# " BRyAN, GARNIER \& CO 

4th July 2016

|  | $\begin{aligned} & \text { Last } \\ & \text { close } \end{aligned}$ | Daily chg (\%) | Chg YTD (\%) |
| :---: | :---: | :---: | :---: |
| Indices |  |  |  |
| Dow Jones | 17949.37 | +0.11\% | +3.01\% |
| S\&P 500 | 2102.95 | +0.19\% | +2.89\% |
| Nasdaq | 4862.57 | +0.41\% | -2.89\% |
| Nikkei | 15775.8 | +0.6\% | -17.61\% |
| Stoxx 600 | 332.24 | +0.71\% | -9.18\% |
| CAC 40 | 4273.96 | +0.86\% | -7.83\% |
| Oil / Gold |  |  |  |
| Crude WTI | 48.99 | +0.97\% | +31.69\% |
| Gold (once) | 1335.97 | +1.13\% | +25.75\% |
| Currencies/ Rates |  |  |  |
| EUR/USD | 1.1132 | +0.20\% | +2.48\% |
| EUR/CHF | 1.08415 | +0.17\% | -0.30\% |
| German 10 years | -0.13 | +2.43\% | -120.48\% |
| French 10 years | 0.166 | -17.29\% | -83.08\% |
| Euribor | -0.29 | +1.40\% | +121.37\% |
| Economic releases: |  |  |  |
| Date |  |  |  |
| 4th-Jul US - | US - ISM Manuf Jun (51.3E) <br> EUZ- Unemployment rate May (10.1E) |  |  |
| EUZ |  |  |  |


| Upcoming BG events: |  |
| :--- | :--- |
| Date |  |
| 5th-Jul |  <br> CFO) <br> 6th-Jul <br>  <br> CFO) <br> 13th-Jul <br> Galapagos (BG Paris Roadshow with CFO) |
| 14th-Nov/ <br> 15th-Nov <br> 28th-Nov/ <br> 29th-Nov | 4th Paris Healthcare Conference |
| 2nd Paris Consumer Conference |  |



## BG's Wake Up Call

## HOTELS \& TOURISM

## Top picks: M elia Hotels!

Despite Melia Hotels exposures to British citizens, we are maintaining the stock in our top picks list. Brexit is definitely not good news, but Spain remains one of the main M editerranean destinations preferred by tourists given the geopolitical environment in North Africa and the Middle East etc. Moreover, as stated above, Spanish resorts reported a very high level of occupancy which leaves room for some dec

## TMT

Q2 2016 review and our TM T Top Picks for Q3: Wirecard and Infineon.
In Software \& IT Services, due to the environment caused by Brexit and political uncertainties, we have had no pick for Q3 2016 since 24th June when we removed Atos from the list.
In Payments, we expect investors to show an increasing appetite for the rising momentum of eCommerce. As such, we have placed Wirecard (Buy, FV EUR54) on our Q3 Top Pick list to benefit from extremely good fundamentals
In Semiconductors, given the current supportive environment in the automotive segment within the semiconductor market, we believe that investors' appetite for auto players will increase as June quarterly publications should be robust. As a result, we add Infineon (Buy, FV EUR15) to our Q3 Top Pick list to benefit from an attractive entry point as the stock has recently suffered
In Telecoms, although market trends are improving, we are not including any stock in our Q3 Top pick list.

