25th February 2016

**BUY-Top Picks** 

### Insurance

### **AXA** Price EUR19.50

#### Bloomberg CS FP Reuters AXAF.PA 12-month High / Low (EUR) 25.8 / 18.9 Market Cap (EURm) 47,316 Emb. Value (BG Est.) 47,157 Avg. 6m daily volume ('000) 7,280 **3y EPS CAGR** 4.4% 1 M 3 M 6 M 31/12/15 Absolute perf. -13.1% -20.4% -7.5% -22.7% -9.8% -19.6% -8.1% -18.8% Insurance DJ Stoxx 600 -5.4% -14.8% -6.4% -12.5% (EURm) 2014 2015e 2016e 2017e 86,266 88,544 90,879 93,278 Total gross prem. 2.6% 2.6% 2.6% % change Insurance op. profit 7,197 7,542 7,758 7,981 7.108 7.838 8.086 8.304 Total operating profit 7,550 8,506 8,724 Underlying PTP 8,293 9.8% 2.6% 2.6% % change Net attributable profit 5,503 5.978 6,150 6,311 2.9% 2.6% % Change 8.6% 2015e 2016e (EURm) 2014 2017e 58,801 62,640 65,977 63,052 Shareholders' equity Technical reserves : 390.87 337,649 354,531 372,258 -Life net (excl. UL) 222.15 181,347 194,041 207.624 -UL contracts 8 51,690 53,241 54,838 56,483 -P&C net 16,183 19,596 22,502 19,142 NAV net of intangibles Embedded value 49,515 51,991 54,590 47.157 (EUR) 2014 2015e 2016e 2017e EPS (€) 2 25 2 4 3 2 50 2.56 7.7% 2.9% 2.6% % change P/E 8.7x 8.0x 7.8x 7.6x P/NAV (%) 0.8x 0.8x 0.7x 0.8x 10.3 9.8 9.6 ROE 9.8 1.0 1.1 1.2 1.3 Dividends



4 9%

Div yield (%)

5.6%

61%

6.6%

### Strong 2015 numbers

Fair Value EUR32 (+64%)

AXA has reported strong 2015 numbers, with underlying earnings up 2% yoy on a comparable basis to EUR5.57bn (consensus EUR5.56bn). The solvency II margin is 205%. The dividend was up to EUR1.10 (5.6% yield).

### ANALYSIS

- FY 2015 group underlying earnings totalled EUR5,574m (consensus of EUR5.56bn), up 10% on a reported basis and 2% on a comparable basis. FY 2015 group adjusted earnings rose u2% to EUR6,008m, while net income was up 3% to EUR5,617m.
- In Life, underlying earnings stood at EUR3.5bn (consensus EUR3.37bn), up 3% at constant FX.
- In P&C, underlying earnings totalled EUR2.23bn (consensus of EUR2.30bn), down 1% at constant FX. The reported combined ratio stood at 96.2% vs. 96.9% in 2014, with lower nat cats and higher run-offs. The combined ratio excluding nat cats (0.6 points vs. 1.9 points last year) and run-offs (1.0 point vs. 0.6 point last year) was 96.6% vs. 95.6% in 2014. Premiums rose 1%, driven by prices up 2.8%.
- In Asset Management, underlying earnings rose 1% to EUR458m at constant FX (consensus EUR0.46bn).
- The solvency II margin came in at 205% (consensus 206%) vs. 201% at end-2014, mainly driven by a strong operating return contribution net of dividend, partially offset by financial market impacts.
- Cost savings were delivered according to the revised plan (EUR1.9bn over the 2011-2015 period vs. EUR1.5bn originally planned).
- Group operating free cash flows totalled EUR5.8bn vs. EUR5.5bn in 2014, mostly driven by XX. Over 2011-2015, the company generated a total of EUR25.4bn in operating free cash flows (vs. EUR24bn 2011-2015 target).
- The dividend totalled EUR1.10 (consensus EUR1.10) vs. EUR0.95 last year, offering a 47% pay-out ratio (company guidance is 45-55%) and a 5.6% yield.
- Debt gearing stood at 23% vs. 24% at end-2014, in line with company guidance (23-25%).
- Embedded value worked out to EUR21.1 vs. EUR19.3 at end-2014.

### VALUATION

Based on our current 2016 estimates, our SOTP valuation is EUR32.

### NEXT CATALYSTS

AGM on 27th April. Q1 2016 sales on 4th May. Investors' Day on 21st June.

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## BRYAN, GARNIER & CO

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	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock				
	will feature an introduction outlining the key reasons behind the opinion.				

NEUTRAL Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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BUY ratings 63%

NEUTRAL ratings 28.1%

SELL ratings 8.9%

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