





Please find our Research on Bloomberg BRYG <GO>)

5th October 2016

	Last close	Daily chg (%)	Chg YTD (%)
Indices			
Dow Jones	18168.45	-0.47%	+4.27%
S&P 500	2150.49	-0.50%	+5.21%
Nasdaq	5289.66	-0.21%	+5.64%
Nikkei	16819.24	+0.5%	-12.07%
Stoxx 600	346.098	+0.84%	-5.39%
CAC 40	4503.09	+1.11%	-2.89%
Oil /Gold			
Crude WTI	48.69	-0.25%	+30.89%
Gold (once)	1283.52	-2.15%	+20.82%
Currencies/Rates			
EUR/USD	1.1158	-0.53%	+2.72%
EUR/CHF	1.09445	+0.35%	+0.65%
German 10 years	-0.162	-3.78%	-125.54%
French 10 years	0.168	+12.31%	-82.88%

Economic releases :

Date 5th-Oct

9h50 FR Markit Composite PMI Sep. (53.3 E) 9h55 DE - Markit Composite PMI Sep. (52.7E) 10h00 EUZ - Markit Composite PMI Sep. (52.6 E) 10h30 GB - UK Composite PMI Sep. (52.3 E) 11h00 EUZ - Retail Sales Aug. y/y 16h00 US - ISM Non Manuf. Composite Sep. (53E)

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Upcoming BG events : Date 28th-Oct IMERYS (Paris roadshow) 14th-Nov/ 4th Paris Healthcare Conference 15th-Nov/ 28th-Nov/ 2nd Paris Consumer Conference 29th-Nov

Recent reports :

Date	
4th-Oct	LAFARGE HOLCIM This is still a Buy
4th-Oct	CASINO We are cautious ahead of Q3 figures
15th-Sept	Remy Cointreau : It keeps getting better
14th-Sept	Automotive Innovation: the only way to stand out
9th-Sept	ENGIE The twelve labours of Engie
7th-Sept	FRESENIUS : ¡Salud!

List of our Reco & Fair Value : Please click here to download



BG's Wake Up Call

BONE THERAPEUTICS

BUY, Fair Value EUR30 (+159%)

ALLOB successfully boosts the spinal fusion process

Bone Therapeutics has reported positive results for the first eight patients enrolled in the spinal fusion phase IIa trial. While a complete lumbar fusion process usually takes up to 24 months, we were pleased to see that all of the eight patients included in this first set of results fusionned at nine months (six of them as early as six months) while the endpoints which were at 12 months have all been met. The complete study results should be reported in Q2 2017.

TESCO

SELL, Fair Value 166p (-10%)

Interim results (first take): positive but reading between the lines...

1/ The group's CEO stated in April that it would be "a significant, significant achievement" to meet analysts' estimates for operating profit of GBP1.25bn this year. Today, management indicated that Tesco is on track to deliver GBP1.2bn in group operating profit before exceptional items over the FY (good news which, however, implies a flat H2 vs a +80bp H1...). 2/ Management also shared its aim to deliver group operating margin of between 3.5% and 4.0% by 2019/20, a fairly ambitious assumption regarding the current consensus level of 2.8% for 2018/19 (however, its seems that the effects should be back-end loaded...). 3/ The update on the group's pension deficit, which increased by GBP3.2bn is the main negative point of the publication.

In brief ...

ALTICE, AMF opposes public exchange offer on SFR CAPGEMINI, Early redemption of 2013-2019 ORNANE bonds DANONE, WhiteWave shareholders approve merger with Danone ROCHE, The collection of BTDs continues at Roche INSURANCE, Consolidation underway in the Dutch market

