31st May 2016

Construction & Building Materials

VINCI

Price EUR68.15

| Bloomberg | DG FP | | | |
|------------------|-------------|-------|----------|---------|
| Reuters | SGEF.PA | | | |
| 12-month High | 68.2 / 51.0 | | | |
| Market Cap (EU | 40,497 | | | |
| Avg. 6m daily vo | | 1,761 | | |
| | 1 M | 3 M | 6 M 3 | L/12/15 |
| | TIM | 3 191 | 0 101 3. | 1/12/13 |
| Absolute perf. | 4.5% | 6.8% | 10.7% | 15.2% |
| Cons & Mat | 1.5% | 7.0% | -2.2% | 1.7% |
| DJ Stoxx 600 | 2.5% | 4.9% | -9.2% | -4.3% |
| | 2015 | 2016e | 2017e | 2018e |
| P/E | 19.0x | 17.8x | 16.3x | 15.5x |
| Div yield (%) | 2.7% | 3.0% | 3.3% | 3.4% |

World's longest immersed road and rail tunnel contracts signed by Vinci Consortium

Fair Value EUR72 (+6%)

BUY

ANALYSIS

- The Femern Link Contractors (FLC) JV has won 3 contracts related to the construction of the world's longest immersed road and rail tunnel between Denmark (in the Lolland Falster region) and Germany (Schleswig Holstein) 18 km compare with 37km for the rail-only tunnel between France and the UK. These contracts include the construction of the immersed tunnel, the factory for precast tunnel elements and portal structures & ramp. Combined value of these three contracts signed stands at EUR3.4bn.
- Vinci stake in the JV in not provided in the press release (although French newspaper Le Figaro mentions 29%), but we know that Vinci Construction Grands Projets is the lead company for the first two contracts and that Vinci subsidiary Solétanche-Bachy International is part of the JV too.
- This is not a surprise as the FLC JV has been declared preferred bidder last March. Another consortium with in particular Boskalis and Hochtief was preferred bidder for a fourth contract.
- This is positive for Vinci, which is well placed within the consortium for this impressive project.

VALUATION

EUR72 derived from a SOTP

NEXT CATALYSTS

• H1 2016 results in the 29th July, before market

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Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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