BG SALES-TRADING MORNING DU 11/08/2016

| | | | | LA SEANCE DE LA V | EILLE | | | | | |
|---------|---------|---------|-------------------------|----------------------|------------|------|-----------------------------|-------------|-------|--|
| | INDICE | S U.S & | JAPON | SECTEURS S&P : B | EST PERFS | | SECTEURS STOXX : BEST PERFS | | | |
| Indices | Cloture | Var % | Var 17h30-22H (en %) | S&P | Var % | YTD | STOXX | Var % | YTD | |
| DJ | 18495,7 | -0,2% | 0% | MEDIAS | 0,6 | 7 | Insurance | 0,7 | -18 | |
| NASDAQ | 5204,6 | -0,4% | 0% | Food staples, Retail | 0,5 | 3,7 | Banks | 0,4 | -24,9 | |
| S&P 500 | 2175,5 | -0,3% | 0% | Food Bev & Tobacco | 0,4 | 10,4 | Industrial Goods & Serv. | 0,2 | 2,9 | |
| NIKKEI | 16735,1 | -0,2% | - | Enterprises Serv | 0,3 | 14,6 | Retail | 0,1 | -9,3 | |
| | | | | SECTEURS S&P : WO | DRST PERFS | | SECTEURS STOXX : V | VORST PERFS | | |
| | | | | S&P | Var % | YTD | STOXX | Var % | YTD | |
| | | | | Oil & Gas | -1,4 | 11,1 | Healthcare | -1,1 | -5,5 | |
| | | | | Banks | -1,4 | -7,5 | Utilities | -1 | -3,8 | |
| | | | | Semi Conductors | -1 | 13 | Basic Resources | -0,9 | 32,8 | |
| | | | | Tech Hardware | -0,7 | 6,9 | Oil & Gas | -0,6 | 6,7 | |

| Valeurs les plus traitées hier vs. Moy. 3M | | | | | | | | | |
|--------------------------------------------|----------------|------|---------------------------------|-------|-----------|----------------------------|-------|-------|--|
| С | AC 40 | | EURO ST | STOX | STOXX 600 | | | | |
| Stocks* | cks* Last Var% | | Stocks* Last V | | Var% | Stock*s | Last | Var% | |
| LAFARGEHOLCIM LTD-REG | 46,9 | 0,7 | E.ON SE | 8,7 | -7,8 | ABERDEEN ASSET MGMT PLC | 326,9 | -0,3 | |
| SANOFI | 71,2 | -2,5 | KONINKLIJKE PHILIPS NV | 25 | 1,5 | NOVOZYMES A/S-B SHARES | 286,8 | -11,8 | |
| ACCOR SA | 35,4 | -0,3 | ALLIANZ SE-REG | 135,9 | 1,6 | G4S PLC | 227,2 | 16,2 | |
| TECHNIP SA | 49,9 | -0,3 | DEUTSCHE BANK AG- REGISTERED | 12,8 | 3,1 | MEGGITT PLC | 461,8 | 0,5 | |
| ARCELORMITTAL | 5,7 | -3,5 | SANOFI | 71,2 | -2,5 | EURAZEO | 54,8 | 0,5 | |

DEFINITION: * compare les capitaux traités sur une valeur la veille rapportés à la moyenne des capitaux traités ces 3 derniers mois sur la valeur.

| TAUX U.S | | | | DEVISES | | | | MAT. PREMIERES | | | | |
|------------|--------|------|------|---------|--------|-------|----------|----------------|--------|---------|-------|--|
| Taux U.S | Valeur | Var% | Yld | Devises | Valeur | Var% | YTD | Mat. Prem | Valeur | Var% | YTD | |
| U.S 2 ANS | 100,1 | 0% | 0,7% | €/\$ | 1,1163 | -0,1% | 2,8% | BRENT | 42,7 | 0,3% | 19,5% | |
| U.S 10 ANS | 100 | 0% | 1,5% | €/¥ | 113,27 | -0,1% | 15,3% | ONCE OR (\$) | 1343,3 | -0,2% | 26,6% | |
| | | | | | | | | | | | | |
| VIX Index | | 12 | | 3,3% | | | VSTOXX I | ndex | 19,2 | 9,2 4,9 | | |

Economic Calendar

US - Initial Jobless Claims Aug. (265K E)

US - Continuing Claims Jul. (2130K E)

CAD - New Housing Price Index Jun.

Markets Recap (source Street account)

Asian markets are narrowly mixed in subdued Thursday trade. Regional volumes have been impacted by the closure of Japan for Mountain Day. The big financials are weighing on the ASX, with sell-side takeaways on Commonwealth Bank's (CBA.AU) results leading to multiple stock downgrades. Elsewhere there has been little movement on Chinese markets.

