### 3rd October 2016

### **Construction & Building Materials**

### LafargeHolcim

### Price CHF52.50

Cons & Mat0.6%12.3%6.8%5.7%DJ Stoxx 600-0.2%4.0%1.6%-6.3%-0.2%4.0%1.6%2018eAlles29,48328,50128,62330,365& change-3.3%0.4%6.1%BITDA5,7515,6816,3157,403BITDA5,7515,6816,3157,403BITDA3,3713,1813,8154,903& change-5.6%19.9%28.5%Act income787.51,4072,0022,766& change20152016e2017e2018e& change11.411.213.316.1Act margin11.411.213.316.1Act margin6.694.37.19.8COE4.44.35.36.8Gearing48.337.222.525.6CHF)20152016e2017e2018ePS1.302.323.304.57& change-78.7%42.2%38.2%PC1.302.323.304.57& change-78.7%42.2%38.2%PS1.302.323.304.57& change-78.7%42.2%38.2%PS1.302.323.304.57& change-78.7%42.2%38.2%PS1.302.323.304.57& change-78.7%42.2% <t< th=""><th></th><th></th><th></th><th></th><th></th></t<>						
12-month High / Low (CHF)       ST. / 34.1         Market Cap (CHFm)       31,863         Ev (BG Estimates) (CHFm)       1,805         Avg. 6m daily volume (000)       1,805         3y EPS CAGR       1,805         Absolute perf.       0.7%       29.5%       16.1%       4.4%         Cons & Mat       0.6%       12.3%       6.8%       5.7%         OJ Stoxx 600       -0.2%       4.0%       1.6%       5.7%         Market Cap (CHFm)       2015       28.623       30.365         Gehange       -3.3%       0.4%       6.1%         BITDA       5.751       5.681       6.315       7.403         BIT       3,371       3,181       3.815       4.903         Gehange       787.5       1,407       2.002       2.766         Operating margin       11.4       11.2       13.3       16.11         Mote<	Bloomberg		LHN VX			
Market Cap (CHFm) $31,863$ 46,875 Avg. 6m daily volume (000) 3y EPS CAGR $31,863$ 46,875 52.0%Avg. 6m daily volume (000) 3y EPS CAGR $1M$ $3M$ $6M$ $31/2715$ 1,805 52.0%Absolute perf. $0.7\%$ $29.5\%$ $16.1\%$ $4.4\%$ $20.5\%$ Cons & Mat $0.6\%$ $12.3\%$ $6.8\%$ $5.7\%$ $5.00$ OD Stoxx 600 $-0.2\%$ $4.0\%$ $1.6\%$ $2017$ $2018$ Cande CAFFm) $2015$ $2016$ $2017$ $2018$ Candes $29,483$ $28,501$ $28,623$ $30,365$ $6$ change $-3.3\%$ $0.4\%$ $6.1\%$ BITDA $5,751$ $5,681$ $63,155$ $7,403$ BITDA $5,751$ $5,681$ $63,155$ $7,403$ BITDA $5,751$ $5,681$ $63,155$ $4,903$ $6$ change $-5.6\%$ $19.9\%$ $28.5\%$ Act income $787.5$ $1,407$ $2,002$ $2,766$ $6$ change $-613$ $3,181$ $3,815$ $4,903$ $6$ change $787.5$ $1,407$ $2,002$ $2,766$ $6$ change $2015$ $2016$ $2017$ $2018$ Operating margin $11.4$ $11.2$ $13.3$ $16.11$ $100$ $2.5$ $4.22\%$ $38.2\%$ $6.2\%$ $100$ $2015$ $2016$ $2017$ $2018$ $2017$ $2018$ $100$ $1.5\%$ $2016$ $2017$ $2018$ $2017$ $2018$ $100$ $2015$ $2016$ $2017$ $2016$ <td></td> <td></td> <td></td> <td colspan="2">LHN.VX</td>				LHN.VX		
46,875         Avg. 6m daily volume (000)         3y EPS CAGR       46,875         1,805         3y EPS CAGR       52.0%         1< M       M       1,805         Absolute perf.       0.7%       29.5%       16.1%       4.4%         Cons & Mat       0.6%       2.16.1%       4.4%         Cons & Mat       0.6%       6.8%       5.6%       16.1%       4.4%         Cons & Mat       0.6%       2.017       2018         Cons & Mat       0.6%       2.8,623       30,365         Cons &		<b>U U U U</b>				
Avg. 6m daily volume (000) 3y EPS CAGR1,805 52.0%Absolute perf.0.7%29.5%16.1%4.4%Cons & Mat0.6%12.3%6.8%5.7%O Stoxx 600-0.2%4.0%1.6%-6.3%Zend Dec. (CHFm)20152016e2017e2018eCales29,48328,50128,62330,3656 change-3.3%0.4%6.1%6 BITDA5,7515,6816,3157,4036 BITDA5,7515,6816,3157,4036 change-5.6%19.9%28,57%6 change-5.6%19.9%28,57%7 Avg.787.51,4072,0022,7666 change787.51,4072,0022,7666 change787.51,4072,0022,7666 change787.51,4072,0022,7667 Avg.20152016e2017e2018e0 Ce20152016e2017e2018e0 Ce4.37.19.83.68 COE4.337.232.225.6CHF)20152016e2017e2018e2PS1.302.323.304.576 change-78.7%42.2%38.2%7 CF yield (%)0.4%2.6%15.9%11.5%6 change-78.7%42.2%38.2%7 CF yield (%)0.4%5.8%9.1%11.0% <trr>6 change-78</trr>		'		46,875		
3y EPS CAGR52.0%1 M3 M6 M31/12/15Absolute perf.0.7%29.5%16.1%4.4%Cons & Mat0.6%12.3%6.8%5.7%O Stoxx 600-0.2%4.0%1.6%5.7%O Stoxx 600-0.2%4.0%1.6%6.8%Cans & Mat2015201620172018Cans & CHFm201528.6030.3653.0365Achange-3.3%0.4%6.1%BITDA5.7515.6816.3157.403BITDA5.7515.6816.3154.903Achange-5.6%19.9%28.5%Achange787.51.4072.0022.766Achange787.51.4072.0022.766Achange787.51.4072.0022.766Achange787.51.4072.0022.766Achange787.51.4072.0022.766Achange4.121.3.316.11Achange4.135.36.81Achange4.833.7.19.8ACE4.833.7.23.22256ACE4.33.123.3014.57ACE1.302.323.304.57ACE1.302.323.304.57ACE40.4x2.623.304.57ACE40.4x2.633.401.15ACE40.4x2.641.5.93.68ACE40.4x <t< td=""><td></td><td></td><td></td></t<>						
IM         3M         6M         31/12/15           Absolute perf.         0.7%         29.5%         16.1%         4.4%           Cons & Mat         0.6%         12.3%         6.8%         5.7%           DJ Stoxx 600         -0.2%         4.0%         1.6%         -6.3%           Zend Dec. (CHFm)         2015         2016e         2017e         2018e           Gales         29,483         28,501         28,623         30,365           6 change         -3.3%         0.4%         6.1%           BITDA         5,751         5,681         6,315         7,403           6 change         -5.6%         19.9%         28,55%           6 change         -5.6%         19.9%         28,55%           6 change         787.5         1,407         2,002         2,766           6 change         787.5         1,407         2,002         2,766           6 change         11.4         11.2         13.3         16.1           9         43.371         9,88         36.2         36.2           80E         2.5         4.5         6.2         8.2           9         4.4         4.3         5.3         6.8						