## Sector View

## Hotels \& Tourism

|  | 1 M | 3 M | 6 M | 31/12/15 |
| :---: | :---: | :---: | :---: | :---: |
| Travel\&Leisure | -9.9\% | \% -9.4\% | -17.8\% | -17.89 |
| DJ Stoxx 600 | -3.5\% | \% -0.3\% | -9.2\% | -9.29 |
| *Stoxx Sector Indices |  |  |  |  |
| Companies covered |  |  |  |  |
| ACCORHOTELS |  | BUY | EUR45 |  |
| Last Price | EUR36.005 M | M arket Cap. | EUR8,563m |  |
| InterContinental Hotels |  | NEUTRAL | 2650p |  |
| Last Price | 2841p M | M arket Cap. | GBP5 | 5,611m |
| MELIA HOTELS |  | BUY | EUR15 |  |
| Last Price | EUR9.96 M | M arket Cap. | EUR2 | 2,288m |



## Top picks: Melia Hotels!

## LOOKING BACK ON Q2 2016

In the hotel sector, volatility has remained high due to rumours and/or specific situations for each player in an uncertain economic environment. In Q2, AccorHotels was down $6.8 \%$ in absolute terms after losing $6.2 \%$ in Q1 and $-4.7 \%$ vs. the DJ Stoxx ( $+0.5 \%$ in Q1), same performance for Melia Hotels (after the worst one in Q1) down $-6.5 \%$ and $4.4 \%$ vs. the DJ Stoxx, while IHG reported the worst one (after the best one in Q1) down $-8.9 \%$ in absolute terms in euros and $-6.7 \%$ vs. the DJ Stoxx.

In dependence care, after Korian's hefty underperformance in Q1 ( $-25.9 \%$ and $-20.6 \%$ vs. DJ Stoxx) rebounded in Q2 with the share price up $12.4 \%$ and $15 \%$ vs. the DJ Stoxx while Orpea's share price was slightly up $1.2 \%$ in Q2 and $3.6 \%$ vs. the DJ Stoxx after respectively $-2.2 \%$ and $+4.9 \%$ in Q1.

## WHAT WE SEE FOR Q3 2016

Brexit opens a new long period of uncertainty especially as Great Britain is in no hurry to trigger the procedure to withdraw from the EUR under Art. 50 of the Treaty of Lisbon.
The United Kingdom is a key source market for many international tourist destinations. In fact, the UK is the second largest European source market for hoteliers and British citizens spent 215 million overnight stays in hotels (and similar accommodations) in the European Union representing c.8\% of total overnight stays ( 2.7 m ), including 110 million outside their own territory and the depreciation of the GBP/EUR exchange rate will clearly have an impact on British decisions when it comes to travelling abroad.
The breakdown of overnights across Europe shows that British tourists are especially fond of Mediterranean destinations. After the islands of Cyprus and Malta which appear to be the most sensitive markets when it comes to exposure to British tourist arrivals, as they account for respectively $31.2 \%$ and $30.7 \%$ of total overnight stays in hotels, Portugal, Spain and Greece are the three next countries exposed to British tourist arrivals for respectively $16.2 \%, 16.1 \%$ and $11.9 \%$ (source Eurostat). France is also exposed with Britishs tourist representing around $9.5 \%$ of total overnights.
In this context, Melia Hotels would be one of the most affected with British citizens representing $12 \%$ of total room nights. With over $33 \%$ of the total number of rooms, Spanish resorts generate $25 \%$ of consolidated EBIT. On a positive note, we would highlight the high level of occupancy (73.1\% in Q1 o/w $78.1 \%$ on owned \& leased) which could decline without affecting profitability.
AccorHotels should be mainly affected by a consolidation impact of its business in the UK representing $\mathrm{c} .6 \%$ of the group's offer in number of rooms but around $10 \%$ of consolidated EBIT based on currency sensitivity. Remember that we have removed AccorHotels from our top picks list mainly due to the group's exposure to France and particularly Paris/Ile de France.
A bit more complex, but a limited impact on IHG. Actually as a UK company, the main quotation is in GBP but reporting is in USD. The Americas represented $64.4 \%$ of the total number of rooms at the end of 2015 having generated $71.8 \%$ of consolidated EBIT before central costs. In Europe ( $14.3 \%$ of number of rooms generating $9.4 \%$ of consolidated EBIT), UK is the main European country representing $47 \%$ of the group's offer.