Healthcare

Bone Therapeutics Price EUR11.58

Bloomberg Reuters 12-month High / L Market Cap (EURk Ev (BG Estimates) Avg. 6m daily volu 3y EPS CAGR) (EURk)		E	BONE FP BONE.PA .1 / 11.0 79,289 51,044 4.20 ns
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	-19.7%	-32.6%	-36.0%	-40.6%
Healthcare	-1.3%	-4.1%	3.4%	-8.7%
DJ Stoxx 600	-1.2%	4.9%	3.5%	-5.4%
YEnd Dec. (EURk)	2014	2015e	2016e	2017e
Sales	2,908	2,327	1,591	1,489
% change		-20.0%	-31.6%	-6.4%
EBITDA	-4,678	-6,646	-9,598	-12,762
EBIT	-5,277	-7,367	-10,401	-13,646
% change		-39.6%	-41.2%	-31.2%
Net income	-5,891	-10,600	-10,441	-13,686
% change		-79.9%	1.5%	-31.1%
	2014	2015e	2016e	2017e
Operating margin	NM	NM	NM	NM
Net margin	NM	NM	NM	NM
ROE	NM	NM	NM	NM
ROCE	NM	NM	NM	NM
Gearing	NM	NM	NM	NM
(EUR)	2014	2015e	2016e	2017e
EPS	NM	NM	NM	NM
% change	-	ns	ns	ns
P/E	х	х	х	х
FCF yield (%)	%	%	%	%
Dividends (EUR)	0.00	0.00	0.00	0.00
Div yield (%)	NM	NM	NM	NM
EV/Sales	30.1x	21.9x	39.0x	51.2x
EV/EBITDA	NS	NS	NS	NS
EV/EBIT	NS	NS	NS	NS



Return to front page

BUY

ALLOB successfully boosts the spinal fusion process

Fair Value EUR30 (+159%)

Bone Therapeutics has reported positive results for the first eight patients enrolled in the spinal fusion phase IIa trial. While a complete lumbar fusion process usually takes up to 24 months, we were pleased to see that all of the eight patients included in this first set of results fusionned at nine months (six of them as early as six months) while the endpoints which were at 12 months have all been met. The complete study results should be reported in Q2 2017. ANALYSIS

Bone Therapeutics has reported positive results for the first eight patients enrolled in the spinal fusion phase lla trial. In this first cohort, the trial met both primary radiological and clinical endpoints as well as secondary endpoints. With regards to primary radiological endpoint, we were pleased to see that the addition of ALLOB to the current SoC procedure (i.e. fusion via the implantation of a bioceramic interbody fusion cage to achieve lumbar fusion) resulted in a **complete fusion (absence of motion) in all of the eight patients at nine and 12 months**. We would also highlight the **rapid onset of action as six out of eight patients had no motion in vertebral bodies at six months**, which should be seen in the context of a traditional fusion process that can usually take up to 24 months. Hence, designing a clinical trial with all endpoints at 12 months was an ambitious challenge. Clinical evaluation showed 1/ a 33% and 40% improvement in the functional disability score at six and 12 months, 2/ an improvement in the patients' health status by 50% after six months, maintained through 12 months and 3/ a relief in back and leg pain by over 50% and 80% at six and 12 months. Efficacy results in all of the 15 patients treated are expected towards Q2 2017.

These results bode well for the strategic use we see for the product in management of degenerative disc diseases requiring a fusion procedure. Indeed, the success rate of such operations in the lumbar spine is low with around 25% of patients undergoing lumbar spine fusion procedure needing a revision surgery which often leads to greater complication rates. The company's product has the potential to boost the fusion process with one single percutaneous administration and hence limit revision rates. Note that Bone Therapeutics is also evaluating ALLOB in the rescue lumbar surgery setting in a phase IIa. With complete results expected in Q2 2017, this might prompt deeper interactions with medical device and/or pharmaceutical companies with the aim of potentially licensing the product.



VALUATION

- We reiterate our BUY recommendation and EUR30 Fair Value. ALLOB in Spinal Fusion, both in the primary intention and in the rescue setting accounts for EUR3 of our Fair Value. Our PoS is unchanged at 20%.
- Our model points to sales in Europe of up to EUR170m at peak. The initiation of a US trial would be a free upside as we model EUR400m of sales in the region (not included in our valuation)

NEXT CATALYSTS

- 8th November: Q3 business update
- Q4 2016/Q1 2017: initiation of Osteonecrosis US trial and Osteoporosis phase II trial with ALLOB.
- H1 2017: interim efficacy results for 16 patients in the Delayed-Union phase II trial. Should 12
 patients be qualified as responders, the study could be prematurely stopped and move onto
 phase III. Seven patients out of the eight for whom results have been reported have already
 responded.

