# BG SALES-TRADING MORNING DU 04/04/2016

|                     |         |           |                         |      | LA SEANCE DE LA VEILLE      |           |       |                              |       |       |
|---------------------|---------|-----------|-------------------------|------|-----------------------------|-----------|-------|------------------------------|-------|-------|
| INDICES U.S & JAPON |         |           |                         |      | SECTEURS S&P : BEST PERFS   |           |       | SECTEURS STOXX : BEST PERFS  |       |       |
| Indices             | Cloture | Var %     | Var 17h30-22H<br>(en %) |      | S&P                         | Var %     | YTD   | <b>STOXX</b>                 | Var % | YTD   |
| LD                  | 17792,8 | 0,6%      | 0,4%                    |      | PHARMA.                     | 1,5       | -6,8  | Const. & Materials           | -0,3  | -1,3  |
| NASDAQ              | 4914,5  | 0,9%      | 0,7%                    |      | Household Products          | 1,3       | 5,8   | Travel & Leisure             | -0,6  | -9,2  |
| S&P 500             | 2072,8  | 0,6%      | 0,5%                    |      | Food Bev & Tobacco          | 1,3       | 7     | Healthcare                   | -0,6  | -13,4 |
| ΝΙΚΚΕΙ              | 16116,1 | -0,3%     | -                       |      | Insurance                   | 1,2       | -0,6  | Financial Serv.              | -0,7  | -10,9 |
|                     |         |           |                         |      | SECTEURS S&P : WORST PERFS. |           |       | SECTEURS STOXX : WORST PERFS |       |       |
|                     |         |           |                         |      | S&P                         | Var %     | YTD   | STOXX                        | Var % | YTD   |
|                     |         |           | Auto                    | -2   | -6,4                        | Oil & Gas | -2,7  | -3,5                         |       |       |
|                     |         | Oil & Gaz | -1,4                    | 1,7  | Auto & Part                 | -2,6      | -13,5 |                              |       |       |
|                     |         |           | Transportation          | -1,1 | 2,9                         | Insurance | -2,3  | -15,1                        |       |       |
|                     |         |           |                         |      | Telecom Op.                 | -0,2      | 14,9  | Basic Resources              | -2,1  | 6,7   |

| Valeurs les plus traitées hier vs. Moy. 3M |      |      |                                 |         |      |                                 |      |             |  |
|--|------|------|---------------------------------|---------|------|---------------------------------|------|-------------|--|
| CAC 40                                     |      |      | EURO S                          | TOXX 50 |      | STOXX 600                       |      |             |  |
| Stocks*                                    | Last | Var% | Stocks*                         | Last    | Var% | Stock*s                         | Last | Var%        |  |
| BOUYGUES SA                                | 35,1 | -2   | BANCO BILBAO<br>VIZCAYA ARGENTA | 5,7     | -1,6 | KABEL DEUTSCHLAND<br>HOLDING AG | 98   | -0,5        |  |
| LAFARGEHOLCIM<br>LTD-REG                   | 41,7 | 1,1  | AIRBUS GROUP SE                 | 57      | -2,3 | ENEL GREEN POWER<br>SPA         | 1,9  | #N/A<br>N/A |  |
| ARCELORMITTAL                              | 4,2  | 4,4  | ASML HOLDING NV                 | 87,9    | -1,5 | AZIMUT HOLDING SPA              | 20,9 | 3           |  |
| AIRBUS GROUP SE                            | 57   | -2,3 | VINCI SA                        | 65,3    | -0,3 | ACS ACTIVIDADES CONS<br>Y SERV  | 26,5 | 1,3         |  |
| VINCI SA                                   | 65,3 | -0,3 | SAFRAN SA                       | 59,2    | -3,7 | BANCO DE SABADELL<br>SA         | 1,6  | -1,3        |  |

**DEFINITION :** \* compare les capitaux traités sur une valeur la veille rapportés à la moyenne des capitaux traités ces 3 derniers mois sur la valeur.

