold (once)	1191.87	+0.62%	+12.19%
Currencies/Rates			
EUR/USD	1.05845	-0.19%	-2.56%
EUR/CHF	1.07415	-0.03%	-1.22%
German 10 years	0.108	-31.85%	-83.02%
French 10 years	0.768	-1.82%	-21.73%

Economic releases :

Date	
29th-Nov	8h45 - FR GDP 3Q (1.1% y/y)
	14h00 - DE CPI Nov (0.8% y/y)
	14h30 - GDP Annualised 3Q (3.0%)
	14h30 - Personal consumption 3Q (1.5%)
	16h00 - Consumer Confidence Nov. (101.5)

Upcoming BG events :

Date	
28th-Nov/ 29th-Nov	2nd Paris Consumer Conference
30th-Nov	VALEO (BG Lunch with IR)
5th-Dec	Reverse roadshow in Paris / Construction
5th-Dec/ 6th-Dec	ATOS (BG Paris Roadshow CFO & IR)
8th-Dec	Reverse roadshow Brewers Netherlands, Belgium
12th-Dec	Jean-Pierre Petit, Président des Cahiers Verts de l'Economie.

Recent reports :

Date	
25th-Nov	Brewers
23rd-Nov	SPIRITS : Rising to the Generation Y challenge
22nd-Nov	ORPEA More than ever a BUY
21st-Nov	Car Parts -What if market went too far down on auto suppliers?
21st-Nov	Innate - Still time to jump on the bandwagon
18th-Nov	FOCUS ACTELION Several upsides to play in an exciting 2017 year

List of our Reco & Fair Value : Please click here to download



CAPGEMINI

BUY, Fair Value EUR95 vs. EUR93 (+26%)

Feedback from investors lunch in Paris

We reiterate our Buy rating, but raise our DCF-derived fair value to EUR95 from EUR93 as we increase our adj. EPS ests. by 1% for 2016 and 2% for 2017-18 on updated fx assumptions. Last week we hosted an investors lunch in Paris with Capgemini's Head of IR, Vincent Biraud. The key takeaways from the event were reassuring: 1) harsh conditions in Oil & Gas in the US took Capgemini by surprise in Q3, but IT spending offers upside from H2 2017 as it has been cut to the bone; 2) the situation in Brazil is under control; 3) potential restrictions to H-1B visas in the US is less a concern than for Indian peers.

IMERYS

BUY-Top Picks, Fair Value EUR72 (+10%)

Before the cycle recovery; feedback of our London roadshow (24 Nov.).

The share price has almost entirely recovered from its sharp drop on 30 October and YTD performance is decent at +2% (vs -7% for the DJ Stoxx 600). Although this roadshow didn't provide any really fresh news, it reminds us that most Imerys' markets should benefit from a gradual recovery of their cycle, apart from paper, structurally declining (excl. packaging). The main uncertainty remains the timing of the recovery of course. In any case, 2017 should benefit from an easier comp. basis on the volumes, while energy cost increase is manageable. Finally, some M&A activity would not surprise us.

INDRA SISTEMAS

NEUTRAL, Fair Value EUR12 (+22%)

Intention to launch a voluntary tender offer for Tecnomcom

This morning Indra announced its intention to launch a voluntary tender offer for Tecnomcom. It will pay EUR4.25 per share, with a mix consideration of cash (60%) and shares (40%) valued at EUR9.85. The deal, which is expected to close in Q2 2017 and would reinforce Indra's position in Financial Services, increase its exposure to private customers, increase its operating leverage, and strengthen its proprietary solution portfolio, is expected to deliver EUR40m cost and revenue synergies per annum and double-digit EPS accretion from 2017.

MORPHOSYS

BUY, Fair Value EUR65 (+51%)

We want MORE! (report released today)

With LLY's solanezumab's recent failure in Alzheimer's disease, a period of significantly negative news flow is now behind us. The stock has lost c.1% since our initiation of coverage... And yet 1/ the downside has been materially reduced with Guselkumab's recent filing for approval in plaque psoriasis; 2/ we believe the next ASCO Congress might prompt us to (positively) reconsider our estimates for both anetumab ravntasine and utomilumab. BUY reiterated.