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Analyst :



Hugo Solvet 33(0) 1 56 68 75 57 hsolvet@bryangarnier.com Sector Team : Mickael Chane Du Eric Le Berrigaud

Food retailing

Tesco <u>Price 185</u>.30p

Bloomberg Reuters TSCO LN TSCO LN Reuters TSCO L 12-month High / Low (p) 204.8 / 139.2 Market Cap (GBPm) 15,147 Ev (BG Estimates) (GBPm) 23,075 Avg. 6m daily volume (000) 27 624 3y EPS CAGR 103.4% Absolute perf. 8.0% 4.6% -2.5% 23.9% Food Retailing -2.8% 0.0% -4.2% -2.9% DJ Stoxx 600 -2.1% 3.3% 3.0% -6.2% YEnd Feb. (GBPm) 02/16 02/17e 02/18e 02/19e Sales 54,433 56,245 57,696 58,948 % change 2.278 2,225 2,437 2,581 EBIT 1,046 1,069 1,252 1,370 % change 2.278 2,225 2,437 2,581 EBIT 1,046 1,069 1,252 1,370 % change 2.278 2,278 2,238 PVE 02/16 02/17e 02/19e							
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Ev (BG Estimates) (GBPm) Avg. 6m daily volume (000) 3y EPS CAGR23,075 27,624 103.4%Image: CAGRImage: CAGRImage: CAGRImage: CAGRImage: CAGRImage: CAGRImage: CAGRImage: CAGRImage: CAGRAbsolute perf.8.0% 4.6%4.6% -2.5%-2.9% 23.9% 500d Retailing -2.8%0.0% -4.2%-4.2% -2.9% 23.9% 500d Retailing -2.1%2.8% 0.0%-4.2% -2.9% 23.9% 500d Retailing -2.1%02/16 3.3%02/17e 3.3%02/18e -2.2%02/19e 2.1%Sales54,433 2.6856,245 2.7%57,696 5.8,948 2.2%58,948 2.2%Ke change2.278 2.2252.437 2.5812.581 2.6%EBIT1,046 1.0691,069 2.22%1,252 1,370 9.4%1,370 8.66.2Ke tange02/16 1.02502/17e 2.2%02/19e 2.2%02/19e 2.2%Operating margin ROE1.7 4.5 5.21.1 6.1 6.8 3.0%1.1 6.8 3.0%QCE02/16 4.5 5.202/17e 6.1 6.8 3.0%02/16 6.8 3.0%02/16 7.4%(p)02/16 6.1 6.1 6.8 6.2%02/17e 6.1 6.8 6.8 6.1 6.1 6.8 6.3 6.102/17e 6.1 6.8 6.1 6.8 6.3 6.3 6.102/17e 6.2%02/19e 6.1 6.8 6.8 6.1 6.8 	12-month High / L	204.	8 / 139.2				
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ROCE 4.5 5.2 6.1 6.8 Gearing 59.3 48.5 38.5 30.6 (p) 02/16 02/17e 02/18e 02/19e EPS 1.27 5.83 7.48 10.68 % change - NM 28.3% 42.8% P/E NS 31.8x 24.8x 17.3x FCF yield (%) 0.1% 0.1% 0.1% 0.1% Dividends (p) 0.00 0.88 2.24 4.27 Div yield (%) NM 0.5% 1.2% 2.3%	Net margin	0.2	0.8	1.1	1.5		
Gearing 59.3 48.5 38.5 30.6 (p) 02/16 02/17e 02/18e 02/19e EPS 1.27 5.83 7.48 10.68 % change - NM 28.3% 42.8% P/E NS 31.8x 24.8x 17.3x FCF yield (%) 0.1% 0.1% 0.1% 0.1% Dividends (p) 0.00 0.88 2.24 4.27 Div yield (%) NM 0.5% 1.2% 2.3%	ROE	NM	NM	NM	NM		
NM 02/16 02/17e 02/18e 02/19e EPS 1.27 5.83 7.48 10.68 % change - NM 28.3% 42.8% P/E NS 31.8x 24.8x 17.3x FCF yield (%) 0.1% 0.1% 0.1% 0.1% Dividends (p) 0.00 0.88 2.24 4.27 Div yield (%) NM 0.5% 1.2% 2.3%	ROCE	4.5	5.2	6.1	6.8		
NM 1.27 5.83 7.48 10.68 % change - NM 28.3% 42.8% P/E NS 31.8x 24.8x 17.3x FCF yield (%) 0.1% 0.1% 0.1% 0.1% Dividends (p) 0.00 0.88 2.24 4.27 Div yield (%) NM 0.5% 1.2% 2.3%	Gearing	59.3	48.5	38.5	30.6		
% change - NM 28.3% 42.8% P/E NS 31.8x 24.8x 17.3x FCF yield (%) 0.1% 0.1% 0.1% 0.1% Dividends (p) 0.00 0.88 2.24 4.27 Div yield (%) NM 0.5% 1.2% 2.3%	(p)	02 /16	02/17e	02 /18e	02/19e		
P/E NS 31.8x 24.8x 17.3x FCF yield (%) 0.1% 0.1% 0.1% 0.1% Dividends (p) 0.00 0.88 2.24 4.27 Div yield (%) NM 0.5% 1.2% 2.3%	EPS	1.27	5.83	7.48	10.68		
FCF yield (%) 0.1% 0.1% 0.1% 0.1% Dividends (p) 0.00 0.88 2.24 4.27 Div yield (%) NM 0.5% 1.2% 2.3%	% change	-	NM	28.3%	42.8%		
Dividends (p) 0.00 0.88 2.24 4.27 Div yield (%) NM 0.5% 1.2% 2.3%	P/E	NS	31.8x	24.8x	17.3x		
Div yield (%) NM 0.5% 1.2% 2.3%	FCF yield (%)	0.1%	0.1%	0.1%	0.1%		
5	Dividends (p)	0.00	0.88	2.24	4.27		
EV/Sales 0.4x 0.4x 0.4x 0.3v	Div yield (%)	NM	0.5%	1.2%	2.3%		
0.47 0.47 0.47 0.57	EV/Sales	0.4x	0.4x	0.4x	0.3x		
EV/EBITDA 10.5x 10.4x 9.2x 6.8x	EV/EBITDA	10.5x	10.4x	9.2x	6.8x		
	EV/EBIT	22.8x	21.6x	17.9x	12.8x		



