20th January 2016

Insurance

Zurich Insurance Group

Price CHF242.30

Bloomberg	Bloomberg			ZURN VX		
Reuters		ZURN.VX 332.9 / 233.9 36,443 621.4				
12-month High	IF)					
Market Cap (CH						
Avg. 6m daily vo	0)					
	1 M	3 M	6 M 3	1/12/15		
	TIVI	3 IVI	0 IVI 3.	1/12/15		
Absolute perf.	-3.7%	-4.8%	-20.6%	-6.2%		
Insurance	-9.4%	-4.4%	-13.4%	-10.2%		
DJ Stoxx 600	-9.0%	-9.5%	-19.0%	-10.2%		
	2014	2015e	2016e	2017e		
P/E	9.4x	10.8x	9.1x	8.6x		
Div yield (%)	7.1%	10.4%	7.1%	7.1%		

Profit warning, yet again!

Fair Value CHF310 (+28%)

NEUTRAL

ANALYSIS

- Prior to the full release of Q4/FY numbers on 11th February, Zurich has announced that Q4 numbers will be negatively impacted by a high level of natcats (including USD275m in costs related to storms Desmond, Eva and Franck in the UK) and large losses (credit & surety + property claims). As such, for the P&C division the company is forecasting a c. USD100m operating loss in Q4 (we were expecting a USD475m profit). Other divisions (Life + Farmers) are expected to report "in line with expectations" (but note that the German life business will suffer a c. USD230m goodwill write-off).
- This is the second profit warning in two quarters (remember Q3 numbers were hit by large losses, including the port of Tianjin, and reserve strengthening).
- As a consequence, the company now aims to exceed the cost cutting target for 2016 (USD300m). Fair enough! But 1/ fixing current issues in P&C, and 2/ finding a new group CEO, have become even more critical...

VALUATION

- Based on our current numbers, our SOTP is CHF310.
- Today's news is not expected to have a material impact on the capital position and we still expect the company to pay a CHF8 extraordinary dividend (on top of its CHF17 ordinary one). However, momentum remains poor, justifying our Neutral recommendation.

NEXT CATALYSTS

• Detailed Q4/FY numbers on 11th February.

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Stock rating

BUY	Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a				
Der	recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of				
	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock				
will feature an introduction outlining the key reasons behind the opinion.					

NEUTRAL Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

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Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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