TMT

Capgemini

Price EUR75.45

Feedback from investors lunch in Paris

Fair Value EUR95 vs. EUR93 (+26%)

BUY

Bloomberg	CAP FP
Reuters	CAPP.PA
12-month High / Low (EUR)	89.1 / 69.0
Market Cap (EUR)	12,945
Ev (BG Estimates) (EUR)	14,297
Avg. 6m daily volume (000)	667.3
3y EPS CAGR	11.9%

	1 M	3 M	6 M	31/12/15
Absolute perf.	-0.1%	-14.1%	-12.3%	-11.9%
Softw. & Comp.	-1.2%	-1.5%	3.7%	3.4%
DJ Stoxx 600	-0.3%	-1.1%	-2.8%	-7.1%

YEnd Dec. (EURm)	2015	2016e	2017e	2018e
Sales	11,915	12,564	13,065	13,596
% change		5.4%	4.0%	4.1%
EBITDA	1,577	1,711	1,854	1,975
EBIT	1,022	1,190	1,392	1,513
% change		16.4%	17.0%	8.7%
Net income	796.9	956.5	1,044	1,129
% change		20.0%	9.2%	8.1%

	2015	2016e	2017e	2018e
Operating margin	10.6	11.4	12.1	12.5
Net margin	9.4	6.1	6.8	7.2
ROE	16.3	11.1	12.2	12.5
ROCE	17.2	13.7	14.6	16.1
Gearing	25.3	19.7	9.6	0.0

(EUR)	2015	2016e	2017e	2018e
EPS	4.64	5.58	6.01	6.50
% change	-	20.4%	7.7%	8.1%
P/E	16.3x	13.5x	12.5x	11.6x
FCF yield (%)	6.3%	6.8%	7.7%	8.2%
Dividends (EUR)	1.35	1.50	1.60	1.70
Div yield (%)	1.8%	2.0%	2.1%	2.3%
EV/Sales	1.2x	1.1x	1.0x	1.0x
EV/EBITDA	9.3x	8.4x	7.4x	6.6x
EV/EBIT	11.6x	10.0x	8.6x	7.6x

We reiterate our Buy rating, but raise our DCF-derived fair value to EUR95 from EUR93 as we increase our adj. EPS ests. by 1% for 2016 and 2% for 2017-18 on updated fx assumptions. Last week we hosted an investors lunch in Paris with Capgemini's Head of IR, Vincent Biraud. The key takeaways from the event were reassuring: 1) harsh conditions in Oil & Gas in the US took Capgemini by surprise in Q3, but IT spending offers upside from H2 2017 as it has been cut to the bone; 2) the situation in Brazil is under control; 3) potential restrictions to H-1B visas in the US is less a concern than for Indian peers.

ANALYSIS

Harsh conditions in Oil & Gas in North America took Capgemini by surprise. In North America, the strong 2-digit fall in Energy/Utilities in 2016 in a context of low oil prices - tens of drilling companies went bankrupt, no new project is underway, and IT spending in shale gas has been cut to the bone - is the backlash of an explosive surge in demand in 2014 and H1 2015 (add-ons on top of SAP ERP). Capgemini made a late entry in Oil & Gas, gained market share in a booming market, and paid the price for it. The situation was so dire that the company even stopped working with some customers given the risk of not being paid. Management does not bank on a sales recovery in Energy/Utilities for North America as long as there is no improved visibility for Oil & Gas customers over several quarters - even though Trump's campaign speech looked to be favourable to oil firms -, so the YoY sales decline in this area will decelerate until Q2 2017 as comps will ease over time.

Brazil under control. In LatAm, pure IT Services revenues have been flattish year-to-date. As in Brazil some large customers ask Capgemini to be "prime contractor", pass-through revenues (i.e. hardware reselling from the likes of IBM or HP with a very low gross margin) can be volatile. The lack of visibility in the economic environment and the weakness of the Brazilian real against the US dollar - hardware prices surging up to 40% - led these customers to delay their orders. As H1 2016 revenues in Brazil included a bit of sell-through, Capgemini is likely face another decline in that country in H1 2017 - even though at a lesser extent than for Q3 2016. Anyway, the implementation from 2017 of the IFRS 15 rule on sales recognition will remove pass-through revenues.

Downplaying the H-1B visa concern. Capgemini is moderately exposed to H-1B visas in the US. The concern is that under Donald Trump's administration, the limit of visas (85,000) could be lowered and/or visa fees (USD2,000 per visa) could be raised. Based on US Department of Labor data, we estimate 1,400 Capgemini staff work in the US with an H-1B visa - or an est. 8% of staff in North America, which is low compared to TCS (c. 5,600), Cognizant (c. 4,300), Infosys (c. 3,500), Wipro (c. 3,000) and Accenture (c. 2,300). Companies pay their H-1B visa holder wages on par with those paid to their US employees. Consequently, restrictions put to H-1B visas may oblige Indian IT Services firms to hire more US citizens, which would have a negative impact to their margins.