Absolute perf.         0.7%         29.5%         16.1%         4.4%           Cons & Mat         0.6%         12.3%         6.8%         5.7%           DJ Stoxx 600         -0.2%         4.0%         1.6%         5.7%           DJ Stoxx 600         -0.2%         4.0%         1.6%         5.7%           Pend Dec. (CHFm)         2015         2016e         2017e         2018e           Jales         29,483         28,501         28,623         30,365           6 change         -3.3%         0.4%         6.1%           BITDA         5,751         5,681         6,315         7,403           BBIT         3,371         3,181         3,815         4,903           6 change         -5.6%         19.9%         28.5%           Net income         787.5         1,407         2,002         2,766           78.7%         42.2%         38.2%         38.2%           Operating margin         11.4         11.2         13.3         16.1           Net margin         -6.9         4.3         7.1         9.8           ODE         2.015e         6.2         8.2           ODE         2.015e         3.2.2 <t< td=""><td>3y EPS CAGR</td><td></td><td></td><td colspan="2">52.0%</td></t<>	3y EPS CAGR			52.0%		
Cons & Mat         0.6%         12.3%         6.8%         5.7%           Cons & Mat         0.6%         12.3%         6.8%         5.7%           DJ Stoxx 600         -0.2%         4.0%         1.6%         -6.3% <b>Fend Dec. (CHFm) 2015 2016e 2017e 2018e</b> ales         29,483         28,501         28,623         30,365 <i>6 change</i> -3.3%         0.4%         6.1%           BITDA         5,751         5,681         6,315         7,403           BIT         3,371         3,181         3,815         4,903 <i>6 change</i> -5.6%         19.9%         28.5%           Net income         787.5         1,407         2,002         2,766 <i>6 change</i> 78.7%         42.2%         38.2%           Operating margin         11.4         11.2         13.3         16.1           Net margin         6.9         4.3         7.1         9.8           ODE         4.4         4.3         5.3         6.8           Gearing         48.3         37.2         32.2         25.6           CHF)         2015 <t< td=""><td></td><td>1 M</td><td>3 M</td><td>6 M 3</td><td>1/12/15</td></t<>		1 M	3 M	6 M 3	1/12/15	
DJ Stoxx 600         -0.2%         4.0%         1.6%         -6.3%           Zend Dec. (CHFm)         2015         2016e         2017e         2018e           ales         29,483         28,501         28,623         30,365           & change         -3.3%         0.4%         6.1%           BITDA         5,751         5,681         6,315         7,403           BIT         3,371         3,181         3,815         4,903           & change         -5.6%         19.9%         28.5%           Net income         787.5         1,407         2,002         2,766           & change         2015         2016e         2017e         2018e           Deperating margin         11.4         11.2         13.3         16.1           NCE         24.5         42.2         8.2         2           ROE         24.5         42.2         28.5         2           ROE         24.1 <th4< td=""><td>Absolute perf.</td><td>0.7%</td><td>29.5%</td><td>16.1%</td><td>4.4%</td></th4<>	Absolute perf.	0.7%	29.5%	16.1%	4.4%	
Zend Dec. (CHFm)         2015         2016e         2017e         2018e           ales         29,483         28,501         28,623         30,365           & change         -3.3%         0.4%         6.1%           BITDA         5,751         5,681         6,315         7,403           BITDA         5,751         5,681         6,315         7,403           BIT         3,371         3,181         3,815         4,903           & change         -5.6%         19.9%         28.5%           Act income         787.5         1,407         2,002         2,766           & change         -5.6%         19.9%         28.5%           Act income         787.5         1,407         2,002         2,766           & change         -5.6%         19.9%         28.5%           Act margin         11.4         11.2         13.3         16.1           Act margin         -6.9         4.3         7.1         9.8           ACDE         2.5         4.5         6.2         8.2           ACDE         4.4         4.3         5.3         6.8           Gearing         48.3         37.2         32.2         25	Cons & Mat	0.6%	12.3%	6.8%	5.7%	
