20th May 2016

Construction & Building Materials

Eiffage

Price EUR67.90

Bloomberg				FGR FP
Reuters	FOUG.PA			
12-month High	70.1 / 47.8			
Market Cap (EU		6,660		
Avg. 6m daily vo		298.5		
	4.0.0			140145
	1 M	3 M	6 M 31	L/12/15
Absolute perf.	1.0%	9.3%	18.0%	14.1%
Cons & Mat	-2.9%	5.9%	-4.5%	-2.0%
DJ Stoxx 600	-4.4%	2.3%	-12.4%	-8.7%
	2015	2016e	2017e	2018e
P/E	20.2x	17.0x	15.2x	12.6x
Div yield (%)	2.2%	2.2%	2.2%	2.2%

Bpifrance to sell 7.8% of the capital, o/w 6.76% through a placement

Fair Value EUR73 (+8%) BUY

ANALYSIS

- Bpifrance has announced the placement of 6.6 million shares of Eiffage, corresponding to 6.76% of the capital, through an accelerated bookbuilding and the sale of 1 million directly to Eiffage.
 According to Bpifrance press release, there will be a 180-day lock-up period.
- Eiffage is committed to acquire these 1 million shares at the placement price, i.e. EUR66.2 says Bloomberg, 2.5% below last closing price. Order books have been closed last night (Bloomberg)
- Following this operation, Bpifrance will hold 5.67% of Eiffage capital. The other shareholders are the staff (26%), Blackrock (6%); while the free float will increase to 57%. It worth underlying 3% of the capital has been created recently through a capital increase reserved for the employees.

Shareholding structure

Shares in millions	pre deal – shares #	Split	post deal – shares #	Split
Staff	25.3	25.8%	25.3	25.8%
Treasury shares	4.7	4.8%	5.7	5.8%
BPI	13.3	13.5%	5.6	5.7%
Blackrock	6.0	6.1%	6.0	6.1%
Free float	48.9	49.8%	55.5	56.6%
Total	98.1	100.0%	98.1	100.0%

VALUATION

EUR43 through a SOTP

NEXT CATALYSTS

APRR Q2 2016 on 21 July 2016

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Stock rating

BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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