Luxury & Consumer Goods

adidas Group

Price EUR89.26

Bloomberg Reuters 12-month High Market Cap (EU Avg. 6m daily vo		ADS GY ADSG.F 4 / 58.1 18,675 1 115		
	1 M	3 M	6 M 3	1/12/15
Absolute perf.	0.3%	16.5%	25.9%	-0.7%
Consumer Gds	-7.5%	-5.8%	-11.9%	-8.6%
DJ Stoxx 600	-9.0%	-9.5%	-19.0%	-10.2%
	2014	2015e	2016e	2017e
P/E	32.8x	25.9x	22.3x	19.3x
Div yield (%)	1.7%	1.8%	2.1%	2.4%

Kasper Rorsted to take the helm of adidas Group in October 2016

Fair Value EUR102 (+14%)

BUY

ANALYSIS

- First Henkel announced yesterday morning that its CEO Kasper Rorsted would "not renew his current contract beyond 2017 and leave the company at his own request as of 30th April 2016". This breaking news was followed a few hours later by a press release from adidas Group which made official Mr Rorsted' appointment as ordinary member of the Executive Board (1st August 2016) and as CEO of adidas AG (1st October 2016). These official announcements mark the end of frequent rumours, which started in September 2015 when Germany's "Manager Magazin" reported that Henkel CEO Kasper Rorsted was a candidate for succeeding Mr Hainer.
- Although Mr Hainer agreed to relinquish his mandate on 30th September 2016 or six months prior
 to the initial expiry of his contract (30th April 2017), this timing enables management to ensure a
 smooth transition and avoid disruptions among operations and staffing, especially since the first
 initiatives of the 2020 Strategic Plan are generating positive results.
- Mr Rorsted's tenure was very successful: under his leadership since 2008, Henkel has posted a 2008-15e CAGR of around 3% in sales, while profitability has increased significantly (2008-15e CAGR: +10% for adjusted EBIT and +12% for adjusted earnings per preferred share) in challenging market conditions. Besides ensuring a successful takeover, Mr Rorsted's immediate priorities should be unchanged (i.e. support/manage the re-set plan in North America and the turnaround of the golf business if TaylorMade and adidas Golf are kept within the group, consolidate and gain market share in key markets), as well as over the MT/LT (i.e. profitability improvement on which Mr Rorsted was successful at Henkel, Speedfactory manufacturing programme, etc.).

VALUATION

• The ~6% increase in the share price yesterday was not only prompted by Mr Rorsted's successful track record, but also by the appointment of an "external candidate" which was favoured by a few of adidas' major shareholders. Buy recommendation and FV of EUR102 reiterated.

NEXT CATALYSTS

• adidas Group is to release its FY15 Annual Results on 3rd March 2016.

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Cédric Rossi, crossi@bryangarnier.com

Bryan Garnier stock rating system

For the purposes of this Report, the Bryan Garnier stock rating system is defined as follows:

Stock rating

BUY

Positive opinion for a stock where we expect a favourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential upside based on valuation), but also takes into account a number of elements including a SWOT analysis, positive momentum, technical aspects and the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

NEUTRAL

Opinion recommending not to trade in a stock short-term, neither as a BUYER or a SELLER, due to a specific set of factors. This view is intended to be temporary. It may reflect different situations, but in particular those where a fair value shows no significant potential or where an upcoming binary event constitutes a high-risk that is difficult to quantify. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

SELL

Negative opinion for a stock where we expect an unfavourable performance in absolute terms over a period of 6 months from the publication of a recommendation. This opinion is based not only on the FV (the potential downside based on valuation), but also takes into account a number of elements including a SWOT analysis, positive momentum, technical aspects and the sector backdrop. Every subsequent published update on the stock will feature an introduction outlining the key reasons behind the opinion.

Distribution of stock ratings

BUY ratings 57,6%

NEUTRAL ratings 33,3%

SELL ratings 9,1%

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London	Paris	New York	Geneva	New Delhi
Beaufort House	26 Avenue des Champs Elysées	750 Lexington Avenue	rue de Grenus 7	The Imperial Hotel
15 St. Botolph Street	75008 Paris	New York, NY 10022	CP 2113	Janpath
London EC3A 7BB	Tel: +33 (0) 1 56 68 75 00	Tel: +1 (0) 212 337 7000	Genève 1, CH 1211	New Delhi 110 001
Tel: +44 (0) 207 332 2500	Fax: +33 (0) 1 56 68 75 01	Fax: +1 (0) 212 337 7002	Tel +4122 731 3263	Tel +91 11 4132 6062
Fax: +44 (0) 207 332 2559	Regulated by the	FINRA and SIPC member	Fax+4122731 3243	+91 98 1111 5119
Authorised and regulated by the	Financial Conduct Authority (FCA) and		Regulated by the	Fax +91 11 2621 9062
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