| TAUX U.S   |        |      |      | DEVISES |        |       |        |             | MAT. PREMIERES |       |       |  |
|------------|--------|------|------|---------|--------|-------|--------|-------------|----------------|-------|-------|--|
| Taux U.S   | Valeur | Var% | Yld  | Devises | Valeur | Var%  | YTD    | Mat. Prem   | Valeur         | Var%  | YTD   |  |
| U.S 2 ANS  | 100,3  | 0%   | 0,7% | €/\$    | 1,1384 | -0,1% | 4,8%   | BRENT       | 37,4           | -1,2% | 4,6%  |  |
| U.S 10 ANS | 98,8   | 0,1% | 1,8% | €/¥     | 126,79 | 0,3%  | 3%     | ONCE OR (\$ | ) 1217,3       | -0,4% | 14,7% |  |
|            |        |      |      |         |        |       |        |             |                |       |       |  |
| VIX Index  |        | 13,1 |      | -6,1%   |        |       | VSTOXX | ndex        | 25,1           | 7     | 7,1%  |  |

#### **Economic Calendar**

EUZ - Unemployment rate Fev. (10.3% E)

- US ISM New York Mar. (54.1E)
- US Factory Orders Feb. (-1.8% E)
- US Durable goods Orders Feb. (-2.8%E)

| Dividends Calendar ex | -date next day | Ex Div today | Ex Div today  |  |  |  |  |
|-----------------------|----------------|--------------|---------------|--|--|--|--|
| KESKO (KESBV.HE)      | 2.5€ (6.5%)    | BEIERSDORF   | 0.7 (.86%)    |  |  |  |  |
|                       |                | RANDSTAD     | 1.68€ (3.58%) |  |  |  |  |

### Markets Recap (source Street account)

Asian markets are trading higher on Monday. It has been a subdued session with Chinese markets offline for Tomb Sweeping Day. The Nikkei has steadied following Friday's volatility though trading has been fairly choppy. Unsurprisingly, the March BoJ Tankan revealed a drop in firms' inflation expectations. The ASX 200 is higher with the big banks offsetting mining-related weakness following Friday's commodity sell-off. A batch of Aussie data has mostly underwhelmed, led by soft retail sales and subdued inflationary pressures.

**US equities closed higher today.** Treasuries were mixed with some curve flattening. The dollar was little changed overall, but down on the risk-sensitive yen cross. Gold declined 1.0%. Oil fell on possible complications for the proposed production-freeze deal. WTI settled (4.0%), and Brent settled (4.3%).

There were several moving pieces today after a slower news week. A weak BoJ Tankan survey coupled with a large contraction in Japan manufacturing PMI were notable drags on global risk sentiment. The US

presented a somewhat brighter picture, with nonfarm payrolls surprising to the upside and the ISM manufacturing index moving into expansion for the first time in seven months. Motor vehicle sales were lighter than expected, however, and the final March consumer sentiment reading was the lowest since October.

**Corporate newsflow was fairly light.** China's Anbang consortium walked away from the bidding war for HOT, clearing the way for a deal with MAR. REGN announced positive results from studies on dupilumab. URBN reported positive QTD comps. MRVL delayed its 10-K and warned on revenue. BBRY posted a significant revenue miss. TSLA received nearly 200K preorders for its newly unveiled Model 3.

**Biotech was stronger for healthcare.** Services were higher for tech. Insurers helped financials. Chemicals outperformed. Media buoyed consumer discretionary. Airlines weighed on industrials. Energy trailed the market on oil's weakness.