No need to accumulate cash: M&A will resume. For 2016, Capgemini is likely to spend more than 50% of its free cash flow in dividends, share buy-backs and acquisitions (BG est.: 58% after EUR229m of dividends and EUR265m of share buy-backs). For 2017, we estimate the free cash flow will reach EUR1bn and that 43% of it will be spent on dividends and share buy-backs. As such, while we consider Capgemini, all things being equal, may cut its net debt to zero by end 2018 and as the company has no need to accumulate cash, we cannot rule out more cash will be used for M&A, up to 50% of the free cash flow if some opportunities arise.

VALUATION

Capgemini's shares are trading at est. 10.0x 2016 and 8.6x 2017 EV/EBIT multiples. Net debt on 30th June 2016 was EUR2,270m (net gearing: 36%).

NEXT CATALYSTS

FY16 results on 16th February 2017 before markets open.

[Click here to download](#)



Analyst :
 Gregory Ramirez
 33(0) 1 56 68 75 91
 gramirez@bryangarnier.com

Sector Team :
 Richard-Maxime Beaudoux
 Thomas Coudry
 Dorian Terral

Construction & Building Materials

Imerys

Price EUR65.68

Before the cycle recovery; feedback of our London roadshow (24 Nov.).

Fair Value EUR72 (+10%)

BUY-Top Picks

Bloomberg	NK FP
Reuters	IMTP.PA
12-month High / Low (EUR)	68.0 / 51.6
Market Cap (EURm)	5,226
Ev (BG Estimates) (EURm)	6,919
Avg. 6m daily volume (000)	61.60
3y EPS CAGR	9.1%

The share price has almost entirely recovered from its sharp drop on 30 October and YTD performance is decent at +2% (vs -7% for the DJ Stoxx 600). Although this roadshow didn't provide any really fresh news, it reminds us that most Imerys' markets should benefit from a gradual recovery of their cycle, apart from paper, structurally declining (excl. packaging). The main uncertainty remains the timing of the recovery of course. In any case, 2017 should benefit from an easier comp. basis on the volumes, while energy cost increase is manageable. Finally, some M&A activity would not surprise us.

ANALYSIS

- Although top-line volumes were still under pressure at end September (-3%), there are numerous reasons to be less pessimistic today. **1)** About two-thirds of the organic decline in revenues for the first 9 months is explained by the tepid dynamic of European steel markets. Fortunately, the anti-dumping measures to protect European steel industries, which should be in place by the end of 2017, should have positive impact on the market. A lot of players have postponed maintenance capex because of the market slowdown. Any improvement in the outlook should then underpin the need for refractories replacement. Imerys is well placed as its key products (refractories monolithic) are very convenient and quick to install inside furnaces. Let's not forget that crude steel production in European Union is down 4.2% on the first 10 months, but slightly up (+0.3%) in October, according to Wordsteel; **2)** Renovation in construction in France remains weak admittedly, but leading indicators are promising: individual houses starts are better oriented (+5% y/y at end September on a 12-month basis). Besides, markets are decent in some other parts of Europe like the Nordic countries, the UK or Germany. But, **3)** Paper markets (printing, publishing) remains structurally down by 2-3% (although packaging is dynamic). Finally, it's worth stressing some of Imerys' markets are actually dynamic today, like minerals for the automotive industry or for the energy (lithium-ion batteries) or cosmetic sectors, amongst others.
- No fresh news regarding the ceramic proppants business exposed to the shale oil & gas market in the US. The oil price has to reach and stay around USD55-USD60 before to see producers start to operate rigs with more proppants. In any case, Imerys remains convinced the market is cyclical and has reminded us that, back in 2014, the proppant business has generated a EUR98m sales for an EBIT at the breakeven in H2.
- While energy and raw material price increases are likely next year. Imerys is not especially concerned. Energy represents a bit more than 10% of its (direct) cash costs, of which half is electricity (usually bought through multi-year contracts), 20% is oil and less than 30% gas. But the company is partly hedged on energy. Besides, the group has usually been able to more than balance the variable cost increase with a positive price-mix effect, notably thanks to innovation (new products represented 12% of sales last year and Imerys spends 1.6% of its revenues on R&D).
- We would not be surprised to see Imerys closing some acquisitions in the coming quarters. The company used to acquire an average of 4 to 5 firms per year. Volumes are under pressure this year and this could be a way for Imerys to report top-line growth, as was the case at end September (1.4% situation of Imerys sounds healthy, with a 1.8x debt/EBITDA ratio at end June, cost of debt at 2.3% for 5.1 years duration. The group has recently issued a EUR600m bond (a 12-year tranche at 1.8% and a 6-year one at 0.9%) to repay a EUR500m bond with a 5% coupon. In any case, the group's fire power stands probably around EUR1bn (depending of the target profile of course).

