## 19th February 2016

## Insurance

# **Allianz**

## Price EUR135.75

Bloomberg	ALV GR			
Reuters	ALVG.DE			
12-month High /	169.7 / 126.6			
Market Cap (EUI		62,038		
Avg. 6m daily vo		1,703		
	4.54	2.04	C 14 2	1/42/45
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	-8.3%	-15.4%	-11.0%	-17.0%
Insurance	-6.2%	-16.7%	-15.7%	-15.7%
DJ Stoxx 600	0.1%	-13.3%	-15.3%	-10.1%
	2014	2015e	2016e	2017e
P/E	9.9x	9.2x	9.3x	8.8x
Div yield (%)	5.0%	5.4%	5.4%	5.7%

## Solid, but unspectacular

**Fair Value EUR195 (+44%)** 

**BUY-Top Picks** 

## **ANALYSIS**

- Q4 2015 net income is EUR1,418m, below consensus (EUR1.5bn). Q4 operating profit is EUR2,586m, in line with consensus (EUR2.56bn), up 15% yoy. FY 2015 operating profit is EUR10.7bn, up 3% yoy, in the higher end of the EUR10.0-10.8bn guidance (as expected).
- In P&C, Q4 operating profit is EUR1,221m (consensus EUR1.35bn), up 9% yoy. The Q4 reported combined ratio is 96.2% vs. 96.5% last year. Restated from natcats (2.1 points vs. 1.5 point) and run-offs (5.6 points vs. 4.2 points), the Q4 underlying combined ratio is 99.7% vs. 99.2% last year, which is slightly disappointing to us (we expected stabilization).
- In Life, Q4 operating profit is up 64% to EUR1,101m (consensus EUR0.8bn), mainly driven by the investment margin. FY NBV is stable at EUR392m. FY NBV margin is up 30bps to 2.8% (based on the present value of new business premiums, not APE).
- In Asset Management, Q4 operating profit is up 8% to EUR637m (consensus EUR0.63bn). Q4 net outflows are EUR8bn (the best performance since Q2 2013).
- Solvency II margin is 200% at end-2015. Dividend is EUR7.30 vs. EUR6.85 last year, slightly below
  consensus (EUR7.35), implying a 50% payout ratio (in line with company guidance) and a 5.4%
  yield.
- Operating profit outlook for 2016 is EUR10.0-11.0bn, which at this point might look a little
  aggressive compared to consensus (EUR10.85bn), but bear in mind that that "the Allianz way" is to
  come in the higher-end of consensus.

## **VALUATION**

• Based on our current 2016 estimates, our SOTP valuation is EUR195.

#### NEXT CATALYSTS

AGM on 4<sup>th</sup> May 2016. Q1 2016 numbers to follow on 11<sup>th</sup> May 2016.

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## Stock rating

BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

## Distribution of stock ratings

BUY ratings 63.4%

NEUTRAL ratings 28.4%

SELL ratings 8.2%

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