Interim results (first take): positive but reading between the lines...

Fair Value 166p (-10%)

1/ The group's CEO stated in April that it would be "a significant, significant achievement" to meet analysts' estimates for operating profit of GBP1.25bn this year. Today, management indicated that Tesco is on track to deliver GBP1.2bn in group operating profit before exceptional items over the FY (good news which, however, implies a flat H2 vs a +80bp H1...). 2/ Management also shared its aim to deliver group operating margin of between 3.5% and 4.0% by 2019/20, a fairly ambitious assumption regarding the current consensus level of 2.8% for 2018/19 (however, its seems that the effects should be back-end loaded...). 3/ The update on the group's pension deficit, which increased by GBP3.2bn is the main negative point of the publication.

Q2 LFL performances

In the UK (~76% of revenues), Q2 LFL sales growth excl. fuel and VAT (main kpi) came in at 0.9% (+0.3% in Q1, +0.9% in Q4 and -1.5% Q3 LY) vs +0.6% expected by the consensus. Beyond the figures, management indicated that new exclusive fresh food brands are performing well in the UK (confirmation of the trend already seen in Q1). **In ROI** (~4% of revenues), Q2 LFL sales growth excl. fuel and VAT worked out to 0.1% (+0.3% in Q1, +1.0% in Q4 and -1.2% Q3 LY) vs +1.5%e. **Overseas** (~20% of revenues), sales momentum remained healthy with a 2.1% LFL rate (+3.0% in Q1, +3.8% in Q4 and +2.7% in Q3 LY). In detail concerning international activities, LFL sales growth worked out to +3.0% in Asia (~9% of revenues) vs +2.1%e and +1.3% in Europe (~11% of revenues) vs +2.3%e. **H1 operating margin**

Bottom line, considering rather good commercial trends H1 trading profit worked out to GBP389m (vs GBP310m expected by the consensus) in UK & ROI (i.e. +104bp improvement in margin); GBP118m (vs GBP134m e) for international activities (i.e. +22bp improvement in margin); GBP89m (vs GBP79m e) at Tesco Bank (i.e. -30bp decline in margin). At first sight, the margin improvement was rather impressive considering the huge investment in Farm Brands in 1H.