# Stocks Factor to watch today :

DASSAULT SYSTEMES : to acquire full ownership of 3DPLM software, its joint venture with Geometric LTD
SAP : NTT Communications launches SAP HANA menu on Enterprise Cloud.
SANOFI : World's First Public dengue immunization program starts in the Philippines
ALSTOM : to supply 52 Coralia lint regional trains to Abellio

# **Rating & TP Changes**

GAMELOFT : TP raised to 7.2€ vs. 6.7, BUY @BRYAN GARNIER LVMH : TP raised to 190€ @CITI AB INBEV : TO raised to 135€ vs. 130 @Nomura EDENDRED : TP raised to 18.5€ vs. 17.4, BUY @UBS RWE : BUY vs. HOLD TP raised to 13.5€ vs. 12 @SocGen SAGE : TP raised to 560p vs. 515, UNDERPERFORM @Credit Suisse

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**ELIOR** : TP cut to  $23 \notin$  vs. 23.5, BUY confirmed in TOP PICKS LIST *@BRYAN GARNIER*  **EDENRED** : TP cut to  $19 \notin$  vs. 20, NEUTRAL *@BRYAN GARNIER*  **ILIAD** : NEUTRAL vs. BUY, TP  $212 \notin$  vs. 270 *@BRYAN GARNIER*  **CARREFOUR** : TP cut to  $30 \notin$  vs. 31, BUY *@ BRYAN GARNIER*  **AHOLD** : TP cut to  $22 \notin$  vs. 22.5, BUY *@BRYAN GARNIER*  **DELHAIZE** : TP cut to  $105 \notin$  vs. 107 *@BRYAN GARNIER*  **DIA** : TP cut to  $6.5 \notin$  vs. 7.5 *@BRYAN GARNIER*  **BOUYGUES** :SELL vs. HOLD, TP cut to  $30 \notin$  vs. 40 *@Berenberg* **ALLIANZ** : TP cut to  $164 \notin$  vs. 185 *@Allianz* 

# Bryan Garnier ... Today's comment(s)

RATING : BUY-Top Picks

Fair Value DKK1300 (+43%)

The CHMP has issued a positive opinion recommending the grant of a conditional market authorization for Darzalex (daratumumab, an anti-CD38) in the EU, and as a treatment for heavily pre-treated patients with multiple myeloma. While largely expected (don't forget that the compound has already been approved by the FDA back in November 2015 for this very same label), we think the market will positively respond to this news as the timing of an European approval is key for respecting/beating the FY 2016 sales guidance that was given for this very compound (USD250-300m). For now, we stick to our sales estimate of EUR219m for this very year... But we have to admit we're quite conservative. We'll see how dara performed in the US during Q1 16, but 1) we're pretty sure the data presented during the 2015 ASH meeting have had a very positive impact on prescriptions (be it for on-label or off-label use); and 2) we can't rule out that CASTOR and POLLUX will further enhance this trend. BUY reiterated with a FV of DKK1,300.

#### Dassault Systèmes

**RATING : SELL** 

### Fair Value EUR63 (-9%)

Last Friday Geometric announced the transfer of its business to HCL Technologies by way of demerger, except for its 58% stake in the JV with Dassault Systèmes, 3DPLM Software Solutions. Simultaneously, Geometric will be merged into 3DPLM, thereby giving 100% ownership of 3DPLM to Dassault Systèmes. 3DPLM, formed in 2002, comprises a team of 2,000 staff in India working on R&D and services related to DS' platform and applications. Neutral to revenues and expenses as 3DPLM was already fully consolidated.

#### Iliad

#### RATING : Neutral vs. Buy Fair Value EUR212 (-5%) vs. EUR270

On Friday Bouygues and Orange announced the break up of their merger negotiations. We think Iliad and the whole telecom sector in France will react negatively, although it has already lost 3% over last week in anticipation of this news. Cancelling the positive expected impact of market repair on the company, we downgrade Iliad's Fair Value to EUR212 from EUR270, and our reco to Neutral. We believe some opportunities still exist for Iliad, such as M&A in other markets, or renewed consolidation opportunity on the French market in the medium term, but we do not price these in our Fair Value at this point.