25th April 2016

EDF

Utilities

Price EUR12.24

Bloomberg Reuters 12-month High Market Cap (EU Ev (BG Estimate Avg. 6m daily vo 3y EPS CAGR	EDF FP EDF.PA 22.4 / 9.2 23,502 86,294 2 997 -25.6%			
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	17.5%	2.6%	-28.3%	-9.8%
Utilities	2.3%	1.0%	-6.2%	-3.6%
DJ Stoxx 600	2.4%	3.0%	-5.8%	-4.7%
YEnd Dec. (EURm)	2015	2016e	2017e	2018e
Sales	75,006	75,527	76,716	77,948
% change		0.7%	1.6%	1.6%
EBITDA	17,601	16,427	15,794	16,321
EBIT	4,280	7,397	6,313	6,270
% change		72.8%	-14.7%	-0.7%
Net income	4,231	2,613	1,900	1,884
% change		-38.2%	-27.3%	-0.8%
	2015	2016e	2017e	2018e
Operating margin	5.7	9.8	8.2	8.0
Net margin	5.6	3.5	2.5	
ROE	10.5	6.5	4.8	
ROCE	2.0	3.0	2.6	2.6
Gearing	167.6	177.5	188.3	189.6
(EUR)	2015	2016e	2017e	2018e
EPS	2.27	1.30	0.95	0.94
% change	-	-42.8%	-27.3%	-0.8%
P/E	5.4x	9.4x	12.9x	13.0x
FCF yield (%)	NM	NM	NM	10.1%
Dividends (EUR)	1.10	0.96	0.74	0.74
Div yield (%)	9.0%	7.8%	6.1%	6.0%
EV/Sales	1.1x	1.1x	1.2x	1.1x
EV/EBITDA	4.7x	5.3x	5.7x	5.5x
EV/EBIT	19.4x	11.7x	14.2x	14.3x



The curtain goes up

Fair Value EUR13,5 (+10%)

Last Friday the Board of Directors unveiled a new plan which aims to adapt the group to a low power price environment. Most of the announced measures were already well known by investors except 1/ the EUR300m increase in the costs cutting programme, 2/the EUR4bn capital increase o/w the French government is likely to finance EUR3bn and 3/ the delay in the final decision on Hinkley Point. Others indications (assets rotation programme, life-time extension of nuclear sites in the group's accounts, cut in net capex) were almost already integrated into our model. Our model still gives us a EUR13.5 FV. Buy.

ANALYSIS

- What is new? The Board of Directors announced: 1/ A reduction in operational expenditure of a further EUR300m on top of the EUR700m target already announced by the group. This new 2019 objective implies EDF is aiming to reduce by EUR1bn its operating expenditure compared to 2015. No further indications were given on how the group will manage to do this. 2/ A capital increase project via a market operation for an amount of EUR4bn, o/w the French government will support EUR3bn (75%). No further indications were given on the price and on the timing though. We estimated a potential 2016-18 EPS dilution effect of 6-7% on average assuming no discount to the latest price, and of 8-9% assuming a 10% discount (*12-13% with 30% discount*). We assume this capital increase will be made with preferred rights. EDF also indicated officially its intention to propose an option to pay the dividend related to fiscal years 2016 and 2017 in shares implying in total that the group is likely to receive around EUR6-7bn over the next two years. 3/ As for the Hinkley Point project in the UK, the French Economy Minister Emmanuel Macron said EDF would make a final decision in September.
- What was not known? 1/ the net investments reduction of EUR2bn in 2018 compared to 2015. Net investments should reach EUR10.5bn in 2018. This target was already announced by the group and integrated into our model. 2/ the EUR10bn assets disposal plan by 2020. In our model we have no disposals given the lack of visibility on timing and assets disposed. The plan as expected includes a change in RTE's equity capital, thermal power generation assets outside of France and minority stakes. 3/ We see the group's decision to extend the depreciation period for its nuclear plants this year as really new as it was mentioned several times in recent months past months as being a short term decision. The ASN will still need to get individual approval to the group for all concerned reactors. In our model we were already taking into account this life time extention for 2016 yet may have to adjust in function of official timing. We expect a positive impact on 2016 EPS consensus from this announcement given around 50% of consensus on EDF was not taking into account the life time extention.
- Conclusion: As we expected, the French government had to react to help EDF to adapt to the new low power price environment. The cut in operating expenses is clearly a positive signal as it implies the French government is "authorizing" EDF to adapt its cost structure despite being a public company. The EUR4bn capital increase combined dividend payment in shares should help the group reduce its leverage ratio from 2.5x to 2.1x and to reduce its gearing ratio from >180% to around 160%. It should give the group more financial flexibility to invest in its "Grand Carenage program", in renewables and potentially in Hinkley Point UK project. At this stage we confirm the Buy rating with a FV unchanaged at EUR13.5 per share.

VALUATION

- At the current share price, EDF is trading at 5.3x its 2016e EBITDA and offers a 7.8% yield
- Buy, FV @ EUR13.5

NEXT CATALYSTS

May 10th 2016: Q1-16 earnings



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BUY

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BUY	Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a					
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	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the store					
will feature an introduction outlining the key reasons behind the opinion.						

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BUY ratings 72%

NEUTRAL ratings 0%

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