There continues to be a degree of focus on BoJ stimulus. The much publicized policy review has led to reports officials will use it to defend the existing QQE framework. Also some thought the review could be a means to discuss ways to push down real rates. Meanwhile, the BoJ's decision to expand ETF purchases has fueled concerns over market liquidity.

Central banks have headlined the regional macro calendar. The RBNZ cut the cash rate as expected and maintained an easing bias. However this didn't stop the kiwi from rallying following the meeting. There were no surprises from the BoK's hold decision while mainland Chinese media have pushed back against speculation of a PBoC rate cut.

US equities were lower in Wednesday trading. Treasuries were stronger across the curve. The dollar was broadly weaker, extending yesterday's decline on the yen cross. Gold was stronger, finishing up 0.4%. Oil declined on DoE data showing a rise in inventories. WTI settled down 2.5% and Brent settled down 2.1%.

It was a fairly quiet session today. One of the primary themes seemed to be the weakness in the dollar and lower Treasury yields, as weak productivity data seems to be the latest constraint on policy normalization. There was also some focus on the BoE's bond-buying program following yesterday's shortfall. On the economic front, the June JOLTS report was mixed, showing a slight rise in job openings but a stable quits rate.

DIS results were overshadowed by its OTT announcements. FOSL reduced guidance, but not as much as feared. KORS missed on comps and guided below. RL beat and reiterated guidance. WEN comps missed. YELP beat and raised. PRGO cut guidance, citing competitive pressures.

Consumer staples led the market, and consumer discretionary outperformed with help from apparel and retailers. Precious metals helped materials. Aerospace and defense weighed on industrials. Semis trailed in tech. Pharma and biotech were weaker. Banks lagged with rates an overhang. Energy trailed the market.

Stocks Factor to watch today:

Results from **Zurich** and **Aegon** -> See BG's Wake up call.

RWE: H1 EBITDA at EUR3.01bn, still expects 2016 group EBITDA of EUR5.2-5.5bn and operating profit of EUR2.8-3.1bn.

Rating & TP Changes

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MUNICH RE: TP raised to EUR182 vs EUR175, Neutral, @ JPM

CAMPARI: TP raised to EUR11.6 vs EUR7.2, Buy vs Hold, @ BERENBERG

ASTRAZENECA: TP raised to 5600P vs 5400P, Buy, @BERENBERG

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NATIXIS: TP cut to EUR5.52, Buy, @ JEFFERIES

ASTRAZENECA: TP cut to 4700P vs 4815P, @HSBC

WORLDPLAY: TP cut to 325P vs 340P, Hold vs Buy, @JEFFERIES

Bryan Garnier ... Today's comment(s)

Zurich Insurance Group RATING: NEUTRAL Fair Value CHF270 (+11%)

Q2 2016 net income came to USD739m, down 12% yoy, consensus (USD710bn), mainly driven by lower capital gains, restructuring charges and a higher tax rate. Q2 operating profit came to USD1,107m, up 17% yoy, way above consensus (USD0.9bn), driven by P&C (operating profit USD663m, up 44% yoy). The reported combined ratio is 99.0% vs. 100.0% in Q2 2015, but excluding natcats (5.8 points vs. 3.4 points) and run-offs (1.5 point vs. 1.3 point), the underlying combined ratio was 94.7% vs. 97.9% in Q2 2015. Solvency (internal model) at end-June was 107% vs. 108% at end-March and 121% at end-2015, driven by poor financial markets, and still within the 100-120% targeted range. Total cash remittances for the 2014-2016 are still on track to exceed USD10bn, which is good news for the dividend. -> Positive

Aegon RATING : NEUTRAL Fair Value EUR6 (+56%)

Q2 2016 net income is —EUR385m, pretty much in line with consensus (-EUR355m), mainly driven by the expected book loss on divestment of UK annuity book and fair value items. Q2 operating profit is EUR435m, down 14% yoy, below consensus (EUR481m), with higher earnings from Europe (up 15%, in line with consensus) more than offset by the Americas (down 24% on adverse claims experience, low interest rates and lower variable annuity earnings). Q2 NBV is EUR100m, down 46% yoy, mainly driven by lower interest rates on both sales and margins. Solvency II margin at end-June is 158% (consensus 154%) vs. 155% at end-March and 160% at end-2015, as strong management actions (including the UK annuity book divestment) offset adverse market impacts. The interim dividend is up 8% to EUR0.13 (i.e. 6.8% annualised yield at current share price). The dilutive effect of stock dividend will be neutralize. -> Neutral overall