

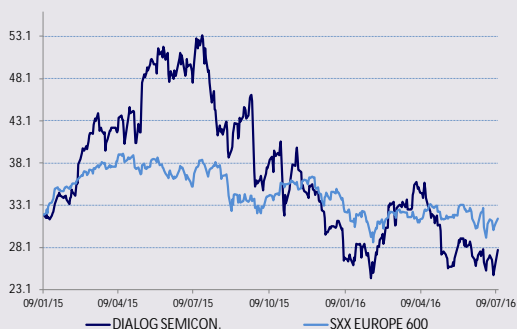
INDEPENDENT RESEARCH
UPDATE

21 juillet 2016

TMT

Bloomberg	DLG GR
Reuters	DLGS.DE
+Haut /+Bas 12 mois (EUR)	53,3 / 24,4
Capitalisation Boursière (MEUR)	2 246
Valeur d'Entreprise	1 493
Volume moyen 6 mois (000 actions)	6,90
Flottant	96,0%
TMVA BPA (3 ans)	9,5%
Gearing (12/15)	-54%
Rendement (12/16e)	NM

Fin Décembre	12/15	12/16e	12/17e	12/18e
C. d'affaires (MUSD)	1 355	1 250	1 467	1 754
EBITA USDm)	317,7	243,0	313,9	384,5
Op.Margin (%)	23,4	19,5	21,4	21,9
BPA dilué (USD)	3,02	2,38	3,12	3,96
EV/CA	1,25x	1,19x	0,90x	0,62x
EV/EBITDA	4,7x	4,8x	3,4x	2,4x
EV/EBITA	5,3x	6,1x	4,2x	2,8x
P/E	9,6x	12,1x	9,2x	7,3x
ROCE	46,9	39,2	51,7	63,3



Dialog Semiconductor

Le point bas a été atteint

Fair Value 37EUR vs. 35EUR (cours 28,85EUR) **ACHAT**

Dialog est actuellement dans une année de transition. Le marché des smartphones ralentit (en particulier chez Apple) et gèle la croissance du groupe pour 2016. Cependant, nous restons convaincus que la dynamique de groupe devrait s'améliorer et nous attendons une croissance séquentielle de plus de 50% au H2-16. Grâce aux programmes R&D menés actuellement, le groupe devrait ensuite bénéficier de gain de parts de marché chez ses clients principaux dès 2017. Avec un ciel qui s'éclaircit, une dynamique qui s'améliore et des niveaux de valorisation faibles (P/E 2016e de 12,1x vs 18x pour les comparables), nous maintenons notre recommandation Achat. Nous mettons à jour notre modèle, notamment pour tenir compte de l'évolution des taux de changes, notre FV passe de 35 EUR à 37 EUR.

▢ **La croissance devrait être de retour dès 2017.** Le maintien des investissements en R&D confirme la confiance du groupe dans sa capacité à retourner sur un rythme de croissance soutenue dès 2017 (BG est. +17%). Nous pensons que DLG devrait récolter les fruits des innovations actuellement en développement, ce qui devrait se répercuter sur les prix des PMIC au sein des futures générations de smartphones (notamment l'iPhone). Mais le groupe devrait aussi bénéficier de 1/ une augmentation du contenu par smartphone, 2/ une dynamique positive continue en Connectivity et Power Conversion, 3/ gain de parts de marché grâce à une collaboration plus étroite avec les nouveaux acteurs chinois tels que HiSilicon ou Spreadtrum et une collaboration renforcée avec MediaTek, et 4/ marginalement, le développement des nouvelles lignes de produits tels que des puces audio ou des PMIC pour PC portables ARM, les téléviseurs, les décodeurs, les média-sticks et des routeurs sans fil. Au global, la reprise de l'activité devrait permettre au groupe de faire croître ses EPS de 9,5% en moyenne sur la période 2015-2018e (soit un PEG de 1,4x).

▢ **Au-delà de l'activité qui devrait rapidement se reprendre, le groupe conserve un profil solide.** Alors qu'il traverse une année difficile (CA16e -8%), le groupe devrait tout de même conserver une MOC16e confortable de 19,6% lui permettant de dégager un FCF16e d'USD256m, soit un FCF Yield de 11,6% et ce en incluant un programme de rachat d'actions actuellement en cours pour EUR50m. Ainsi, la situation bilancière reste très solide : à la fin du premier trimestre 2016, la société disposait de 662m de cash net (plus de 30% de sa capitalisation).

