#### Healthcare

Div yield (%)

# Fresenius Med. Care

## Price EUR76.84

Bloomberg	FME GR			
Reuters	FMEG.DE			
12-month High	83.1 / 64.2			
Market Cap (EU	24,040			
Avg. 6m daily vo	761.4			
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	6.6%	-4.8%	4.9%	-1.1%
Healthcare	-3.3%	-13.1%	-16.3%	-12.0%
DJ Stoxx 600	-0.3%	-13.5%	-15.1%	-10.1%
	2014	<b>2015</b> e	<b>2016</b> e	2017e
P/E	24.8x	24.6x	21.0x	19.9x

1.1%

### GranuFlo settlement with more colour on FY2015 numbers

Fair Value EUR97 (+26%)

#### **BUY**

#### **ANALYSIS**

1.5%

- FMC announces that it has reached an agreement to resolve the GranuFlo litigation. Under the
  agreement, settlement would amount to USD250 of which USD220m should be funded by
  insurers. The remainder and its related costs should results in a pre-tax charge of USD60m for
  FMC, reflected in its 2015 numbers.
- As a reminder, GranuFlo is a dialysate solutions which is widely used in the US in chronic kidney
  disease patients. The product is manufactured by FMC. Due to its composition, the dose should be
  adjusted as per the patient and the product should be used in the appropriate setting. When not
  use as per the label the product might induce cardiac arrest. Following a FDA recall for the drug, a
  suit has been filed with plaintiffs invoking that FMC had knowledge of potential complications
- This settlement which should impact FY2015 numbers gives FMC the opportunity to provide more colour on its FY2015 numbers. Revenues for the year are expected to come at USD16.7bn (+5.4% reported), slightly below consensus estimates at USD16.8bn, albeit within the company's guidance of 5% to 7% growth on a reported basis. Although the company does not provide granularity as to profitability, it expect net income to growth by 2% exc. the USD60m GranuFlo impact. Reported net income should end the year showing a 2% decrease, leading to slight revisions ahead of FY2015 publication next week.
- With this charge now behind (easing basis comp) and turning to FY2016 as mentioned in our
  preview issued yesterday (please see <a href="here">here</a>), we believe that 2016 guidance will be reiterated with
  topline growth expected in the 7%-10% range at cc and net income expected to growth in the 1520% range. We only see significant M&A as a downside risk on guidance.

#### **VALUATION**

• We reiterate our BUY rating and EUR97 fair value.

#### **NEXT CATALYSTS**

• Feb. 24<sup>th</sup>: FY2015 results

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# Bryan Garnier stock rating system

For the purposes of this Report, the Bryan Garnier stock rating system is defined as follows:

### Stock rating

BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

SELL

Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

## Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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