ales         29,483         28,501         28,623         30,365           6 change         -3.3%         0.4%         6.1%           BITDA         5,751         5,681         6,315         7,403           BIT         3,371         3,181         3,815         4,903           6 change         -5.6%         19.9%         28.5%           6 change         -5.6%         19.9%         28.5%           8 change         787.5         1,407         2,002         2,766           6 change         78.7%         42.2%         38.2%           Operating margin         11.4         11.2         13.3         16.1           Net margin         -6.9         4.3         7.1         9.8           ODE         2.016         2016         2016         8.2           CHF)         2015         1.30         2.3.2	DJ Stoxx 600	-0.2%	4.0%	1.6%	-6.3%	
A change         -3.3%         0.4%         6.1%           BITDA         5,751         5,681         6,315         7,403           BITDA         3,371         3,181         3,815         4,903           & change         -5.6%         19.9%         28.5%           & change         -5.6%         19.9%         28.5%           & change         787.5         1,407         2,002         2,766           & change         787.5         1,407         2,002         2,766           & change         787.5         1,407         2,002         2,766           & change         78.7%         42.2%         38.2%           Deperating margin         11.4         11.2         13.3         16.1           Net margin         6.9         4.3         7.1         9.8           ODE         4.3         5.3         6.8         6.8           Gearing         48.3         37.2         32.2         25.6           CHF)         2015         2016         2017         2018           PS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%	YEnd Dec. (CHFm)	2015	<b>2016</b> e	2017e	2018e	
BITDA         5,751         5,681         6,315         7,403           BIT         3,371         3,181         3,815         4,903           & change         -5.6%         19.9%         28.5%           Net income         787.5         1,407         2,002         2,766           & change         -5.6%         19.9%         28.5%           Net income         787.5         1,407         2,002         2,766           & change         2015         2016e         2017e         2018e           Operating margin         11.4         11.2         13.3         16.1           Net margin         -6.9         4.3         7.1         9.8           ODE         2.5         4.5         6.2         8.2           ACCE         4.4         4.3         5.3         6.8           Gearing         48.3         37.2         32.2         25.6           CHF)         2015         2016e         2017e         2018e           PS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           PS         1.30         2.32         3.68<	Sales	29,483	28,501	28,623	30,365	
Andrew         Andrew<	% change		-3.3%	0.4%	6.1%	
K change         -5.6%         19.9%         28.5%           Vet income         787.5         1,407         2,002         2,766           K change         787.5         1,407         2,002         2,766           K change         787.5         1,407         2,002         2,766           K change         787.5         1,407         2,002         2,766           Deperating margin         11.4         11.2         13.3         16.1           Vet margin         -6.9         4.3         7.1         9.8           KOE         2.5         4.5         6.2         8.2           KOE         4.4         4.3         5.3         6.8           Gearing         48.3         37.2         22.5         6.5           CHF)         2015         2016e         2017e         2018e           VPS         1.30         2.32         3.30         4.57           K change         -         78.7%         42.2%         38.2%           V/E         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         1.0%           Dividends (CHF)         1.50	EBITDA	5,751	5,681	6,315	7,403	
Action         787.5         1,407         2,002         2,766           & change         787.5         1,407         2,002         2,766           & change         787.5         1,407         2,002         2,766           & change         2015         2016e         2017e         2018e           Deperating margin         11.4         11.2         13.3         16.1           Met margin         -6.9         4.3         7.1         9.8           NOE         2.5         4.5         6.2         8.2           NOE         4.4         4.3         5.3         6.8           Gearing         48.3         37.2         32.2         25.6           CHF)         2015         2016e         2017e         2018e           APS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           //E         40.4x         22.6x         15.9x         11.5x           & CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Diviyeld (%)	EBIT	3,371	3,181	3,815	4,903	