VALUATION

- Fair Value EUR72 is based on a combination of historical multiples (EUR68) and DCF (EU74)

NEXT CATALYSTS

- FY 2016 results to be released on 16th February 2017.

[Click here to download](#)

	1 M	3 M	6 M	31/12/15
Absolute perf.	4.3%	4.3%	3.3%	2.0%
Cons & Mat	-0.5%	-1.7%	1.8%	3.4%
DJ Stoxx 600	-0.3%	-1.1%	-2.8%	-7.1%

YEnd Dec. (EURm)	2015	2016e	2017e	2018e
Sales	4,087	4,141	4,233	4,317
% change		1.3%	2.2%	2.0%
EBITDA	745	791	848	875
EBIT	468.2	511.9	549.8	564.5
% change		9.3%	7.4%	2.7%
Net income	285.9	321.7	349.5	368.5
% change		12.5%	8.6%	5.4%

	2015	2016e	2017e	2018e
Operating margin	11.5	12.4	13.0	13.1
Net margin	1.7	7.0	8.3	8.6
ROE	12.9	13.6	13.4	13.2
ROCE	7.9	7.8	8.2	8.4
Gearing	55.4	53.7	47.6	41.1

(EUR)	2015	2016e	2017e	2018e
EPS	3.56	4.03	4.39	4.63
% change	-	13.2%	8.9%	5.4%
P/E	18.4x	16.3x	15.0x	14.2x
FCF yield (%)	5.4%	4.0%	4.8%	5.5%
Dividends (EUR)	1.75	1.89	2.00	2.10
Div yield (%)	2.7%	2.9%	3.0%	3.2%
EV/Sales	1.7x	1.7x	1.6x	1.6x
EV/EBITDA	9.4x	8.8x	8.0x	7.7x
EV/EBIT	14.9x	13.5x	12.4x	11.9x



Analyst :
Eric Lemarié
33(0) 1.70.36.57.17
elemarie@bryangarnier.com

TMT

Indra Sistemas

Price EUR9.81

Intention to launch a voluntary tender offer for Tecnomcom

Fair Value EUR12 (+22%)

NEUTRAL

Bloomberg	IDR SM
Reuters	IDR.MC
12-month High / Low (EUR)	12.3 / 7.7
Market Cap (EURm)	1,610
Ev (BG Estimates) (EURm)	2,302
Avg. 6m daily volume (000)	767.7
3y EPS CAGR	

This morning, Indra announced its intention to launch a voluntary tender offer for Tecnomcom. It will pay EUR4.25 per share, with a mix consideration of cash (60%) and shares (40%) valued at EUR9.85. The deal, which is expected to close in Q2 2017 and would reinforce Indra's position in Financial Services, increase its exposure to private customers, increase its operating leverage, and strengthen its proprietary solution portfolio, is expected to deliver EUR40m cost and revenue synergies per annum and double-digit EPS accretion from 2017.

ANALYSIS

- Overview of the deal.** The price offered values each Tecnomcom's share at EUR4.25, representing a 12% premium over Tecnomcom's closing price on 28th November 2016, and a premium of 28% over the 3-months VWAP. Payment will include a consideration of cash (60%) and Indra's shares (40%) valued at EUR9.85 per share, implying EUR2.55 in cash and 0.1727 Indra's shares for each Tecnomcom share. The offer values 100% of Tecnomcom's share capital at EUR305m, excluding the treasury stock. This represents an estimated EV/EBIT pre-synergies for 2017 of 14.3x and an estimated EV/EBIT post-synergies for 2017 of 5.2x, based on Bloomberg consensus figures. The deal is subject to the approval by the relevant anti-trust authorities, a minimum acceptance threshold of 50.01% of Tecnomcom's share capital (excluding irrevocable commitments subscribed by Indra with Tecnomcom's shareholders representing 52.7% of the share capital), a minimum acceptance of 70.01% of Tecnomcom share capital, and the approval of the capital increase related to the transaction by Indra's Shareholders Meeting.

- Who is Tecnomcom?** Founded in 1967 and listed on the Madrid Stock Exchange since 1987, Tecnomcom is an IT Services company which operates in 9 countries, including Spain, Portugal and Latin America with over 6,500 professionals (o/w 80% are based in Spain). Its business is positioned in critical areas like Payment Systems (90% of Spanish financial institutions are customers), and Tecnomcom has a significant presence in local banking in Latin America and outsourcing. For 2015 the company posted revenues up 9.2% to EUR406.5m and an EBIT margin of 2.8% (+1ppt). Its net debt on 30th September 2016 was EUR27.2m. The combination of Indra and Tecnomcom, based on pre-synergies data for the last 12 months ended in September 2016, would create a company of EUR3,147m revenues and €165m recurring EBIT (5.2% margin).