Bryan Garnier : Semi-conducteurs A la recherche de la croissance perdue

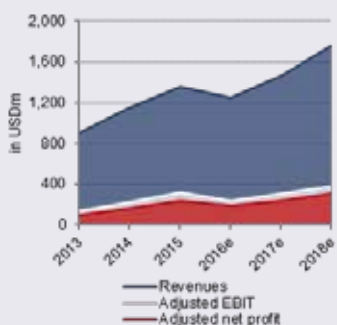


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Dialog Semiconductor

P&L Structure



ROCE vs. WACC



Activités

Dialog Semiconductor est un fabricant allemand de semi-conducteurs spécialisé dans les composants de gestion de l'énergie pour les appareils grand public (PMIC). Le groupe réalise près de 80% de son CA avec son premier client (Apple) qui lui permet d'afficher une forte croissance rentable depuis 2008, malgré un ralentissement temporaire observé actuellement. Actuellement, Dialog travaille à étendre sa base de clients et diversifier son portefeuille de produits.

Simplified Profit & Loss Account (USDm)	31/12/13	31/12/14	31/12/15	31/12/16e	31/12/17e	31/12/18e
Revenues	901	1 156	1 355	1 250	1 467	1 754
Change (%)	16,5%	28,3%	17,2%	-7,8%	17,4%	19,6%
Adjusted EBITDA	174	269	360	312	386	456
Adjusted EBIT	140	230	318	243	314	384
EBIT	103	186	260	337	249	323
Change (%)	12,8%	81,1%	39,7%	29,8%	-26,0%	29,4%
Financial results	-12,9	-16,6	-4,9	-2,6	-1,6	-1,9
Pre-Tax profits	89,7	169	255	335	248	321
Tax	-27,5	-31,2	-77,6	-84,6	-55,0	-65,0
Net profit	62,2	138	177	247	190	252
Restated net profit	97,6	172	238	185	240	304
Change (%)	22,1%	76,4%	38,5%	-22,2%	29,2%	27,0%
Cash Flow Statement (USDm)						
Depreciation & amortisation	48,6	56,0	56,9	69,0	72,0	72,0
Change in working capital	-9,8	73,1	66,1	2,5	-8,4	-11,1
Operating cash flows	111	270	318	319	253	313
Capex, net	-38,7	-42,6	-69,4	-63,0	-73,0	-73,0
Free Cash flow	72,0	228	248	256	180	240
Financial investments, net	-306	-0,44	0,35	0,0	0,0	0,0
Dividends	0,0	0,0	0,0	0,0	0,0	0,0
Issuance of shares	0,0	0,0	0,0	0,0	0,0	0,0
Issuance (repayment) of debt	104	-105	0,0	0,0	-5,0	-5,0
Other	3,1	15,9	-2,4	-55,5	0,0	0,0
Net debt	104	-114	-554	-754	-929	-1 164
Balance Sheet (USDm)						
Tangible fixed assets	58,5	59,3	68,4	75,4	87,4	99,4
Intangibles assets & goodwill	393	376	390	370	352	334
Investments	1,5	1,4	3,8	3,8	3,8	3,8
Deferred tax assets	24,9	28,8	28,5	28,5	28,5	28,5
Other non-current assets	1,6	2,0	0,05	7,1	14,1	21,1
Cash & equivalents	186	324	567	767	942	1 177
Current assets	261	214	231	214	252	302
Total assets	927	1 006	1 288	1 465	1 679	1 965
Shareholders' equity	457	624	1 025	1 217	1 401	1 648
Provisions	9,5	10,3	4,6	4,4	4,7	5,1
Deferred tax liabilities	40,6	5,5	1,6	1,6	1,6	1,6
L & ST Debt	290	210	13,2	13,2	13,2	13,2
Current liabilities	131	156	244	229	259	297
Total Liabilities	927	1 006	1 288	1 465	1 679	1 965
Capital employed	560	510	471	463	472	484
Ratios						
Operating margin	15,49	19,92	23,44	19,45	21,40	21,92
Tax rate	30,66	18,45	30,44	25,29	22,21	20,26
Net margin	10,83	14,89	17,59	14,84	16,33	17,34
ROE (after tax)	13,62	22,14	17,30	20,32	13,53	15,29
ROCE (after tax)	17,28	36,85	46,89	39,24	51,71	63,31
Gearing	22,68	-18,28	-54,02	-61,96	-66,30	-70,62
Pay out ratio	0,0	0,0	0,0	0,0	0,0	0,0
Number of shares, diluted	67,68	76,88	79,66	78,00	76,76	76,76
Data per Share (USD)						
EPS	0,95	2,05	2,42	3,25	2,57	3,42
Restated EPS	1,44	2,27	3,02	2,38	3,12	3,96
% change	21,0%	57,6%	33,0%	-21,3%	31,3%	27,0%
EPS bef. GDW	NM	NM	NM	NM	NM	NM
BVPS	6,75	8,11	12,87	15,60	18,25	21,47
Operating cash flows	1,64	3,52	3,99	4,09	3,30	4,08
FCF	1,06	2,96	3,12	3,28	2,35	3,13
Net dividend	0,0	0,0	0,0	0,0	0,0	0,0

Source: Company Data; Bryan, Garnier & Co ests.

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SELL ratings 10.2%

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