Sector View

Construction-Infrastructures

What about the new French toll road stimulus plan?

	1 M	3 M	6 M	31/12/15
Cons & Mat	5.9%	6.8%	9.6%	6.5%
DJ Stoxx 600	2.7%	2.7%	2.6%	-4.2%
*Stovy Sector Indices				

Companies covered		
EIFFAGE	BUY	EUR77
VINCI	BUY	FUR72

French daily, Les Echos, today reviews the new stimulus plan for toll roads mentioned by François Hollande last July. We suspect there are some political communication issues here and that works are unlikely to kick off in the short term (2017? later?). Indeed, we have no information on most of the details. However, we view this type of communication as positive for Vinci and Eiffage: we think it reflects a decline in political risks for the French toll roads environment.

ANALYSIS

- A new stimulus plan would be positive for the sector, in particular Vinci and Eiffage through their
 exposure to toll roads. But the timing is uncertain. It looks like the French government wants to
 progress rapidly on this issue but that the works from previous stimulus plan are only starting this
 year, whereas negotiations began in November 2012.
- In addition, there is a lot we don't know. The extent of the works? Compensation for toll roads groups? This could prompt either additional tariff increases or concession contract extensions or a combination. According to Les Echos, the most likely scenario would be a modest tariff increase, which suggests that the stimulus plan would not be very significant in size anyway. Les Echos states that works under this new plan should not start before end-2017, which seems likely indeed.
- As suggested by the newspaper, François Hollande might be interested in communicating on this subject before the various elections organised in France next year: Presidential (in April/May) and "Legislatives" (for the Lower House in June). After all, no public money would be needed.
- In any case, in our view, this communication from François Hollande suggests to us that political risk in the toll road sector is much lower today, which is of course positive for Vinci or Eiffage.

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Stock rating

BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

SELL

Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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