## CONCLUSIONS AND TOP PICKS

Despite Melia Hotels exposures to British citizens, we are maintaining the stock in our top picks list.
Brexit is definitely not good news, but Spain remains one of the main M editerranean destinations preferred by tourists given the geopolitical environment in North Africa and the Middle East etc. Moreover, as stated above, Spanish resorts reported a very high level of occupancy which leaves room for some decrease without affecting profitability by increasing ADR to optimise RevPAR as done in America.

Thereafter, as stated in our last note on 15th June, the improvement in operating results over three years (EBIT 2015-2018 CAGR of c.13\%) is primarily set to be driven by Spanish cities (EUR30m), Asia (EUR10m) and the Americas (EUR10m from Cuba).

In addition, after the early redemption of convertible bonds, the group has restored some financial health with estimated net debt/EBITDA w/o asset rotation estimated at 1.7x at the end of 2016. In this situation, assuming that normal financial leverage should be around $2.5 x$ and taking into account non-core asset disposals, M elia has potentially EUR500m for new expansion in fully-owned property ahead of the current pipeline mostly under management contracts.

## NEXT CATALYSTS

Accorhotels: H 1 results on 28th July (before market)
IHG: Investor event on 7th July; H1 results on 2nd August (before market)
Melia Hotels: H1 results on 1st August (after market)
Orpea: H1 revenue on 20th July (before market)
Korian: H1 revenue on 20th July (after market)

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Sector View

|  | 1M | 3 M | 6M | 31/12/15 | LOO |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Softw.\& Comp. SVS | $-6.5 \%$ | $-4.2 \%$ | $-7.3 \%$ | $-7.3 \%$ | In |
| DJ Stoxx 600 | $-3.5 \%$ | $-0.3 \%$ | $-9.2 \%$ | $-9.2 \%$ | fa |
| *Stox Sector Indices |  |  |  |  |  |

## Companies covered

| ALTEN |  | SELL | EUR48 |
| :--- | ---: | :--- | ---: |
| Last Price | EUR53.25 | M arket Cap. | EUR1,793m |
| ALTICE |  | BUY | EUR16.3 |
| Last Price | EUR13.595 | Market Cap. | EUR14,877m |
| ALTRAN TECHNOLOGIES | NEUTRAL | EUR13 |  |
| Last Price | EUR12.175 | Market Cap. | EUR2,140m |
| ARM HOLDINGS |  | BUY | 1340p |
| Last Price | $1131 p$ | Market Cap. | GBP15,917m |
| ASML |  | SELL | EUR81 |
| Last Price | EUR88.09 | Market Cap. | EUR38,172m |
| ATOS |  | BUY | EUR92 |
|  |  |  | vs. 93 |
| Last Price | EUR75.01 | Market Cap. | EUR7,850m |
| AXWAY SOFTWARE | NEUTRAL | EUR20 |  |
| Last Price | EUR20.65 | Market Cap. | EUR429m |
| CAPGEMINI |  | BUY | EUR95 |


| Last Price | EUR77.85 | Market Cap. | EUR13,404m |
| :--- | ---: | :--- | ---: |
| CAST |  | NEUTRAL | EUR3.6 |
| Last Price | EUR3.35 | Market Cap. | EUR54m |
| DASSAULT SYSTEM ES | SELL | EUR64 |  |

Last Price $\quad$ EUR68.56 M arket Cap. EUR17,637m
DIALOG SEMICONDUCTOR BUY EUR35

| Last Price | EUR27.165 | Market Cap. | EUR2,115m |
| :--- | ---: | :--- | ---: |
| GEM ALTO |  | NEUTRAL | EUR62 |
| Last Price | EUR55.87 | M arket Cap. | EUR4,979m |


| Last Price | EUR55.87 | Market Cap. | EUR4,979m |
| :--- | ---: | :--- | ---: |
| ILIAD |  | BUY | EUR212 |
| Last Price | EUR182.4 | Market Cap. | EUR10,709m |