- EUR40m synergies ahead.** The management quantified costs and revenues annual synergies of more than EUR40m. This will be reflected in double-digit EPS accretion at Indra from 2017 (excluding restructuring costs). On the back of this transaction, Indra will increase its operational leverage in IT Services, mainly in Financial Services. The deal is aligned with Indra's strategy of strengthening its proprietary solutions and digital-focused offering which will be reinforced with Tecnomcom's Payment Systems solutions in Spain and Latin America. Moreover, Tecnomcom's and Indra's client bases offer potential for cross-selling and up-selling, as well as consolidating Indra's position in large accounts, and access to new clients both in the Financial Services and other industries, in Spain and Latin America. In addition, the transaction will increase Indra's exposure to the private sector. Indra expects Tecnomcom's management team to become part of Indra.

VALUATION

- Indra's shares are trading at est. 14.4x 2016 and 8.9x 2017 EV/EBIT multiples.
- Net debt on 30th September 2016 was EUR666.4m (net gearing: 187%).

NEXT CATALYSTS

FY16 results in February 2017.

[Click here to download](#)

	1 M	3 M	6 M	31/12/15
Absolute perf.	-13.1%	-16.1%	-4.1%	13.2%
Softw. & Comp.	-1.2%	-1.5%	3.7%	3.4%
DJ Stoxx 600	-0.3%	-1.1%	-2.8%	-7.1%

YEnd Dec. (€m)	2015	2016e	2017e	2018e
Sales	2,850	2,737	2,802	2,909
% change		-4.0%	2.4%	3.8%
EBITDA	107	223	309	371
EBIT	-641.0	160.0	238.0	296.0
% change		NS	48.8%	24.4%
Net income	-73.0	88.0	152.0	195.0
% change		NS	72.7%	28.3%

	2015	2016e	2017e	2018e
Operating margin	1.6	5.9	8.5	10.2
Net margin	-22.5	3.1	5.3	6.6
ROE	-208.1	21.5	27.5	26.1
ROCE	-11.7	11.7	17.9	22.0
Gearing	227.0	177.0	96.0	40.0

(€)	2015	2016e	2017e	2018e
EPS	-0.40	0.46	0.79	1.01
% change	-	NS	71.7%	27.8%
P/E	NS	21.3x	12.4x	9.7x
FCF yield (%)	NM	0.8%	9.4%	11.8%
Dividends (€)	0.00	0.00	0.00	0.00
Div yield (%)	NM	NM	NM	NM
EV/Sales	0.8x	0.8x	0.8x	0.7x
EV/EBITDA	21.6x	10.3x	6.9x	5.1x
EV/EBIT	50.2x	14.4x	8.9x	6.4x



Analyst :
 Gregory Ramirez
 33(0) 1 56 68 75 91
gramirez@bryangarnier.com

Sector Team :
 Richard-Maxime Beaudoux
 Thomas Coudry
 Dorian Terral

Healthcare

Morphosys

Price EUR43.00

We want MORE! (report released today)

Fair Value EUR65 (+51%)

BUY

Bloomberg	MOR GR
Reuters	MORG.DE
12-month High / Low (EUR)	60.8 / 33.2
Market Cap (EURm)	1,254
Ev (BG Estimates) (EURm)	905
Avg. 6m daily volume (000)	125.9
3y EPS CAGR	

With LLY's solanezumab's recent failure in Alzheimer's disease, a period of significantly negative news flow is now behind us. The stock has lost c.1% since our initiation of coverage... And yet 1/ the downside has been materially reduced with Guselkumab's recent filing for approval in plaque psoriasis; 2/ we believe the next ASCO Congress might prompt us to (positively) reconsider our estimates for both anetumab ravtansine and utomilumab. BUY reiterated.

ANALYSIS

Guselkumab (anti-IL23p19) story significantly de-risked. The overall potential downside has been substantially reduced in our view thanks to 1/ the presentation of impressive Phase III results in plaque psoriasis, along with promising Phase II data in psoriatic arthritis; 2/ Janssen's recent filing for approval in its primary indication. Furthermore, guselkumab's addressable market could be expanded to novel indications like Crohn's disease and ulcerative colitis in our view.

