### 26th May 2016

TMT

### Numericable SFR

### Price EUR27.70

### **Closing of transaction with Altice Media Group**

### Fair Value EUR28,4 (+3%)

NEUTRAL

Bloomberg	NUM FP			
Reuters	NUME.PA			
12-month High	46.5 / 27.0			
Market Cap (EU	12,139			
Avg. 6m daily vo	274.7			
	1 M	2.84	C.N	142/45
	TIVI	3 M	6 M 3	1/12/15
Absolute perf.	-2.5%	-14.8%	-14.0%	-17.3%
Telecom	-0.2%	4.3%	-10.2%	-6.5%
DJ Stoxx 600	-1.2%	7.5%	-8.4%	-5.9%
	2015	2016e	2017e	<b>2018</b> e
P/E	19.1x	20.2x	15.9x	11.8x
Div yield (%)	19.5%	NM	NM	NM

### ANALYSIS

- SFR yesterday announced the closing of the acquisition of Altice Media Group France, partly
  owned by Patrick Drahi's personal holding company, which publishes major national press titles
  such as Libération, L'Express, L'Expansion, L'Etudiant and Stratégies, and operates an
  international news channel i24 News. The transaction should value Altice Media Group France at
  an enterprise value of EUR241m or 4.5x pro forma EBITDA adjusted for synergies and tax losses
  carried forward. Our estimates for pre-synergies EBITDA is about EUR20m. The impact on earnings
  should be very limited. The transaction is funded by SFR's own resources, and EUR100 million of
  the purchase price will be deferred by one year from closing. Impact on leverage is not significant.
- Beyond industrial and anti-churn synergies, in our view, one important financial impact of the transaction is fiscal. It allows SFR to include SFR Press at a discounted VAT in most mobile and fixed bundles, benefiting from a positive VAT impact, without needing to pay content fees to an external provider. On our estimates, the positive effect on EBITDA ranges from EUR50m to EUR100m in 2016 and should enable the group to reach our target of EUR3.982bn, and stands at close to EUR150m over a full year.

### VALUATION

• We stick to our Fair Value of EUR28.4, with a Neutral recommendation.

### NEXT CATALYSTS

• NC-SFR Q2 results on 9th August.

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### Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

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