Salient point regarding the balance sheet

Net debt came in at GBP8.6bn, given cash generated from operations of GBP0.8bn (vs GBP1bn in the LY). The update on the group's pension deficit, which increased by GBP3.2bn was the main negative point of the publication, even if it comes as no real surprise since it was flagged by the consensus ahead of the results.

ANALYSIS

- Note that the CEO stated in April that it would be "a significant, significant achievement" to meet analysts' estimates for operating profit of GBP1.25bn). Today, management indicated that Tesco is on track to deliver GBP1.2bn in group operating profit before exceptional items for the full year (which implies a flat margin in H2 vs +80bp in H1).
- Management also shared its ambition to deliver group operating margin of between 3.5% and 4.0% by 2019/20, a rather strong assumption regarding the current consensus level of 2.8% for 2018/19.
- However, "some of these initiatives will require investment and as a result we expect our total capital expenditure to average £1.4bn per annum over the period to 2019/20. The benefits of the initiatives should start to become evident over the coming months, however given their nature and profile, the margin improvement will likely be more weighted towards the end of the plan"...
- We need to assess these new assumptions. At this stage, ahead of the conference call, we stick to our conviction. As a reminder, *ceteris paribus*, Ifl growth needs to be well above current levels in the UK (i.e. +0.9%) to amortise natural cost inflation (~2.5%) and provide operating leverage.

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SELL

Altice Price EUR16.23

TMT

Bloomberg Reuters 12-month High / Market Cap (EUI Avg. 6m daily vo	-	ATC NA ATCA.AS .3 / 10.0 17,760 1 546		
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	5.0%	19.8%	19.9%	22.5%
Telecom	-2.0%	-1.5%	-6.5%	-14.6%
DJ Stoxx 600	-1.2%	4.9%	3.5%	-5.4%
	2015	2016e	2017e	2018e
P/E	NS	NS	19.3x	13.1x
Div yield (%)	NM	NM	NM	NM

AMF opposes public exchange offer on SFR Fair Value EUR16,5 (+2%)

ANALYSIS

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- The AMF yesterday opposed Altice's exchange offer for SFR's 22.25% minority shareholders. No justification was given at this point and the AMF will provide the reasoning behind its decision in coming days. As a reminder, SFR shareholder CIMA had complained to the AMF about the independence of two members of the SFR Board of Directors, and also argued that the consulting firm that advised the deal was biased.
- Altice stated it regretted the decision, which it says goes against the interests of both companies, their shareholders and employees. Altice reserves the right to file an appeal with the Paris Appeal Courts. The offer is now terminated, and Altice should move on and we do not expect any new updated offer in the near future.
- The exchange parity of **1.6** (eight Altice shares for five SFR shares) offered a **low 2.6% premium** on SFR stock, and the operation was **earnings enhancing** for Altice. Since the offer was made public on 5th October, SFR shares had increased by 10%, and Altice A shares by 5%, and SFR stock has been trading at a premium of around 2% above the exchange offer parity.
- Although the decision is a failure for Altice, we do not believe it is a major issue, rather a lost opportunity to make the integration between Altice and SFR easier and avoid minority leakage.

VALUATION

We are sticking to our current FV of EUR16.5 with a Buy recommendation.

NEXT CATALYSTS

Q3 results on 8th November.

