Food & Beverages

SABMiller

Price 4,210p

Bloomberg Reuters 12-month High, Market Cap (GB Ev (BG Estimate Avg. 6m daily vo 3y EPS CAGR	Pm) s) (GBPm	•	SAB LN SAB.L 4,286 / 2,878 68,262 66,295 2,385 1.9%		
	1 M	3 M	6 M 31/12/15		
Absolute perf.	-1.8%	0.8%	5.0%	3.5%	
Food & Bev.	-1.7%	0.5%	-7.0%	-4.0%	
DJ Stoxx 600	-2.4%	1.8%	-11.9%	-8.5%	
YEnd Mar. (USDm)	03/1 5	03/16e	03/17 e	03/18e	
Sales	22,130	20,335	21,101	22,371	
% change		-8.1%	3.8%	6.0%	
EBITDA	5,690	5,150	5,413	5,826	
EBIT	4,459	3,994	4,227	4,592	
% change		-10.4%	5.8%	8.6%	
Net income	3,835	3,433	3,692	4,061	
% change		-10.5%	7.5%	10.0%	
	03/ 15	03/16e	03/17e	03/18e	
Operating margin	27.0	26.2	26.7	27.3	
Net margin	23.2	22.5	23.3	24.1	
ROE	16.6	14.1	14.4	15.0	
ROCE	7.4	6.5	6.8	7.3	
Gearing	48.3	41.6	34.6	26.2	
(USD)	03/1 5	03/16e	03/17 e	03/18e	
EPS	2.37	2.12	2.28	2.51	
% change	-	-10.5%	7.5%	10.0%	
P/E	25.7x	28.8x	26.7x	24.3x	
FCF yield (%)	3.4%	3.0%	3.5%	4.3%	
Dividends (USD)	1.13	1.19	1.31	1.44	
Div yield (%)	1.9%	1.9%	2.1%	2.4%	
EV/Sales	4.4x	4.7x	4.5x	4.1x	
EV/EBITDA	17.1x	18.6x	17.5x	15.9x	
EV/EBIT	21.8x	24.0x	22.4x	20.2x	



2015/16 results highlight big negative currency impact

Fair Value 4400p (+5%)

NEUTRAL

SABMiller reported this morning EBITA slightly (1%) ahead of consensus while the revenue figures was already communicated on the 21st of April. Both revenue and EBITA performance delivered organic growth of 5% and 8% respectively confirming that it is business as usual for the majority of the company (despite AB InBev bid). However, the impact of currencies on net revenue is a negative 13% and it is 17% on EBITA, which clearly increases the relative price that AB InBev is paying (fixed at GBP44 per share).

ANALYSIS

- 2016 group net revenue increased organic by with organic volume growth of 2% and net revenue per hl increasing by 3%. This was already communicated on the 21st of April and we believed that it was a sign that the looming change in ownership to AB InBev has not had much of a disruptive impact on its operations, which is good news for AB InBev. Indeed, net revenue growth for q4 of 7% compared to 4% in the first half despite macro-economic conditions worsening in its emerging markets. EBITA grew organic by 8% and EBITA margin3 increased by 60 basis points. EBITA of USD5,810 was ahead of consensus of USD5,749 which again is confirmation that on the ground, SABMiller continues to function as normal.
- We also note the strong negative impact of the weakening emerging market currencies as net revenue, EBITA and adjusted EPS declined by 8%, 9% and 6%, respectively – delivering a negative currency impact of 13% on net revenue and 17% on EBITA. The currency impact on EBITA was the largest in Africa (-21%), followed by Latin America (-19%) and Asia Pacific was -15%.
- However, the significant adverse foreign exchange transactional impact on EBITA was mitigated by the company's continued cost reduction/programme as reported EBITA margins for the group were down only 10bps (-40bps in Africa, -100bps in Latin America and +70bps in Latin America)

VALUATION

We value the stock at 4,400p which is the AB InBev offer price

NEXT CATALYSTS

• Agreement from South African/European regulators for the AB InBev bid to go ahead.

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Analyst: Nikolaas Faes 33(0) 6 11 12 44 44 nfaes@bryangarnier.com

Sector Team : Loïc Morvan Antoine Parison Cédric Rossi Virginie Roumage

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Stock rating

BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

SELL

Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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London			
Beaufort House			
15 St. Botolph Street			
London EC3A 7BB			
Tel: +44 (0) 207 332 2500			
Fax: +44 (0) 207 332 2559			
Authorised and regulated by the			
Financial Conduct Authority (FCA)			

Paris 26 Avenue des Champs Elysées 75008 Paris Tel: +33 (0) 1 56 68 75 00 Fax: +33 (0) 1 56 68 75 01 Regulated by the Financial Conduct Authority (FCA) and the Autorité de Contrôle prudential et de

resolution (ACPR)

New York		
750 Lexington Avenue		
New York, NY 10022		
Tel: +1 (0) 212 337 7000		
Fax: +1 (0) 212 337 7002		
FINRA and SIPC member		

Munich Widenmayerstrasse 29 80538 Munich Germany +49 89 2422 62 11

New Delhi The Imperial Hotel Janpath New Delhi 110 001 Tel +91 11 4132 6062 +91 98 1111 5119 Fax +91 11 2621 9062 Geneva rue de Grenus 7 CP 2113 Genève 1, CH 1211 Tel +4122 731 3263 Fax+4122731 3243 Regulated by the FINMA

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