K change         78.7%         42.2%         38.2%           2015         2016e         2017e         2018e           Operating margin         11.4         11.2         13.3         16.1           Net margin         6.9         4.3         7.1         9.8           ODE         4.5         6.2         8.2           ODE         4.4         4.3         5.3         6.8           ODE         2016e         2017e         2018e           ODE         2015         2016e         2017e         2018e           ODE         2015         2016e         2017e         2018e           ODE         78.7%         42.2%         38.2%         38.2%           V/E         40.4%         22.6%         15.9%         11.5%           ODE         40.4%         22.6%         15.9%         11.5%           ODE         40.4%         22.6%         15.9%         11.5%           ODE         40.4% <td>% change</td> <td></td> <td>-5.6%</td> <td>19.9%</td> <td>28.5%</td>	% change		-5.6%	19.9%	28.5%	
2015         2016e         2017e         2018e           Operating margin         11.4         11.2         13.3         16.1           Net margin         -6.9         4.3         7.1         9.8           NOE         2.5         4.5         6.2         8.2           NOCE         4.4         4.3         5.3         6.8           Gearing         48.3         37.2         32.2         25.6           CCHF)         2015         2016e         2017e         2018e           PS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           V/E         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Div yield (%)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	Net income	787.5	1,407	2,002	2,766	
Operating margin         11.4         11.2         13.3         16.1           Net margin         -6.9         4.3         7.1         9.8           NOE         2.5         4.5         6.2         8.2           NOE         4.4         4.3         5.3         6.8           Searing         48.3         37.2         32.2         25.6           CHF         2015         2016e         2017e         2018e           PS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           /PE         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Dividel (%)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	% change		78.7%	42.2%	38.2%	
Alet margin         -6.9         4.3         7.1         9.8           NOE         2.5         4.5         6.2         8.2           NOE         4.4         4.3         5.3         6.8           Searing         48.3         37.2         32.2         25.6           CHF)         2015         2016e         2017e         2018e           PS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           //e         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Div yield (%)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x		2015	2016e	2017e	2018e	
CHE         2.5         4.5         6.2         8.2           KOCE         4.4         4.3         5.3         6.8           GOE         4.4         4.3         5.3         6.8           Gearing         48.3         37.2         32.2         25.6           CHF)         2015         2016e         2017e         2018e           PS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           //E         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Diviyeld (%)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	Operating margin	11.4	11.2	13.3	16.1	
KOCE         4.4         4.3         5.3         6.8           Gearing         48.3         37.2         32.2         25.6           CHF)         2015         2016e         2017e         2018e           PS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           V/E         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Dividends (CHF)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	Net margin	-6.9	4.3	7.1	9.8	
ABASI         ABASIS         ABASIS<	ROE	2.5	4.5	6.2	8.2	
CHF)         2015         2016e         2017e         2018e           PPS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           V/E         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Dividends (CHF)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	ROCE	4.4	4.3	5.3	6.8	
PS         1.30         2.32         3.30         4.57           & change         -         78.7%         42.2%         38.2%           //E         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Div yield (%)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	Gearing	48.3	37.2	32.2	25.6	
6 change         -         78.7%         42.2%         38.2%           V/E         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Div yield (%)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	(CHF)	2015	2016e	2017e	2018e	
Y/E         40.4x         22.6x         15.9x         11.5x           CF yield (%)         0.4%         5.8%         9.1%         11.0%           Dividends (CHF)         1.50         1.65         1.80         1.95           Dividends (CHF)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	EPS	1.30	2.32	3.30	4.57	
.         .	% change	-	78.7%	42.2%	38.2%	
Dividends (CHF)         1.50         1.65         1.80         1.95           Div yield (%)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	P/E	40.4x	22.6x	15.9x	11.5x	
Div yield (%)         2.9%         3.1%         3.4%         3.7%           V/Sales         1.7x         1.6x         1.6x         1.4x	FCF yield (%)	0.4%	5.8%	9.1%	11.0%	
V/Sales 1.7x 1.6x 1.6x 1.4x	Dividends (CHF)	1.50	1.65	1.80	1.95	
,	Div yield (%)	2.9%	3.1%	3.4%	3.7%	
V/EBITDA 8.8x 8.3x 7.2x 5.9x	EV/Sales	1.7x	1.6x	1.6x	1.4x	
	ev/ebitda	8.8x	8.3x	7.2x	5.9x	