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BUY

Capgemini Price EUR88.69

TMT

BloombergCAP FPReutersCAPP.PA12-month High / Low (EUR)89.1 / 69.0Market Cap (EURm)15.216							
Avg. 6m daily volu				556.2			
	1 M	3 M	6 M 3	81/12/15			
Absolute perf. Softw.& Comp.	-0.5%	16.8%	7.2%	3.6%			
SVS	1.6%	18.7%	13.4%	9.3%			
DJ Stoxx 600	-1.2%	4.9%	3.5%	-5.4%			
	2015	2016e	2017e	2018e			
P/E	19.2x	15.8x	15.2x	14.1x			
Div yield (%)	1.5%	1.7%	1.8%	1.9%			

Early redemption of 2013-2019 ORNANE bonds Fair Value EUR94 (+6%)

ANALYSIS

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This morning Capgemini announced the early redemption of 2013-2019 zero coupon ORNANE bonds (bonds convertible into new shares and/or exchangeable for existing shares) due 1st January 2019 and issued on 25th October 2013. Redemption will occur at par, i.e. EUR67.13, on 21st November 2016 based on a conversion ratio of 1 Capgemini share per ORNANE. The securities will be delisted on 17th November 2016.

Minimal potential dilution in the event of the exercise of the conversion right. In the event of exercise of the conversion right, Capgemini intends to allocate an amount in cash equal to the product of the par value of 1 ORNANE and the number of ORNANE for which the conversion right has been exercised and an amount payable in new and/or existing shares corresponding to the product of the number of ORNANE for which the conversion right has been exercised and the difference between the conversion value and the par value of 1 ORNANE. We estimate that, at yesterday's closing price, a maximum of 1.45m new shares (((88.69-67.13)*5.96m)/88.69) would be created from the conversion, thus generating a maximum potential dilution of 0.8%.

VALUATION

- Capgemini's shares are trading at est. 11.5x 2016 and 10.2x 2017 EV/EBIT multiples.
- Net debt on 30th June 2016 was EUR2,270m (net gearing: 36%).

NEXT CATALYSTS

Q3 2016 sales on 26th October before markets open.

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BUY

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Food & Beve	rages				
Danone					WhiteWave shareholders approve merger with Danone
Price EUR67.38					Fair Value EUR65 (-4%) NEUTRAL
Bloomberg Reuters 12-month High / Market Cap (EU Avg. 6m daily vo	Rm)			BN FP DANO.PA 0.3 / 57.4 44,194 1 554	 ANALYSIS Yesterday, WhiteWave shareholders approved the merger agreement under which Danone will acquire all of the outstanding shares of the company. As originally announced, shareholders will receive USD56.25 in cash for each share. The transaction is still expected to close by the end of 2016, subject to approval by regulatory authorities.
Absolute perf. Food & Bev. DJ Stoxx 600	1 M -4.1% -1.1% -1.2% 2015	3 M 5.4% 1.1% 4.9% 2016e	6 M 3 9.1% 4.8% 3.5% 2017e	81/12/15 8.2% 0.9% -5.4% 2018e	 VALUATION At yesterday's share price, the stock is trading at 22.2x P/E 2016e and 21.1x 2017e, globally in line with the peer average.
P/E Div yield (%)	2015 23.0x 2.4%	22.2x	2017e 21.1x 2.6%	19.0x	 NEXT CATALYST The group is due to release its Q3 sales on 18th October.

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Healthcare

Roche Price CHF241.90

Bloomberg ROG VX Reuters ROG.VX							
12-month High / L	ow (CHF)		279.3	/ 233.2			
Market Cap (CHFn	'			169,950			
Avg. 6m daily volu	ime (000)			1 201			
	1 M	3 M	6 M 3	1/12/15			
Absolute perf.	-0.4%	-5.4%	2.4%	-12.5%			
Healthcare	-1.3%	-4.1%	3.4%	-8.7%			
DJ Stoxx 600	-1.2%	4.9%	3.5%	-5.4%			
	2015	2016e	2017e	2018e			
P/E	17.9x	15.3x	14.6x	14.4x			
Div yield (%)	3.3%	3.9%	4.1%	4.2%			

The collection of BTDs continues at Roche Fair Value CHF293 (+21%)

