14th June 2016

Food & Beverages

Danone

Price EUR60.47

Bloomberg				BN FP	
Reuters			DANO.PA		
12-month Hi	gh / Low (EU	JR)	66.3 / 53.1		
Market Cap (EURm)			39,662	
Avg. 6m daily	volume (00	0)		1 541	
	1 M	3 M	6 M 3:	1/12/15	
	T IVI	3 IVI	O IVI 3.	1/12/15	
Absolute perf.	-0.3%	-5.3%	-1.5%	-2.9%	
Food & Bev.	-2.2%	-1.7%	-3.9%	-5.3%	
DJ Stoxx 600	-2.4%	-4.5%	-8.1%	-10.7%	
	2015	2016e	2017e	2018e	
P/E	20.6x	20.1x	18.4x	16.7x	
Div yield (%)	2.6%	2.7%	3.0%	3.3%	

Danone has revised up its 2016 EBIT guidance

Fair Value EUR70 (+16%)

BUY

ANALYSIS

• This morning, Danone says it now targets 50/60bps LFL improvement in EBIT margin in 2016. Previously, its guidance was for a "solid" improvement, with "solid" meaning higher than in 2015 (+17bps). Our current estimate is for +30bps. The FY objective of organic sales growth between 3% and 5% is unchanged. The group said that given the fast evolving dynamics in some emerging markets, especially China, it is adjusting its pace of line and its investments in these geographies.

VALUATION

 At yesterday's share price, the stock is trading at 20.1x P/E 2016e vs 20.3x for Nestlé and 20.8x for Unilever.

NEXT CATALYSTS

- Conference call at 8h15am CEST
- H1 2016 results due on July 28th

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Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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