Towards a rich ASCO 2017. We believe the next ASCO Congress could trigger a further re-rating; especially if positive data were to be published for 1/ anetumab ravtansine (anti-mesothelin ADC) in ex-mesothelioma indications (which we haven't included in our estimates so far); 2/ utomilumab (anti-CD137) in some solid tumours, knowing that BMS has recently presented some quite promising data for urelumab (another CD137 mAb) in combination with nivolumab in melanoma irrespectively of PD-L1 expression. Note also that the first data from the L-MIND (MOR 208 + lenalidomide in R/R patients with DLCL) are likely to be presented.

VALUATION

BUY reiterated with a FV of EUR65. The stock has lost c.1% since our initiation... And yet, the risk-reward is much more attractive now that 1/ the downside has been significantly reduced thanks to the positive news flow related to guselkumab; 2/ there is significant upside potential to our current base-case (c.50%). Note also that our FV could be increased by +EUR6 should 1/ guselkumab be approved for the treatment of plaque psoriasis (+EUR4), and 2/ positive Phase I/II data be published for anetumab in a range of selected solid tumours (+EUR2).

NEXT CATALYSTS

December 3-6: ASH Congress. Data involving MOR202 and MOR208.

[Click here to download](#)

	1 M	3 M	6 M	31/12/15
Absolute perf.	6.3%	12.0%	-15.2%	-25.4%
Healthcare	0.4%	-6.5%	-9.1%	-14.2%
DJ Stoxx 600	-0.3%	-1.1%	-2.8%	-7.1%

YEnd Dec. (EURm)	2015	2016e	2017e	2018e
Sales	106.2	52.0	75.0	8.6
% change		-51.1%	44.3%	-88.5%
EBITDA	20.6	-63.2	-60.8	-147.9
EBIT	17.2	-67.2	-64.8	-151.9
% change		NM	3.6%	-134.3%
Net income	14.8	-47.1	-45.4	-106.3
% change		NM	3.6%	-134.3%

	2015	2016e	2017e	2018e
Operating margin	16.2	-129.4	-86.4	-1,768
Net margin	14.0	-90.6	-60.5	-1,238
ROE	4.1	-11.1	-11.9	-38.8
ROCE	16.0	-52.7	-47.6	-104.9
Gearing	-77.9	-82.0	-78.3	-67.7

(EUR)	2015	2016e	2017e	2018e
EPS	0.57	-1.78	-1.71	-4.01
% change		NM	4.0%	-134.3%
P/E	75.4x	NS	NS	NS
FCF yield (%)	NM	NM	NM	NM
Dividends (EUR)	0.00	0.00	0.00	0.00
Div yield (%)	NM	NM	NM	NM
EV/Sales	9.1x	17.4x	12.7x	124.4x
EV/EBITDA	47.1x	NS	NS	NS
EV/EBIT	56.6x	NS	NS	NS



Analyst :
 Mickael Chane Du
 33(0) 1 70 36 57 45
 mchanedu@bryangarnier.com

Sector Team :
 Eric Le Berrigaud
 Marion Levi
 Hugo Solvet

BG's Wake Up Call

Bryan Garnier stock rating system

For the purposes of this Report, the Bryan Garnier stock rating system is defined as follows:

Stock rating

BUY	Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.
NEUTRAL	Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.
SELL	Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

