#### Healthcare

## **Fresenius SE**

## Price EUR57.73

Bloomberg Reuters 12-month High / Low (EUR) Market Cap (EUR)			-	FRE GR REG.DE 8 / 48.2 31,506 1,653
Avg. 6m daily volume (000)				1,000
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	-3.2%	-15.8%	-4.7%	-12.5%
Healthcare	-5.8%	-12.4%	-9.5%	-11.3%
DJ Stoxx 600	-3.1%	-13.8%	-9.3%	-10.4%
	2014	2015e	2016e	2017e
P/E	28.7x	21.9x	20.5x	19.0x
Div yield (%)	2.2%	2.9%	3.2%	3.4%

## FY 2015 results

Fair Value EUR68 (+18%)

#### **BUY**

### **ANALYSIS**

Fresenius SE has reported FY 2015 revenue of EUR27.626, in line with the consensus at EUR27.754bn and within the communicated guidance range of 8-10% cc, since the company ended the year with top-line growth of 9% cc. Going down the PnL and, as was the case for FMC, after reincluding one-offs (granuflo), results were in line with the consensus: EBIT and net income of EUR4.012m and EUR1433m respectively, while the consensus was at EUR4.018m and EUR1.427m respectively.

(EURm exc./share)	FY 14	FY 15	y/y	FY 15 cs	Delta
Revenue	23,231	27,626	18.9%	27,754	-0.5%
EBIT	3,158	3958	25.3%	4,018	-1.5%
EBIT margin %	13.6%	14.3%		14.5%	
Adjusted Net Income	1,086	1423	31.0%	1,427	-0.3%
Adjusted EPS	1.97	2.61	32.5%	2.62	-0.4%

- KABI guidance for organic sales growth of 8% was reached. Note that while 2016 guidance might
  appear conservative at first sight, the business grew steadily in 2015 triggering three guidance
  upgrades. As such, low single-digit top-line growth and flat EBIT in cc should be viewed as a sign of
  sustainability for the division's growth prospects.
- 2019 targets imply a 7% and 8.5% CAGR for the top-line and EPS. Our estimates are within the company's 2019 sales and net income target ranges i.e. EUR36-40bn and EUR2.0-2.5m respectively.

### **VALUATION**

We reiterate our BUY rating and EUR68 fair value

#### **NEXT CATALYSTS**

Today 2.00pm CET FY results conference call (UK +44 203 481 9014, US + 1 631 302 6547, ID Fresenius)

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For the purposes of this Report, the Bryan Garnier stock rating system is defined as follows:

#### Stock rating

BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

## Distribution of stock ratings

BUY ratings 63.4%

NEUTRAL ratings 28.4%

SELL ratings 8.2%

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