17th February 2016

Insurance

Bloomberg

CNP Assurances

Price EUR11.12

Reuters 12-month High Market Cap (EL Avg. 6m daily v	CNPP.PA 17.3 / 10.5 7,635 452.3			
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	0.3%	-11.4%	-24.7%	-10.6%
Insurance	-10.3%	-18.1%	-18.5%	-18.9%
DJ Stoxx 600	-2.9%	-13.6%	-17.1%	-12.4%
	2014	2015e	2016 e	2017 e
P/E	7.1x	6.8x	6.5x	6.3x
Div yield (%)	6.9%	7.2%	7.2%	7.2%

A very decent set of numbers, higher-than-expected solvency margin and a 7.2% yield

Fair Value EUR15 (+35%)

NEUTRAL

ANALYSIS

CNP FP

- FY 2015 sales rose 3.4% to EUR31.6bn on a like-for-like basis. Average technical reserves were up 3.1% to EUR316.9bn. FY net insurance income was up 0.3% to EUR3.3bn (up 6.8% lfl), driven by France (up 4.6%) and Latam (down 4.1% reported but up 12.6% lfl). FY EBIT was down 0.6% to EUR2.426bn (up 7.7% lfl), slightly below the consensus (EUR2.488bn). FY net income was up 4.7% to EUR1.13bn (up 10.7% lfl), in line with the consensus (EUR1.125bn).
- Policyholders' surplus reserve (French PPE) strengthened again to reach 3% of technical reserves (vs. 2.4% at end-2014). FY NBV margin widened 80bps to 14.5%, which remains quite low by market standards.
- The dividend was stable at EUR0.77, in line with the consensus, fully in cash, offering a 7.2% yield.
 MCEV is up 13.2% to EUR28.0 (before dividend).
- Solvency 2 margin (standard formula) stood at 192%, way above previous economic solvency numbers (c. 170%) and market expectation (c. 170%).
- The company expects EBIT to show a 5%+ CAGR over the next three years. This number is pretty
 much in line with what we can expect from CNP, yet we definitely welcome the initiative of giving
 some kind of (even light) guidance.

VALUATION

• Based on our current 2016 estimates, our SOTP valuation is EUR15.

NEXT CATALYSTS

• AGM is scheduled on 28th April 2016. Q1 2016 numbers due to follow on 11th May 2016.

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Stock rating

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Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

Distribution of stock ratings

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NEUTRAL ratings 28.4%

SELL ratings 9%

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