12th January 2016

TMT

Sopra Steria Group

Price EUR102.65

Bloomberg Reuters 12-month High Market Cap (EU Avg. 6m daily vo	,	SOP FP SOPR.PA 112.0 / 64.8 2,095 27.50		
	1 M	3 M	6 M 3	1/12/14
Absolute perf.	-7.4%	2.7%	28.5%	61.7%
Softw.& Comp.				
SVS	-4.3%	10.4%	9.1%	21.7%
DJ Stoxx 600	-6.7%	-5.6%	-8.5%	-0.3%
	2014	2015e	2016e	2017e
P/E	15.5x	14.7x	12.0x	10.3x
Div yield (%)	1.9%	1.9%	2.2%	2.7%

CFO Laurent Lemaire resigns, FY15 guidance confirmed

Fair Value EUR115 (+12%)

BUY

ANALYSIS

- Yesterday evening Sopra Steria announced its CFO Laurent Lemaire has resigned. Laurent Lemaire, who joined Steria in 2007 as CFO, then occupied the same position at Sopra Steria, has been appointed CFO of the nursing home specialist Korian, starting from 1st March. Sopra Steria indicated the group's CFO position (finance, facilities, procurement, internal IT, M&A...) would be opened to external candidates in H1 16. The deputy CFO, François Lefebvre, who served as Sopra's CFO over 2008-2014, will take over the finance function as from the end of January 2016.
- **FY15 guidance confirmed**. The company confirms FY15 targets, i.e. Ifl revenue growth of c. 2% and an operating margin of c. 6.5% we expect Ifl revenue growth of 2.4% and an operating margin of 6.8% -, while free cash flow was planned to be close to zero. We understand that operations in Chennai (India), where Sopra Steria has slightly less than 2,000 staff, have been disturbed in December 2015 due to floods in the region (yet no disruption happened on critical tasks), but the negative impact (delays) is unlikely to be significant at the group level in Q4 15.

VALUATION

- Sopra Steria's shares are trading at est. 8.5x 2016 and 7.0x 2017 EV/EBIT multiples.
- Net debt on 30th June 2015 was EUR618.1m (net gearing: 55%).

NEXT CATALYSTS

FY15 results on 29th February before markets open.

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	elements including a SWOT analysis, positive momentum, technical aspects and the sector backdrop. Every subsequent published update on the stock
	will feature an introduction outlining the key reasons behind the opinion.

- NEUTRAL Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.
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SELL ratings 9,2%

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