8th April 2016

Healthcare

bioMérieux

Price EUR107.75

| Bloomberg Reuters 12-month High Market Cap (EU Avg. 6m daily vo | BIM FP BIOX.PA 118.7 / 90.8 4,251 50.20 | | | |
|---|---|-------|--------|---------|
| | 1 M | 3 M | 6 M 31 | L/12/15 |
| Absolute perf. | 7.1% | -0.2% | 14.6% | -2.0% |
| Healthcare | 0.4% | -6.8% | -4.7% | -10.1% |
| DJ Stoxx 600 | -3.8% | -5.3% | -9.1% | -10.3% |
| | 2015 | 2016e | 2017e | 2018e |
| P/E | 38.5x | 26.3x | 22.2x | 18.9x |
| Div yield (%) | 0.9% | 1.0% | 1.1% | 1.3% |

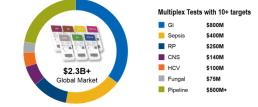
Four panels now approved for use with FilmArray Torch

Fair Value EUR115 (+7%)

ANALYSIS

- The FDA approved the Sepsis, Gastro-Intestinal and Meningitis-Encephalitis panels for use with BioMérieux' FilmArray Torch. Once again, the clearance of these panels came shortly after their filing (2nd half of March). The instrument should be made available in the US and in Europe by the summer and in autumn respectively, enabling bioMérieux to benefit from US hospital orders ahead of the 2016/2017 flu season.
- The recent clearance of the FilmArray Torch and its four panels alongside a push on S&M and to a lesser extent, R&D expenses, should enable bioMérieux to 1/ benefit from the window of opportunity left by GenMark to rapidly increase its footprint with a coverage that we estimate at around ~15% of targeted US hospitals. Note that GenMark has yet to communicate on the filing of its ePlex platform expected during Q2. 2/ be less dependent on volatility in the flu season from one year to the next with the ramp-up of other panels. As a reminder, sales from the GI panel which are somewhat marginal at the moment compared to the respiratory ones should fuel growth at BioFire.

The Infectious Disease Market (in USDm)



Turning to Q1, we would expect the pace of sales growth in the quarter to be slightly softer in view
of the demanding comparison basis in Q1 2015. Note that growth in China was dynamic in the first
half of 2015 and that BioFire benefited from a very intense flu season. However, we would not
expect this to come as a major surprise.

VALUATION

• We reiterate our BUY rating and EUR115 Fair Value (down from EUR118 following changes in our risk free rate and equity risk premium assumptions).

NEXT CATALYSTS

21st April: Q1 sales

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BUY

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Stock rating

| BUY | Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a |
|-----|---|
| | recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of |
| | elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock |
| | will feature an introduction outlining the key reasons behind the opinion. |
| | |

- NEUTRAL Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.
- SELL Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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