### **TMT**

### Wirecard

Price EUR46.73

Bloomberg	WDI GR			
Reuters	WDIG.DE			
12-month High	47.4 / 34.4			
Market Cap (EU		5,771		
Avg. 6m daily vo		547.2		
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	3.4%	4.5%	24.9%	0.5%
Softw.& Comp.				
SVS	-1.4%	3.4%	5.6%	-2.3%
DJ Stoxx 600	-7.1%	-8.5%	-11.8%	-7.0%
	2014	2015e	2016e	2017e
P/E	46.3x	35.2x	25.6x	20.3x
Div yield (%)	0.3%	0.3%	0.3%	0.3%

Preliminary 2015 results: above consensus' figures

Fair Value EUR52 (+11%)

**BUY-Top Picks** 

### **ANALYSIS**

- Preliminary figures: 2015 revenues of EUR771.6m, +28.4% Y/Y (BG est. of EUR770.6m i.e. +28.2%; Thomson Reuters consensus of EUR766.9m i.e. +27.6%) and EBITDA of EUR227.2m i.e. a margin up 60bp to 29.4% vs. guidance for EUR223-232m (BG est. of 231.1m i.e. a margin of 30% including EUR1.2m from the Great Indian Retail Group even if we did not have the consolidation date; consensus of EUR226.6m). This implies Q4 revenues at EUR230.6m (+30.4% Y/Y) and EBITDA at EUR68.7m (+32.1% Y/Y, margin of 29.8%). The FY 2015 financial statements will be published on 7th April 2016.
- As a reminder, on 19th January, Reuters quoted Wirecard's CEO as saying that "2016 EBITDA guidance of EUR280-300m is conservative". We have an estimate at EUR304.3m and the Thomson Reuters consensus is at EUR293.1m.

#### **VALUATION**

- The share is attractively valued relative to its EPS growth: 2016e: P/E of 25.6x vs. +37.7% attrib. net profit
- We maintain our Buy rating and FV of EUR52 (including a DCF of EUR56 and a 12m rolling fwd
  EV/TVP ratio based on PayPal after a 15% discount of EUR47). The stock is on our Q1 Top Pick list.

### **NEXT CATALYSTS**

• FY 2015 financial statements: 7th April 2016.

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# Bryan Garnier stock rating system

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#### Stock rating

BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

SELL

Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

### Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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