#### 27th January 2016

### Construction & Building Materials

## Eiffage

Price EUR61.72

#### FGR FP Bloomberg Reuters FOUG.PA 12-month High / Low (EUR) 61.7 / 43.0 Market Cap (EURm) 5,890 Avg. 6m daily volume (000) 275.5 6 M 31/12/15 1 M 3 M 18.6% Absolute perf. 5.6% 10.1% 3.7% 9. Mat F 20/ F 40/

Cons & Mat	-5.2%	-4.4%	-7.5%	-5.4%
DJ Stoxx 600	-7.4%	-9.8%	-14.0%	-7.3%
	2014	20150	2016e	20170
	2014	20126	20106	20176
P/E	20.0x	19.1x	16.5x	13.9x
Div yield (%)	1.9%	1.9%	1.9%	1.9%

#### 2016 toll increases announced

#### Fair Value EUR63 (+2%)

#### ANALYSIS

- 2016 toll increases have been announced for APRR and its subsidiary AREA: +1.23% and +1.27%, respectively. This is based on a very modest inflation figure of 0.056%, equivalent to the CPI extobacco at end October 2015. The new tariffs will apply as of 1st February 2016.
- The figures are certainly no surprise, as they are derived from well-known formulas for each key network: e.g. 85%xCPI + 1.18% in the case of APRR, 0.81% of which to compensate the 50% increase in the 2013 council tax (*"redevance domaniale"*). Toll roads will continue to compensate this particular event in 2017 and 2018. From 2019 to 2023, compensation related to the frozen 2015 tariff will apply.
- Although it Vinci has not communicated on 2016 tariffs yet, toll rates should increase by +1.6% for the main ASF networks, +1.2% for ESCOTA and +0.8% for Cofiroute, based on formulas.
- As toll increases in 2016 are directly linked to 2015 negotiations with the French government, we view political risks as more limited today.

#### VALUATION

• EUR63 FV derived from a SOTP.

#### NEXT CATALYSTS

• 2015 results to be communicated on 24th February

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Eric Lemarié, elemarie@bryangarnier.com

BUY

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For the purposes of this Report, the Bryan Garnier stock rating system is defined as follows:

#### Stock rating

BUY	Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a				
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	elements that could include a SWOT analysis, momentum, technical aspects or the sector backdrop. Every subsequent published update on the stock				
	will feature an introduction outlining the key reasons behind the opinion.				

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#### Distribution of stock ratings

BUY ratings 72%

NEUTRAL ratings 0%

SELL ratings 28%

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## BRYAN, GARNIER & CO

London	Paris	New York	Geneva	New Delhi	
Beaufort House	26 Avenue des Champs Elysées	750 Lexington Avenue	rue de Grenus 7	The Imperial Hotel	
15 St. Botolph Street	75008 Paris	New York, NY 10022	CP 2113	Janpath	
London EC3A 7BB	Tel: +33 (0) 1 56 68 75 00	Tel: +1 (0) 212 337 7000	Genève 1, CH 1211	New Delhi 110 001	
Tel: +44 (0) 207 332 2500	Fax: +33 (0) 1 56 68 75 01	Fax: +1 (0) 212 337 7002	Tel +4122 731 3263	Tel +91 11 4132 6062	
Fax: +44 (0) 207 332 2559	Regulated by the	FINRA and SIPC member	Fax+4122731 3243	+91 98 1111 5119	
Authorised and regulated by the	Financial Conduct Authority (FCA) and		Regulated by the	Fax +91 11 2621 9062	
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