| INDRA SISTEM AS | NEUTRAL | EUR10 |
| :--- | :--- | ---: |


| Last Price | EUR9.637 | M arket Cap. | EUR1,582m |
| :--- | ---: | :--- | ---: |
| INFINEON |  | BUY | EUR15 |


| Last Price | EUR13.075 | Market Cap. | EUR14,803m |
| :--- | ---: | :--- | ---: |
| INGENICO GROUP | BUY | EUR144 |  |
| Last Price | EUR106 | Market Cap. | EUR6,518m |
| NUM ERICABLE SFR | NEUTRAL | EUR28.4 |  |
| Last Price | EUR22.75 | Market Cap. | EUR9,970m |
| ORANGE |  | BUY | EUR13.59 |
| Last Price | EUR14.585 | M arket Cap. | EUR38,797m |
| SAGE GROUP |  | SELL | $\mathbf{5 7 5 p}$ |
| Last Price | $625 p$ | Market Cap. | GBP6,747m |
| SAP |  |  | NEUTRAL |
|  |  |  | EUR74 |
|  |  |  | vs. 73 |


| Last Price | EUR67.4 | Market Cap. | EUR82,801m |
| :--- | ---: | :--- | ---: |
| SOFTWARE AG |  | BUY | EUR40 |
| Last Price | EUR31.045 | Market Cap. | EUR2,453m |
| SOITEC |  | NEUTRAL | EUR0.45 |
| Last Price | EUR0.54 | Market Cap. | EUR327m |

Q2 2016 review and our TMT Top Picks for Q3: Wirecard and Infineon.

## LOOKING BACK ON Q2 2016

In Q2 2016, the TMT sector had a negative performance in bear stock markets amidst the vote in favour of Brexit. Over the period, the DJ STOXX Europe technology index fell $4.9 \%$ and underperformed the DJ STOXX Europe $\mathbf{6 0 0}$ index by $\mathbf{2 . 7 \%}$.
During the period, the best performers were Ubisoft ( $+20 \%$, increasing speculative appeal), Wirecard ( $+18 \%$, rebound after fraud allegations by Zatarra), and Worldline ( $+16 \%$, good Q1 organic sales growth). The worst performers were Numericable-SFR ( $-39 \%$, breakdown of merger talks between Bouygues and Orange), Dialog Semiconductor (-23\%, downward revision of FY guidance), and Iliad (-19\%, same as for Numericable SFR). Our sector Q2 Top Picks Atos and Wirecard, that we removed from the Top Pick list on 24th June after the vote for Brexit were up respectively 4.5\% ( $+6.0 \%$ dividend included) and $1.5 \%$ ( $+1.9 \%$ dividend included).

## NEW ESTIMATES AND FAIR VALUES

We have taken the opportunity to update our 2016-2018 forecasts and our DCF-derived Fair Values, due to new fx assumptions, especially due to the weakness in the British pound and the strength of the US dollar and the Japanese yen against the euro.
On that basis, we have adjusted our DCF-derived Fair Values for Atos (to EUR92 from EUR93, headwinds on GBP), Capgemini (to EUR95 from EUR97, headwinds on GBP), Dassault Systèmes (to EUR64 from EUR63, tailwinds on JPY and USD), Sage Group (to 575p from 555p, tailwinds on USD and EUR), SAP (to EUR74 from EUR73, tailwinds on USD), and Sopra Steria Group (to EUR127 from EUR130, headwinds on GBP).