Distribution of stock ratings

BUY ratings 55.1%

NEUTRAL ratings 33.5%

SELL ratings 11.4%

Bryan Garnier Research Team

Healthcare Team	Pharmaceuticals	Eric Le Berrigaud <i>(Head of Equities)</i>	33 (0) 1 56 68 75 33	eleberrigaud@bryangarnier.com
	Biotech/Medtech	Mickael Chane-Du	33 (0) 1 70 36 57 45	mchanedu@bryangarnier.com
	Medtech/Biotech	Hugo Solvet	33 (0) 1 56 68 75 57	hsolvet@bryangarnier.com
Consumer Team	Luxury/Consumer Goods	Loïc Morvan	33 (0) 1 70 36 57 24	lmorvan@bryangarnier.com
	Beverages	Nikolaas Faes	33 (0) 1 56 68 75 72	nfaes@bryangarnier.com
	Retailing	Antoine Parison	33 (0) 1 70 36 57 03	aparison@bryangarnier.com
	Luxury /Consumer Goods	Cedric Rossi	33 (0) 1 70 36 57 25	crossi@bryangarnier.com
	Food & Beverages	Virginie Roumage	33 (0) 1 56 68 75 22	vroumage@bryangarnier.com
TMT	Video Games / Payments	Richard-Maxime Beaudoux	33 (0) 1 56 68 75 61	rmbeaudoux@bryangarnier.com
	Telecom	Thomas Coudry	33(0) 1 70 36 57 04	tcoudry@bryangarnier.com
	Software & IT Services	Gregory Ramirez	33 (0) 1 56 68 75 91	gramirez@bryangarnier.com
	Semiconductor	Dorian Terral	33 (0) 1 56 68 75 92	dterral@bryangarnier.com
Utilities		Xavier Caroen	33 (0) 1 56 68 75 18	xcaroen@bryangarnier.com
		Pierre-Antoine Chazal	33 (0) 1 56 68 75 06	pachazal@bryangarnier.com
Insurance		Olivier Pauchaut <i>(Head of Research)</i>	33 (0) 1 56 68 75 49	opauchaut@bryangarnier.com
Hotels/Business Services		Bruno de La Rochebrochard	33 (0) 1 56 68 75 88	bdelarochebrochard@bryangarnier.com
Construction/Infrastructures/Building Materials		Eric Lemarié	33 (0) 1 70 36 57 17	elemarie@bryangarnier.com
Automotive & Parts		Xavier Caroen	33 (0) 1 56 68 75 18	xcaroen@bryangarnier.com
Marketing		Sophie Braincourt	33(0) 1 56 68 75 36	sbraincourt@bryangarnier.com
Market Data & Information Systems Manager		Eric Monnier	33(0) 1 56 68 75 63	emonnier@bryangarnier.com

A copy of the Bryan Garnier & Co Limited conflicts policy in relation to the production of research is available at www.bryangarnier.com

London	Paris	New York	Munich
Beaufort House 15 St. Botolph Street London EC3A 7BB Tel: +44 (0) 207 332 2500 Fax: +44 (0) 207 332 2559 Authorised and regulated by the Financial Conduct Authority (FCA)	26 Avenue des Champs Elysées 75008 Paris Tel: +33 (0) 1 56 68 75 00 Fax: +33 (0) 1 56 68 75 01 Regulated by the Financial Conduct Authority (FCA) and the Autorité de Contrôle prudentiel et de résolution (ACPR)	750 Lexington Avenue New York, NY 10022 Tel: +1 (0) 212 337 7000 Fax: +1 (0) 212 337 7002 FINRA and SIPC member	Widenmayerstrasse 29 80538 Munich Germany +49 89 2422 62 11



BRYAN, GARNIER & Co

Disclaimer:

Bryan Garnier & Co Limited, registered in England Number 03034095 with registered office : Beaufort House 15 St Botolph Street, London EC3A 7BB , United Kingdom and its MIFID branch registered in France Number 452 605 512 with registered office : 26, Avenue des Champs Elysées 75008 Paris , France. Bryan Garnier & Co Limited is authorised and regulated by the Financial Conduct Authority (Firm Reference Number 178733) and is a member of the London Stock Exchange.

This Report may not be reproduced, distributed or published by you for any purpose except with the Firms' prior written permission. The Firm reserves all rights in relation to this Report.

Past performance information contained in this Report is not an indication of future performance. The information in this report has not been audited or verified by an independent party and should not be seen as an indication of returns which might be received by investors. Similarly, where projections, forecasts, targeted or illustrative returns or related statements or expressions of opinion are given ("Forward Looking Information") they should not be regarded as a guarantee, prediction or definitive statement of fact or probability. Actual events and circumstances are difficult or impossible to predict and will differ from assumptions. A number of factors, in addition to the risk factors stated in this Report, could cause actual results to differ materially from those in any Forward Looking Information.

Important information - This report may contain "Independent" and "Corporate/Non-independent" research reports.

Unless stated otherwise, documents in this report are classified under the FCA Handbook as being investment research (independent research). Bryan Garnier & Co Limited has in place the measures and arrangements required for investment research as set out in the FCA's Conduct of Business Sourcebook.

Independent investment research reports:

Independent investment research reports are prepared by Bryan Garnier & Co Limited and are distributed only to clients of Bryan Garnier & Co Limited (the "Firm"). Bryan Garnier & Co Limited is authorised and regulated by the Financial Conduct Authority ("FCA") and is a member of the London Stock Exchange.

These reports are provided for information purposes only and do not constitute an offer, or a solicitation of an offer, to buy or sell relevant securities, including securities mentioned in this Report and options, warrants or rights to or interests in any such securities. These reports are for general circulation to clients of the Firm and as such are not, and should not be construed as, investment advice or a personal recommendation. No account is taken of the investment objectives, financial situation or particular needs of any person. The information and opinions contained in these reports have been compiled from and are based upon generally available information which the Firm believes to be reliable but the accuracy of which cannot be guaranteed. All components and estimates given are statements of the Firm, or an associated company's, opinion only and no express representation or warranty is given or should be implied from such statements. All opinions expressed in these reports are subject to change without notice. To the fullest extent permitted by law neither the Firm nor any associated company accept any liability whatsoever for any direct or consequential loss arising from the use of these reports. Information may be available to the Firm and/or associated companies which is not reflected in these reports. The Firm or an associated company may have a consulting relationship with a company which is the subject of these reports.