ANALYSIS

Roche announced today that it has received a BTD for Actemra in Giant Cell Arteritis (GCA) for which it had previously reported positive phase III results from the GiACTA study early this year (data are still to be presented at a medical congress). It is difficult to assess with accuracy how many patients do actually suffer from the disease, characterised by an inflammation of arteries, often in the head or the aorta, although it is recognised that a higher incidence is reported in subjects of Northern European descent, hence a higher incidence in Northern Europe, the Northern part of the US or Canada. In countries or regions where it is frequent, the incidence can be somewhere around 25 patients per 100,000 inhabitants. Patients usually respond well to corticosteroid-based therapies although they often develop side effects over time associated with this type of therapy's visual disturbance or diabetes. Actemra has been tested to try to discontinue corticosteroids after six months (period during which they are combined) and to keep Actemra only for another six-month period. This new indication looks nice to have for Actemra and should help the drug stay on a growth trajectory despite upcoming competition in the IL-6 class, starting with Sanofi/Regeneron's sarilumab the approval of which is expected in coming weeks in RA. Note also that GSK/J&J's sirukumab is currently in phase III in GCA, however with no data expected before the end of 2018 at best. Actemra should exceed the CHF1.6bn mark in 2016 and we see it peaking above CHF2bn in the first years of the next decade.

Since we are discussing the BTD for Actemra in GCA, note also that Roche received another BTD yesterday this time for Alecensa in first-line ALK-positive NSCLC where it demonstrated in the J-ALEX phase III study superiority over current standard-of-care (i.e. Pfizer's Xalkori). Although it is not a major market opportunity since ALK-positive NSCLC represents only 3% of all lung cancers, once it is approved in first-line we expect Alecensa to accelerate in the US (as was already the case in Japan) and to make significant inroads in Europe so that in the end it could reach and maybe slightly exceed the CHF500m mark in a few years, up from only CHF65m in 2014.

VALUATION

- No change to our numbers.
- Roche's stock performance is still highly dependent on the outcome of the APHINITY phase III trial at the turn of the year. However, Roche is accumulating good news from its pipeline (positive results, filings, BTDs, priority reviews, approvals) with little impact on the share price and we wonder whether this could give the market reasons to reassess the case and buy the stock (even in a negative scenario for APHINITY).

NEXT CATALYSTS

• 10th October 2016: Sell-side breakfast at ESMO to discuss OAK data and other oncology topics Click here to download

Eric Le Berrigaud, eleberrigaud@bryangarnier.com

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BUY

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Sector View						
Insurance			Consolidation underway in the Dutch market			
Insurance DJ Stoxx 600 -Stoxx Sector Indices Companies covered AEGON ALLIANZ AXA CNP ASSURANCES COFACE EULER HERMES HANNOVER RE MUNICH RE SCOR SWISS RE ZURICH INS GROUP	NEUTRAL BUY BUY NEUTRAL NEUTRAL BUY SELL SELL BUY NEUTRAL		 NN is launching an unsolicited bid on competitor Delta Lloyd. EUR2.4bn total consideration, to be financed with cash and debt. We see some rationale to this deal as it should have a positive impact on the profitability of the Dutch market. Favourable read-across for Aegon. ANALYSIS NN (ex ING Insurance) is launching an unsolicited all-cash offer on competitor Delta Lloyd. Offered price is EUR5.3 (total consideration EUR2.4bn, to be financed with cash and debt), i.e. a premium of 53% over the last 3-months average closing price and 29% over the last closing price. Yet it is still 36% below book value (remember Delta Lloyd has suffered from its weak capital position). According to NN, the company has tried to convinced Delta Lloyd of the rationale of such a deal, and so far no answer from Delta Lloyd. So now they take it to their shareholders (Delta Lloyd free float is 98%). We see some rationale to this deal as it should have a positive impact on the profitability of the Dutch market. Watch out for anti-trust clearance anyway as it would create the leading player in financial services in the Netherlands. Favourable read-across for Aegon, which would benefit from better market conditions on the Dutch market (Netherlands represent 25-30% of operating profit). Aegon is currently trading at 0.3x its IFRS book value. 			
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Bryan Garnier stock rating system

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Stock rating

BUY	
	recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of
	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock
	will feature an introduction outlining the key reasons behind the opinion.
NEU	JTRAL Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to
	be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary
	event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key
	reasons behind the opinion.
SELI	
	recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of
	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock
	will feature an introduction outlining the key reasons behind the opinion.

Distribution of stock ratings

BUY ratings 56.5%

NEUTRAL ratings 31.8%

SELL ratings 11.7%

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