## WHAT WE SEE FOR Q3 2016

For Software \& IT Services, based on industry analysts' forecasts, at this stage we are still anticipating stable growth or a slight slowdown in global IT spending for 2016, with est. growth of $5-6 \%$ for software (vs. $+6 \%$ for 2015), still driven by the now established SaaS model, and est. growth of $3-4 \%$ for IT Services (vs. $+4 \%$ ) driven by digital transformation projects. However, we cannot ignore Brexit and the negative consequences it may generate short-term (essentially on licence sales for software vendors), so we consider these estimates are now at risk - yet very challenging to quantify as of today - due to several unknowns: 1) Political uncertainty - how the "divorce" between the UK and the UE will be managed and what kind of partnership will replace the UK's membership in the EU, and we cannot rule out that political manoeuvres to slow the Brexit process are likely to generate a 'wait-and-see' attitude for decision makers, so some IT projects could be postponed or cancelled if they are concerned by a lack of visibility; 2). Some industries like Banking and Government are at the frontline for potential cuts in IT budgets as foreign banks may be led to relocate their businesses outside the UK if they lose the "European passport", which allows them to make transactions in euros in the UK, and as the Cabinet Office may decide to freeze new government IT projects before envisaging more efficiency in order to avoid increasing deficits; 3 ). Concerns about an economic recession in the UK; 4). A contagion effect to other geographies. We consider the companies in our coverage with the highest risk of downward revisions to forecasts are Sopra Steria ( $27 \%$ of revenues in the UK), Capgemini ( $17 \%$ of revenues in the UK), Atos ( $16 \%$ of revenues in the UK) and Temenos ( $100 \%$ of revenues in Banking). In addition, a decline in UK longterm interest rates may have an adverse impact on pension deficits for IT Services firms having significant exposure to the UK (Sopra Steria, Atos, Capgemini).
The payments sector should continue to benefit fully from EMV migration in the US ( $50 \%$ still to be upgraded), equipping emerging markets (notably in China), as well as rising demand for payment services outsourcing (notably e-commerce) and for security in electronic payments. Regarding Brexit, the companies we cover in this segment are extremely flexible and see Brexit in a very relaxed manner and without implications for their businesses (GBP is below $9 \%$ of their revenue on average and they have a natural hedge with the respective currency). 1) Ingenico Group (Buy - FV of EUR144, $\mathbf{1 0 0 \%}$ of sales in payment) has the best commercial multi-channel offer available today. We are still confident in Q2 sales (BG est.: $+13 / 14 \%$ IfI vs. consensus of $+10 \%$ ) despite VeriFone's comments (facing company-specific issues), and see the FY16 guidance as too cautious ( $>=10 \%$ If sales and $\sim 21 \%$ Ebitda margin). 2) Wirecard (Buy - FV of EUR54, pure player in online payments) is now a global issuing and acquiring payment service provider (all continents are now covered). It should post FY16 organic sales growth of over $20 \%$, driven notably by south-east Asia, which should translate into 2016 EPS growth of $38 \%$. Its Q2 organic sales growth should continue to accelerate (i.e. over $20 \%$ Ifl, much the same way as growth in transaction volumes processed). 3) Worldline (Buy - FV of EUR29, 78\% of $\mathbf{2 0 1 6}$ sales in payment) is not yet fully considered as a PSP (whereas it is \#1 in Europe since the acquisition of Equens vs. \#3 before). We expect the group to post $\sim 5 \%$ organic sales growth in Q2 (taking into account the termination of the public sector contract in the UK at the

BG's Wake Up Call

| SOPRA STERIA GROUP | BUY | EUR127 <br> vs. 130 |
| :---: | :---: | :---: |
| Last Price EUR95.05 | M arket Cap. | EUR1,943m |
| STMICROELECTRONICS | NEUTRAL | EUR6.3 |
| Last Price EUR5.28 | M arket Cap. | EUR4,810m |
| SWORD GROUP | BUY | EUR26 |
| Last Price EUR24.35 | M arket Cap. | EUR230m |
| TEMENOS GROUP | NEUTRAL | CHF52 |
| Last Price CHF50 | M arket Cap. | CHF3,477m |
| UBISOFT | BUY | EUR34 |
| Last Price EUR33.775 | M arket Cap. | JR3,756m |
| WIRECARD | BUY | EUR54 |
| Last Price EUR39.78 | M arket Cap. | EUR4,915m |
| WORLDLINE | BUY | EUR29 |
| Last Price EUR25.425 | M arket Cap. | EUR3,358m |
| WORLDPAY | NEUTRAL | 278p |
| Last Price $\quad 274.3 p$ | M arket Cap. | GBP5,486 |