### This is still a Buy

### Fair Value CHF60 vs. CHF50 (+14%)

BUY

We briefly revisit our investment case before the Capital Markets Day (18/11). LafargeHolcim is our preferred play in the cement sector: the improved macro sentiment in the Emerging Markets, the Q2 earnings trend reversal, and ongoing simplification will support the share price. Besides, while we start to question the strength of US construction trends, LafargeHolcim's diversification is a clear advantage.

#### ANALYSIS

- The Emerging Markets outlook is improving and confidence is gradually coming back. Since last February, USD25bn has been invested in the Emerging Markets' equities markets, compared with a USD150bn outflow between October 2013 and February 2016. This is of course positive for LafargeHolcim, which is the European cement player most exposed to the Emerging Markets today. Confidence is driven by a slightly better macro sentiment. OECD has maintained its 2016 and 2017 GDP growth for China or India and improved by 1% its forecasts for Brazil, while it has downgraded them for most of the key mature countries.
- LHN has been busy this year. The Q2 results are much better than in Q1 (and Nigeria's negative impact is likely to lessen from now on); the group has dramatically accelerated its divestments, with more than CHF3.5bn achieved and a new target of CHF5bn by December 2017 – and synergies generated are in line with guidance. Sequential prices are up, too.
- While there might be some question marks regarding US construction dynamism, LafargeHolcim is much less exposed to North America than CRH or to a lesser extent HeidelbergCement. In this context, some investors might be tempted to prefer LafargeHolcim.

### VALUATION

- New Fair Value at CHF60 (vs CHF50), thanks to the roll-over to 2018 and more optimistic assumptions on synergies and new figures. Our new estimates include the announced recent disposals, pending further details at the Capital Markets Day on 18 November.
- 2017e EV/EBITDA at 7.2x vs 6.8x for HeidelbergCement (Buy, FV EUR86), 8.7x CRH (Buy, FV EUR30) and Vicat at 6.9x (Neutral, FV EUR56).

### NEXT CATALYSTS

Q3 results on 4 November 2016. Capital Market Day on 18 November 2016.



15.0x

14.7×

11.9x

8.9x

EV/EBIT

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### BRYAN, GARNIER & CO

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### Stock rating

BUY	Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a
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	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock
	will feature an introduction outlining the key reasons behind the opinion.

- NEUTRAL Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.
- SELL Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

#### Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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