Construction & Building Materials

Heidelbergcement

Price EUR75.05

Bloomberg Reuters 12-month High Market Cap (EU Avg. 6m daily vo	Rm)	,	HEI GY HEIG.F 79.9 / 60.1 14,891 616.4		
	1 M	3 M	6 M 3	1/12/15	
Absolute perf.	9.8%	-3.3%	12.4%	-0.8%	
Cons & Mat	5.0%	-0.1%	3.6%	0.1%	
DJ Stoxx 600	2.3%	-0.5%	-0.5%	-7.1%	
	2015	2016e	2017e	2018e	
P/E	17.6x	15.9x	10.0x	8.4x	
Div yield (%)	1.7%	2.3%	4.0%	5.3%	

Poor Italcementi H1 figures

Fair Value EUR86 (+15%)

BUY

ANALYSIS

- Italcementi has reported modest results at end June: On a like-for-like basis, cement volumes were
 down 0.1% in H1 2016 and revenues flat (+0.4%) at EUR2,123m. Recurring EBITDA down 7.6%
 (apparent) at EUR300m (vs EUR325m last year). Q2 performance is not disclosed as Q1 2016 was
 not released this year.
- By zone, it is worth underlying the only zone positively oriented is North America, with 14.4% apparent growth in revenues in H1 at EUR276m, while recurring EBITDA stood at EUR16.4m (EUR1.9m last year).
- The outlook is mixed, with further positive trends expected in North America, lower growth in some Emerging markets and uncertainty in the Eurozone. Guidance is an increase y/y of the operating results in H2, which doesn't look very challenging.
- In all, not a very strong performance in H1 and we would not be surprised by a negative impact on the HeidelbergCement share price in the short term.
- Note that Heidelberg has recently acquired 45% of Italcementi and announced an offer for the remaining 55% at EUR10.6 per share (the acceptance offer begins at the end of August).

VALUATION

• EUR86 derived from the application of historical multiples to our estimates.

NEXT CATALYSTS

Q3 2016 results on 9th November 2016

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BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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