end of last year). 4) Gemalto (Neutral - FV of EUR62; less than 25\% of its sales in payment) should post again weak Ifl sales growth in Q2 (after $-2.5 \%$ Ifl in Q1). We believe there are still too many risks in the SIM and related services businesses. Shorter term, we do not view the bid on Morpho as positive for the share price as it should be not so easy to integrate given size and profitability levels (M orpho is half the size of Gemalto's sales and half its EBIT margin level). 5) Worldpay (Neutral - FV 278p; 100\% of its sales in payment) is struggling in the US (half of group sales), such that the associated poor Ifl top-line growth cannot create any leverage to its proprietary platform. We expect the group to post $7 \%$ organic sales growth at best over the FY..., so disappointments cannot be ruled out in our opinion.
For Semiconductors, the environment remains tough with cumulative WW sales from January to April down by $5.9 \%$ yoy. Nevertheless, we expect global 2016 sales to be broadly flat thanks to improving momentum in H 2 (Q1 was tough for almost all sub-segments) and easier comparison basis. During Q2 2016, we observed a stable environment in smartphones, which was a weak spot in Q1. The PC segment remains penalised by lacklustre sales and shows no sign of rebound. Regarding the other semiconductor end-markets, in which the automotive and industrial sector falls, we note that momentum is continuously improving. As expected, automotive production was particularly dynamic during the first two months of Q2 with aggregated production of US, Europe and China up $6 \%$ yoy ( 5 m aggregated sales also up $+6 \%$ ). In addition, the industrial sector is said to be healthy according to industry sources. As for Q1, in our coverage, this should translate into positive momentum for Infineon (Buy, FV EUR15) and STMicroelectronics (Neutral, FV EUR6.3). Regarding semi equipment makers, Q2 was the quarter of the 10 nm ramp-up at Logic IDM and foundries, triggering equipment orders. We also expect 10 nm ramp to act as a tailwind over Q3. However, we remain convinced that most of the positive impact from 10 nm investments are already priced in, and particularly for ASML (Sell, FV EUR81).

For Video Games: We are optimistic on fundamentals (no game delays expected) and momentum for the Ubisoft share price. By taking equity stakes in Ubisoft (Buy - FV EUR34), Vivendi has encouraged investors to change the way they look at the share. For this group, speculation will be the main driver behind share price. We would therefore not be surprised if the share started to reflect its speculative premium (in 2017?). As a reminder we estimate a fair offer in the EUR40-51 range.
In Telecom, consolidation hopes on the French market should be over for quite some time now. Nevertheless, the first signs of spontaneous market repair are visible: Orange, SFR and Bouygues Telecom have increased their prices lately, both in fixed and mobile, and lliad has the opportunity to do so with the launch of its Freebox v7 before the end of the year. While ARPUs are on the way to stabilising, the CAPEX war is in full swing in fibre deployment and 4G coverage. Visibility has increased for Iliad (Buy - FV EUR212), since the 2G/3Groaming agreement with Orange has been extended, growth will continue, supported by strong marketing and direct distribution, although competing on fiber and increasing mobile ARPUs remain a challenge. SFR (Neutral - FV EUR28.4) should still struggle for several months with operational and commercial issues, waiting for the effects of increased investment and new management to kick in. Following the closing of Cablevision's acquisition in the US, Altice (Buy - FV EUR16.3) should be able to offset the poor performance at SFR with good results at the international level, especially in the US and in Portugal. Orange (Buy - FV EUR17.1), taking advantage of SFR's difficulties, will still be in a good position to steam ahead as the only all-around premium telecom provider on the market.