Corporate or Non-Independent investment research reports:

Non-independent research reports are prepared by Bryan Garnier & Co Limited and are being distributed only to clients of Bryan Garnier & Co Limited (the "Firm"). Bryan Garnier & Co Limited is authorised and regulated by the Financial Conduct Authority ("FCA") and is a member of the London Stock Exchange.

These reports have been sent to you for marketing purposes only and are non-independent research within the meaning of the FCA rules. These reports are not being held out as an objective or independent explanation of the matters contained in them and should not be treated as such. These reports have not been prepared in accordance with the legal requirements designed to promote the independence of investment research. The Firm is not subject to any prohibition on dealing ahead of the dissemination of investment research. These reports usually focus on emerging European growth companies. The contents of these reports as well as the other research documents on emerging growth stocks do not contain the Firm's usual stock ratings. The intrinsic value analysis is presented to provide a framework for stock valuation and discussion, and represents an estimated value on the date of publishing, which may be subject to change without notice.

The Firm's rationale for not having ratings on the stock includes the fact that such stock may have limited market capitalisation and liquidity and while the Firm may express an opinion on the near-term movement of the stock, what action investors should take depends on many factors, including liquidity/risk tolerance, holdings timeframe and investment philosophy. Emerging companies evolve rapidly with a continuous flow of information that can significantly impact the company and in the Firm's opinion this cannot be reflected by a periodic rating. Additionally, the Firm may have an advisory relationship with the company which is the subject of these reports, including for the production of sponsored research, and may expect to receive or intend to seek compensation for investment banking services from that company in the six months following the date of these reports.

To the fullest extent permitted by law, the Firm does not accept any liability whatsoever for any direct or consequential loss arising from any use of the information contained in these reports. Information may be available to the Firm which is not reflected in these reports. They are provided for information purposes only and do not constitute an offer or solicitation to buy or sell any of the securities discussed in them. These reports are for general circulation to clients of the Firm and as such are not, and should not be construed as, investment advice or a personal recommendation. No account is taken of the investment objectives, financial situation or particular needs of any person.

Disclosures specific to clients in the United Kingdom

This Report has not been approved by Bryan Garnier & Co Limited for the purposes of section 21 of the Financial Services and Markets Act 2000 because it is being distributed in the United Kingdom only to persons who have been classified by Bryan Garnier & Co Limited as professional clients or eligible counterparties. Any recipient who is not such a person should return the Report to Bryan Garnier & Co Limited immediately and should not rely on it for any purposes whatsoever.

Notice to US investors

This research report (the "Report") was prepared by Bryan Garnier & Co Limited for information purposes only. The Report is intended for distribution in the United States to "Major US Institutional Investors" as defined in SEC Rule 15a-6 and may not be furnished to any other person in the United States. Each Major US Institutional Investor which receives a copy of this Report by its acceptance hereof represents and agrees that it shall not distribute or provide this Report to any other person. Any US person that desires to effect transactions in any security discussed in this Report should call or write to our US affiliated broker, Bryan Garnier Securities, LLC, 750 Lexington Avenue, New York NY 10022. Telephone: 1-212-337-7000.

This Report is based on information obtained from sources that Bryan Garnier & Co. Ltd. believes to be reliable and, to the best of its knowledge, contains no misleading, untrue or false statements but which it has not independently verified. Neither Bryan Garnier & Co. Ltd. and/or Bryan Garnier Securities LLC make no guarantee, representation or warranty as to its accuracy or completeness. Expressions of opinion herein are subject to change without notice. This Report is not an offer to buy or sell any security.

Bryan Garnier Securities, LLC and/or its affiliate, Bryan Garnier & Co Limited may own more than 1% of the securities of the company(ies) which is (are) the subject matter of this Report, may act as a market maker in the securities of the company(ies) discussed herein, may manage or co-manage a public offering of securities for the subject company(ies), may sell such securities to or buy them from customers on a principal basis and may also perform or seek to perform investment banking services for the company(ies).

Bryan Garnier Securities, LLC and/or Bryan Garnier & Co Limited are unaware of any actual, material conflict of interest of the research analyst who prepared this Report and are also not aware that the research analyst knew or had reason to know of any actual, material conflict of interest at the time this Report is distributed or made available....