## CONCLUSIONS AND TOP PICKS

In Software \& IT Services, due to the environment caused by Brexit and political uncertainties, we have had no pick for Q3 2016 since 24th June when we removed Atos from the list.

In Payments, we expect investors to show an increasing appetite for the rising momentum of eCommerce. As such, we have placed Wirecard (Buy, FV EUR54) on our Q3 Top Pick list to benefit from extremely good fundamentals (pure player in ePayment, exposure to South-East Asia) and a still attractive entry-point following the Zatarra story. As a reminder, we expect organic sales growth of more than $20 \%$ in FY16e with EBITDA of EUR306.4m i.e. a margin of $30.1 \%$ (vs. an increased guidance range to EUR290-310m, which is still cautious in our view). Wirecard's PEG is still very appealing, with a PE of $21.8 x$ vs. EPS growth of $37.9 \%$ in $2016 e$.
In Semiconductors, given the current supportive environment in the automotive segment within the semiconductor market, we believe that investors' appetite for auto players will increase as June quarterly publications should be robust. As a result, we add Infineon (Buy, FV EUR15) to our Q3 Top Pick list to benefit from an attractive entry point as the stock has recently suffered from 1 / a downward FY16 guidance revision in May due to a move in the EUR/USD exchange rate (from 1.10 to 1.15 ), and $2 /$ the negative impact of Brexit on European stocks. With a supportive environment, we are confident about FQ3 results (to be posted on 2nd August) and given that Brexit caused the EUR/USD to move back to the $\sim 1.10$ level, we believe that there are also good chances that the group shows a great confidence for FQ4 and posts a stronger than expected guidance.

In Video Games, 2016 should be buoyant thanks to speculation concerning Ubisoft. This main theme is set to drive the share price in 2016e. However, and despite our buy rating, we find it difficult to predict the exact timing of an increase in Ubisoft's capital by Vivendi and/or a formal takeover bid for the whole company. As a result, we are not including this name in our Q3 2016 Top Pick list.

In Telecoms, although market trends are improving, we are not including any stock in our Q3 Top pick list. Regarding Altice (Buy - FV EUR16.3), tension in high yield markets related to the Brexit impact and difficulties in France should still weigh on the stock performance, although we expect good trends on the international side. Regarding Iliad (Buy, FV EUR212), the entry point is not as good as it was only a few days ago, having recovered much of the Brexit loss, and we see no specific catalyst for high short term performance. Orange (Buy - FV EUR17.1) should maintain its good commercial and financial trend, but with no major catalyst in Q2 justifying adding it to our top pick list.

## NEXT CATALYSTS

Software \& IT Services: Infosys' Q1 FY17 results next week. TCS' Q1 FY17 results on 14th July after the Indian markets close. IBM 's Q2 2016 results on 18th July after US markets close. Q2 2016 and H1 2016 sales and results for European companies start on $20^{\text {th }}$ July (SAP, Software AG).
Payments: Worldline's and Ingenico's H1 earnings on 26th July (after trading), Worldpay's H1 earnings on 9th August (before trading), Wirecard's H1 earnings on 11th August (before trading), Gemalto's H 1 earnings on 26th August (before trading), and).
Semiconductors: TSMC's Q2 2016 results on 14th July, ASML's Q2 2016 results on 20th July, STM icroelectronics Q2 results on 22th July, ARM's Q2 results on 27th July, Dialog's Q2 results on 28th July and Infineon's Q3 results on 2nd August.
Video Games: Ubisoft's Q1 sales in July.
Telecom: Orange H 1 results on July $27 \mathrm{th}^{\text {t }}$, SFR and Altice H 1 results on August 9th, lliad's H 1 results at the end of August.

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## BG's Wake Up Call

## Bryan G arnier stock rating system

## Stock rating

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.
NEUTRAL Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.
SELL
Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

## Distribution of stock ratings

BUY ratings 56.8\%
NEUTRAL ratings 33.8\%
SELL ratings 9.5\%

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